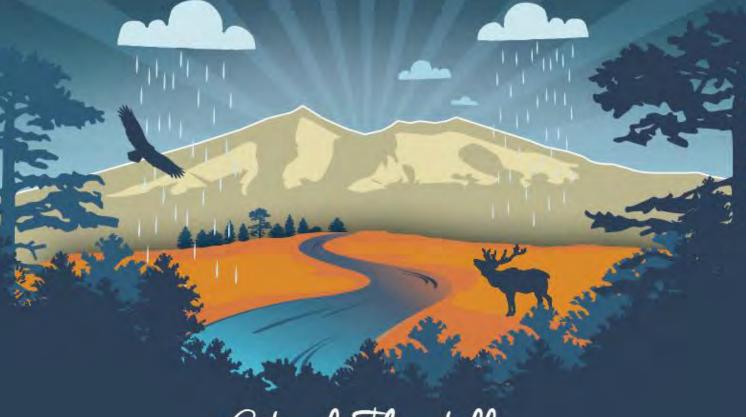
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City of Flagstaff

WATER CONSERVATION STRATEGIC PLAN



2020



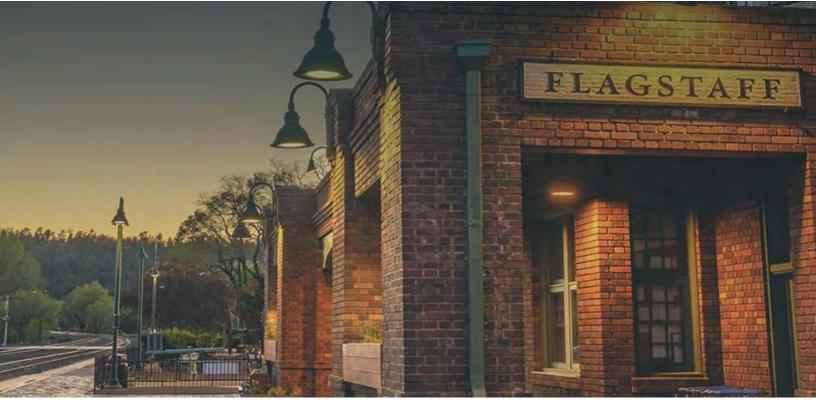


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LIST OF ABBREVIATIONS AND ACRONYMS

Acct.....account

ADWR..... Arizona Department of Water Resources

AF.....acre-feet

AFY..... acre-feet per year

AMI..... advanced metering infrastructure

AWE..... Alliance for Water Efficiency

AWWA..... American Water Works Association

AWWARF...... American Water Works Association Research Foundation

COM..... commercial

CII...... commercial, industrial, and institutional

DSS Model...... Demand Side Management Least Cost Planning Decision Support System

FY..... Fiscal Year

GPCD..... gallons per capita per day

gpd gallons per day
gpf gallons per flush
gpm gallons per minute

IBC..... International Building Code

MF..... multifamily

MWM..... Maddaus Water Management Inc.

NRW..... non-revenue water

REST.... restaurant
SF... single family

USBR..... United States Bureau of Reclamation

WCP..... City of Flagstaff Water Conservation Program

WET..... Arizona Project Water Education Today

WUE..... water use efficiency



EXECUTIVE SUMMARY

In 2016, the Flagstaff City Council gave staff direction to develop an innovative Water Conservation Strategic Plan (Plan), which was funded in FY18. The Plan aims to determine the appropriate investment in conservation-derived water savings in order to defer costly future water supply development and infrastructure. To this end, the Plan provides an assessment of current and future water conservation actions to ensure that conservation dollars and staff time are invested in strategies that provide the best return on investment and coverage of all sectors of the Flagstaff customer base.

To complete the Plan, the City of Flagstaff (City) Water Conservation Program (WCP) employed Maddaus Water Management Inc. (MWM) to meet the following overarching goals:

- 1. Become a national leader in water conservation in all sectors (Council goal)
- 2. Generate quantitative water conservation savings projections for use in Water Resources Master Plan
- 3. Provide conservation guidance for next water rate study
- 4. Ensure water conservation program expenditures result in broad community participation and return on investment

During the strategic planning process, 11 conservation activities (referred to as "measures" in the modeling effort) were selected from the WCP's current actions and then were assessed for return on investment using MWM's quantitative benefit-cost computational model. In addition, Water Conservation staff worked with community stakeholders to select 11 additional conservation strategies that the program and utility could consider for the future. These additional activities also were processed through the model. The stakeholder engagement process was assisted by consultants from Southwest Decision Resources, who helped to recruit participants from groups throughout the Flagstaff community.

After considering several combinations of current and future conservation activities, the WCP and MWM compiled a selection that provided both good return on investment and coverage of all customer classes. This new combination of water conserving actions is known as the Optimized Conservation Program. When implemented, this new program will provide the best return on investment for conservation dollars spent; save the City money by avoiding future water production and supply costs; and accomplish the City Council's goal of being a leader in water conservation. Another outcome of this planning effort that will contribute toward demonstrating Flagstaff's national leadership in water conservation is the alignment of this plan with the elements of the Alliance for Water Efficiency G480 Leaderboard.¹

Optimized Conservation Program – Proposed Program Overview

By combining new initiatives with existing programs as part of a comprehensive strategy for long-term savings, the Optimized Conservation Program is expected to save approximately 690 additional acre-feet (AF) of water over the next 20 years at an additional annual investment of \$45,000. This is in addition to the 1,300 AF the Current Conservation Program is expected to save if it continues operating as it has been. This quantification of water savings over the next 20 years will be critical information for the Water Resources Master Plan.

The new water conservation programming includes proposed code changes, partnerships with K-12 and higher education institutions, opportunities for research and innovation, and expanded outdoor efficiency opportunities such as outdoor water budgeting for large irrigated areas.

¹ G480 Standard and AWE Leaderboard web page: https://www.allianceforwaterefficiency.org/resources/topic/g480-standard-and-awe-leaderboard



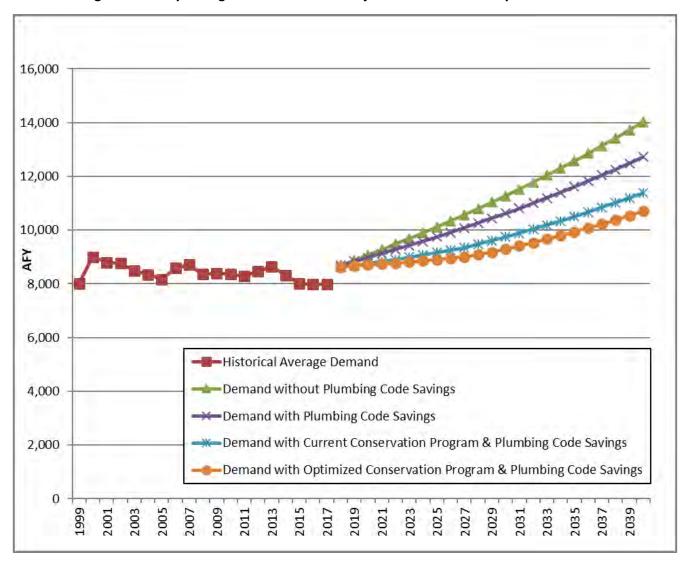
All the measures that make up the Optimized Conservation Program are listed as follows and described in more detail in Section 5.3:

- Public Outreach and School Education
- Innovation, Research, and Pilot Studies
- Prohibit Water Waste and Practices
- System Water Loss Control
- Smart Meters
- Water Rates (Pricing)
- Outdoor Water Budgeting
- Water Efficient Landscape Rebate

- Landscape and Rainwater Retention Code
- ♦ Commercial Rebates and Consultations
- School Retrofits
- Residential Indoor Water Consultations
- High Efficiency Fixture Giveaway w/Spray Nozzles
- High Efficiency Toilet Rebate (New)
- Hot Water Recirculation Code
- Showerhead and Faucet WaterSense Code

The following figure presents historical and projected water demands for both the Current and Optimized Conservation Programs, along with the demand with and without plumbing code savings. Plumbing code elements include current local, state, and federal standards for retrofits of items such as toilets, showerheads, faucets, and pre-rinse spray valves.







1 PROJECT BACKGROUND

The City of Flagstaff began earnest water conservation efforts in 1988 with a Water Conservation Ordinance. The Water Conservation Program was established in 2003 in response to water deliveries exceeding safe production capability in the summer of 2002. While conservation regulations existed before that time, that summer was a watershed moment. After this event, the City elected to implement Water Availability Strategy 1: Water Awareness at all times, which required every-other-day watering based on the physical address.



The Program is presently managed by two full-time staff and up to four part-time staff. Current conservation strategies include toilet, lawn, and rainwater harvesting rebates; a watering ordinance to lower peak demand and promote efficiency; tiered water rates for residential customers; water "consultations" for commercial and residential customers; and outreach and educational events throughout the year.

In January 2017, the Flagstaff City Council set a goal to amplify the City's conservation efforts to become more than just an Arizona leader. Later in 2017, the City was awarded first place in the National Mayor's Challenge in Water Conservation hosted by the Wyland Foundation. The City's current goal is to continue strengthening efforts as a national leader in water conservation in all sectors. To assist with this goal, the City hired Maddaus Water Management to evaluate the City's current conservation strategies, to suggest improvements for optimizing programmatic costs and water savings, and to adjust existing or add new conservation activities.





1.1 Overview of City of Flagstaff and Its Municipal Water System

Located on the southern edge of the Colorado Plateau, Flagstaff is the regional center and county seat for Coconino County. It is the largest city in northern Arizona with approximately 75,000 residents, 30,000 of whom are students at Northern Arizona University. At an elevation of 7,000 feet, Flagstaff is one of the highest elevation cities in the United States. There are on average 288 days of sunshine each year, and though the climate is semi-arid, 23 inches of precipitation fall annually, including an average 100 inches of snowfall. Recent years have shown some shifts in precipitation patterns. Examples include instances where more precipitation fell as rain rather than as snow and the 2019 monsoon season which was the driest on record.² In an average year, the City of Flagstaff's potable water supply consists of 70% groundwater and 30% surface water.

The City has nearly 15,000 single family residential water meters, 3,400 multifamily meters, and just over 2,000 non-residential meters. In 2016, single family homes used 36% of potable water, multifamily residences used 22%, and commercial properties used 26%. Water demand per capita has decreased by 47% since 1989, making per capita water use among the lowest in the state. Even though population has increased by 64% since 1989, total water production has remained steady.

1.2 Modeling Future Water Conservation Scenarios

Maddaus Water Management's Least Cost Planning Decision Support System (DSS Model) prepares long-range, water demand and conservation water savings projections to assess the impact of water efficiency programs. First developed in 1999 and updated continuously, the DSS Model is an end-use model that breaks down total water production (i.e., water demand in the service area) into specific water end uses (toilets, faucets, irrigation, etc.). This "bottom-up" approach allows for detailed criteria to be considered when estimating future demands, such as the effects of natural fixture replacement, plumbing codes, and conservation efforts. The purpose of using end-use data is to enable a more accurate assessment of the impact of water efficiency programs on demand. An additional purpose is to provide a rigorous and defensible modeling approach that is necessary for projects subject to regulatory or environmental review.

The DSS Model can use one of the following combinations of savings projection models: 1) a statistical approach to forecast demands (e.g., an econometric model), 2) a forecasted increase in population and employment, 3) predicted future demands, or 4) a demand projection which is input into the model from an outside source. The DSS Model also evaluates conservation measures using benefit-cost analysis with the cost of water saved and benefit-cost ratio as economic indicators. The quantitative analysis is performed considering both benefits and costs from the perspective of the utility and the City's customers. For example, the model accounts for the cost to the customer or the utility to implement the measure as well as the benefit to the customer or the utility in dollars and water saved. For the City of Flagstaff, the baseline potable demand without plumbing code savings used in this project was developed using the fourth option above—demand projection input from an outside source. The demand projection used was the demand published in the Arizona Department of Water Resources's (ADWR) Designation of Adequate Water Supply 2013,³ which is one scenario of many published in the Annual Report to the Water Commission.

More background information about the DSS Model can be found in Appendix A.

1.3 Purpose and Scope of Strategic Plan

This purpose of this Plan is to provide a comprehensive water conservation strategy for the City of Flagstaff for the 2018-2040 time period. The scope of the plan included the following tasks:

Provide quantitative analysis of existing water conservation programming



² Average Flagstaff monsoon season produces 8.31 inches of precipitation; the 2019 season produced only 2.08 inches.

³ https://www.flagstaff.az.gov/2263/Adequate-Water-Supply-Designation

- Identify new water conservation opportunities
- Determine prospects for leveraging City resources through partnership funding and identify potential challenges
- Leverage local stakeholders for technical and community perspectives and recommendations to Commissions and City Council
- Assess various water conservation actions for their feasibility and affordability
- Consider mid- to long-term water supply concerns due to population growth and climate change
- Evaluate the City's customer billing rates and structures for their effectiveness at promoting conservation and against other regional and national leaders in water conservation
- Demonstrate City of Flagstaff's commitment to water conservation on the state and national scale

The Plan also incorporates the following overarching goals:

- Long-term benefits reinforce the positive impact of water conservation on water supplies and infrastructure investments.
- Community empowerment outline actions that can be taken by all sectors of the community to achieve water efficiency and provide guidance on how the City of Flagstaff can best support all sectors in achieving these goals.
- Social Equity detail impacts on different communities and groups in Flagstaff, and how the implementation will reach and benefit all members of the Flagstaff community.
- Community Values inspire a conservation ethic/identity for City staff, residents, and businesses.



1.4 Plan Development and Project Timeline

In late 2017, the City of Flagstaff issued a Request for Proposals seeking a qualified consultant to develop a complete Water Conservation Strategic Plan. After a review and scoring by senior staff of the proposals received, the City awarded the contract to MWM.⁴ A Professional Services Agreement was completed by all parties on May 3, 2018, including a draft work plan and timeline.

Between May 2018 and January 2019, the City worked closely with MWM to compile extensive historical data on the region, the City's service area, conservation measures, production, consumption, weather, and various census data points. Together, these formed the foundation for the DSS Model. The City project team utilized the template Data Collection Workbook provided by MWM to compile and verify data. This effort was assisted by an additional outside consultant group, Montgomery & Associates, who were able to assess bulk data from the City's customer billing system and combine all meters associated with the same address into one customer data point. Prior to this effort, large customers, such as medical facilities or large apartment complexes, were listed as multiple users in the dataset due to the property having multiple service meters, which affected the accuracy of an analysis. The project team at MWM verified and tested data against historical records to ensure measure design logic and accuracy throughout development of the DSS Model.

MWM reviewed existing City practices and procedures to create a comprehensive list of water use conservation measures currently in place. MWM also reviewed relevant literature and practices of other agencies to determine potential measures that could be implemented by the City. MWM used its master potential measures database and followed the process outlined in the American Water Works Association (AWWA) Manual *M52 Water Conservation Programs – A Planning Manual* (AWWA, 2017).



⁴ http://maddauswater.com/

In August 2018, the City met with MWM to discuss the model, method and approach to screening measures; how to conduct public outreach; and next steps. In September 2018, the City received the Measure Screening Template. The City developed screening criteria including water savings potential, account saturation, equitability, community and social acceptance, and feasibility of implementation related to cost and staff time. Then, City staff screened 130 potential conservation measures and began the outreach process to seek stakeholder input on the screened conservation measures.

After further review and sorting by the project team at MWM, a list of potential water use conservation measures was developed and presented to the City Water Commission in March 2019. The City Council approved the list of conservation measures to be modeled on April 30, 2019.

Throughout the planning process, the City and MWM conducted conference calls and online meetings, to complete the DSS Model, which is a robust design for each of the 22 measures modeled. In the model, for each measure the City identified staff time, fixture costs, applicable customer classes, time period of implementation, measure life, administrative costs, end uses, end-use savings per replacement, and a target number or percentage of accounts per program year.

Based on the approved measures, the presentation of results to the Advisory Committee and Water Commission for review and feedback, and the completion of the DSS Model, the City-recommended Optimized Conservation Program was presented to and approved by the City Council on December 3, 2019. At this time, the City Council gave staff direction to proceed with finalizing the Optimized Conservation Program.

The draft and final versions of the Water Conservation Strategic Plan were developed from 2018-2020. A final draft of the Plan was presented for public review to the City Council on XX, 2020 and final comments were incorporated into this document.

Summary List of Milestones Completed in the Planning Process for Adoption and Implementation:

- Prepare Draft Work Plan and review timeline
- Identify current and potential Water Use Efficiency (WUE) measures with the Stakeholder Group and outreach efforts
- Determine full cost of current WUE measures
- Conduct cost-effectiveness/benefit-cost analysis on WUE measures
- Set goals and priorities
- Identify strengths and weaknesses for current and potential WUE measures
- Prepare draft program scenarios for City Council consideration and direction
- Prepare Draft Water Conservation Strategic Plan and bring to City Council for public comment
- ♦ Finalize Water Conservation Strategic Plan
- Finalize Implementation Plan
- Implement, monitor, and evaluate performance versus model results

1.5 Public Participation in the Strategic Planning Process

The City of Flagstaff Water Conservation staff, with support from the City Council, embarked on a diverse strategy of stakeholder engagement over the course of the strategic planning process, including the screening of conservation measures. This effort involved convening an Advisory Committee and a broader Stakeholder Group; garnering input from the general public; and working with a local facilitation consulting group to ensure successful public outreach. Details in the Acknowledgements outlines who participated in leading this effort and the specifics of the public outreach efforts, such as visual aids presented and survey language used, is located in Appendix D – Public Outreach Details.

1.5.1 Advisory Committee

The Advisory Committee was comprised of community stakeholders with a direct link to water conservation and a technical or professional interest in the topic. Members came from the following public interest groups:



- Water Commission
- Sustainability Commission
- Commercial Landscaping Industry
- Northern Arizona University
- Sustainability Section
- Parks and Recreation Department

- Planning Department
- Economic Vitality Department
- Northern Arizona Building Association
- Hotels, Lodging, and Restaurant Industries
- Institute for Tribal Environmental Professionals

1.5.2 Stakeholder Group

The broader Stakeholder Group included all members of the Advisory Committee (as listed above) as well as the following groups:

- Coconino County Master Gardeners
- Southside Neighborhood Association
- Flagstaff Water Group
- Flagstaff Commercial Brewing Industry
- Coconino County Sustainable Building Program
- City of Flagstaff Convention and Visitor's Bureau
- Terra BIRDS
- Commercial Architecture Industry
- Commercial Property Management Industry
- Sierra Club
- Willow Bend
- Students from Flagstaff High School

1.5.3 Input from the General Public

Input from the general public was garnered throughout the strategic planning process. Venues for this feedback were as follows:

- Surveys
 - Online City website/Strategic Plan page
 - In-person handed out at Flagstaff Festival of Science 2019
- Public events
 - Open House Flagstaff Festival of Science 2018
 - Tabling Flagstaff Festival of Science 2019
- Neighborhood/club meetings⁵
 - o Friends of the Rio de Flag
 - Sierra Club
 - Soroptimists
 - La Plaza Vieja Neighborhood Association

TAGSTAFF WATER SERVICES OURCES

1.5.4 Key Outcomes from Public Outreach Effort

The stakeholder engagement over the course of the process provided the following guidance and direction for the Plan draft:

- Reduction of 38 conservation measures down to the final 22 measures for inclusion in the DSS Model
- Insights on how to build each future measure to fit the City of Flagstaff's needs
- Approval of the Optimized Conservation Program
- General feedback on importance of Water Conservation to the City of Flagstaff's community
- Ideas for the implementation of the Optimized Conservation Program, including opportunities and challenges

⁵ Other clubs and interest groups were recruited over the course of the strategic planning process; those unable to meet with the conservation team during the draft completion process were recruited again later to discuss content of the final plan and implementation draft.



HISTORICAL AND CURRENT POTABLE WATER USE AND CONSERVATION EFFORTS

This section presents information about the analysis of the City's water use patterns, which was based on collected historical water production, consumption, and water loss data. Also provided is a summary of the City's past and current conservation efforts.

2.1 Historical Data Collection

Thorough collection and review of historical data relevant to this effort was organized into a Data Collection Workbook created for the City by MWM. This workbook was populated by City staff and reviewed collaboratively with MWM. The following table presents the data topics and data items requested, gathered, and stored in the City's Data Collection Workbook.

Table 2-1. Data Collection Workbook Topics and Items Requested

Topic	Items	Items Requested			
Historical Data	 Abnormal Years Customer Category Descriptions System Input Volume (Production) Consumption and Accounts Cost of Water Maximum Day Demand 	 Capital Improvements Top 100 CII Users SF Water Rates COM Water Rates COM Account Closures SF Lot Sizes Avoided Groundwater Costs 			
Demographic Data	PopulationJobs	Historical WeatherUnemployment			
Conservation	Conservation TargetsHistorical ConservationWater System Audits	Water Loss QuestionnaireLandscape Area MeasurementCII Classification			
Other	New Development Ordinances	ADWR Planning Guidance			

Note: CII = Commercial, Industrial, and Institutional; SF = single family; COM = commercial.

Using monthly production, consumption,⁶ and account values provided by the City, MWM and the City staff confirmed the number and types of customers within the City service area. Several follow-up data review actions were conducted by the City staff and/or MWM as a master City database was mined for valuable information and the unique customer categories to be tracked were identified. Data from each customer category was analyzed separately. Monthly production data from 1999 to 2017 was reviewed. Due to the labor-intensive process of extracting monthly use and account data by the selected customer categories, a smaller subset of monthly consumption data (2011 to 2017) was analyzed and used to derive typical average water use per account per day. Based on the City's water billing system, residential water use was further broken down into single family and multifamily categories. Historical data was segregated into indoor and outdoor water use by customer type using monthly billing data. Average daily commercial, institutional, and manufacturing water use

⁶ Consumption data was pulled from Innoprise billing database and compared to numbers in each annual Report to the Water Commission. In cases where the total consumption published in the Report to the Water Commission and the data pulled from Innoprise differed for a particular category, an adjustment factor was applied to the Innoprise data. For example, if the Report to the Water Commission reported 10 AF for hypothetical customer category Breweries in 2015 and the Innoprise data showed 8 AF for Breweries in 2015, an adjustment factor of 1.25x was applied to all 2015 Breweries data.



was expressed on a gallons-per-account basis; restaurants and hotels were broken out of the commercial rate class.

2.2 Production versus Consumption

The City's historical monthly potable water production and consumption data is illustrated in Figure 2-1 on the following page. In the figure, the City's monthly water production from groundwater and surface water sources is displayed from 1998 through 2017. Water production data was measured at the respective sources, whereas consumption data was measured at the customer meters. Consumption data was analyzed for the years 2011 through 2017; data prior to 2011 was not readily available for the customer categories analyzed due to a change in City software. An average water loss of 11% non-revenue water (NRW) was estimated for 2014 through 2016 based on the difference between production and consumption.



⁷ The process was so labor-intensive, another consulting group (Erroll L Montgomery & Associates Inc) was brought on board to assist in merging together all meters that belonged to a single address. Unfortunately, prior to this effort, every meter was listed as its own account. Therefore, a large customer, such as a medical facility, would be listed as multiple separate accounts rather than as a single user. It is also important to note that when the City switched billing software in 2016, there were a number of errors in the billing system and the importation of April 2011–April 2016 data from the old system was performed without significant quality control.



Potable Water System Production and Consumption 1,400 1,200 1,000 400 200 1,200 - Production Consumption - 13 per. Mov. Avg. (Production) --- 13 per. Mov. Avg. (Consumption)

Figure 2-1. Potable Water Production and Consumption, 2011-2017

Note: Consumption data prior to April 2011 was not readily available for the customer categories analyzed.

Sep 2015

Nov 2016

Jun 2014



Oct 2012 Mar 2013

Sep 2010-

Dec 2011

2.3 Consumption by Customer Category

This section presents the City's potable customer categories and the distribution of water use among them. Historical monthly water use by customer category can be found in Appendix B.

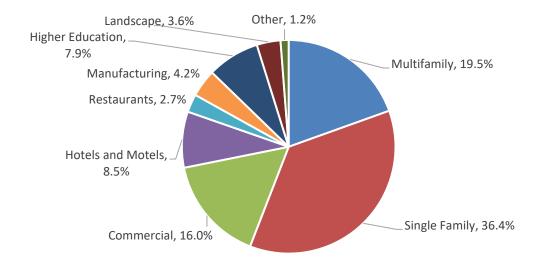
The City has several types of potable water users with approximately 20,249 active connections, all of which are metered. For the purpose of this analysis, current and projected user categories are classified as follows:

- Single Family
- Multifamily
- Commercial
- Hotels and Motels
- Restaurants

- Manufacturing
- Higher Education
- Landscape
- Other

Figure 2-2 presents the water use profile of the various user categories' average annual billed consumption based on data from 2012-2017. It excludes 2016 for the Multifamily and Restaurants customer categories due to several months of software transition issues.

Figure 2-2. Average Potable Water System Consumption by User Category, 2012-2017



The same dataset from 2012-2017 was also analyzed to approximate the percentages of potable water used indoors and outdoors. According to the analysis provided for this Plan, approximately 76% of the City's potable water is used indoors. Figure 2-3 shows the breakdown of indoor and outdoor water consumption, based on the assumption that indoor use is approximately equal to winter consumption. While there may be a small amount of landscape watering in the winter or leakage from irrigation systems, it is assumed that this is less than 5-10% of winter water use.



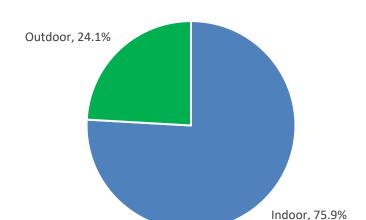


Figure 2-3. Average Potable Water System Indoor versus Outdoor Overall Water Use, 2012-2017

2.4 Historic and Current Conservation Program

In 1988, the City of Flagstaff passed a Water Conservation Ordinance that established every-other-day irrigation requirements by physical address and defined four Water Conservation Strategy levels (later reduced to three in 2003) (Flagstaff City Code: 7-03-001-0014). Since the Water Conservation Program was established in 2003, it has provided a variety of rebates, including high efficiency washing machines, high efficiency toilets and urinals, rainwater catchment installations, and lawn conversions. In addition, the program has provided general water conservation outreach and free efficient fixtures, including showerheads, aerators, and pre-rinse spray valves. In 2011, the City also passed an amendment to the International Plumbing Code to require a maximum 1.3 gallons per flush for newly installed toilets (Ordinance 2011-12, July 19, 2011). This was followed by a 2013 amendment that required public facilities to install urinals with a maximum 1 pint flush (Ordinance 2013-19, August 26, 2013).8

As of 2019, the Water Conservation Program provides the following:

- Public Education and Outreach
 - Water Conservation staff conduct general outreach such as time spent on tabling, talks for schools and community groups, the annual Arizona Water Awareness Month and Wyland Foundation National Mayor's Challenge for Water Conservation efforts, and the annual partnership with Arizona Project Water Education Today (WET).⁹
- Water Conservation Ordinance Enforcement
 - Staff drive or bike around town in the summer months to ensure that residents are abiding by the every-other-day watering code. Enforcement strategy includes an initial conversation with the resident to remind them of the code (and provide them with materials such as a magnet with the watering schedule and a hose nozzle) then escalates to a warning followed by a fine.



⁸ All City of Flagstaff codes are published online: https://www.codepublishing.com/AZ/Flagstaff/

⁹ https://www.projectwet.org/

Water Efficient Landscape Conversions

Residents receive \$0.25 per square foot of lawn that is replaced with low water plants.
 Applicants must provide a site plan of new plants, plants must cover approximately 50% of replaced space, and no more than 20% of the retrofitted area can be covered with rock.

Rainwater Container Program

o Staff receive barrels from Joy Cone (local ice cream cone manufacturer) and retrofit them into 55 gallon rain barrels. The barrels are then provided to residents who have attended a rain barrel workshop. Occasionally, 270 gallon containers are available from the water treatment plant for this purpose as well. Finally, if a resident installs an active rainwater capture feature with a capacity of more than 1,000 gallons, that resident is eligible for a \$100 rebate.



Commercial Programming

 Staff audit commercial businesses to assess fixture efficiency across an entire property. Then, these businesses are eligible to apply for rebates or to enroll in the Water Wise Business program.

Residential Consultations

 Staff audit residential homes to assess fixture efficiency. High efficiency showerheads and aerators are provided to any resident who wants them.

High Efficiency Fixtures

 High efficiency showerheads, aerators, and pre-rinse spray valves are provided to the public at no charge.

High Efficiency Toilet Rebates

Residents can receive \$50 for converting their pre-2009 toilet to a 1.3 gallons per flush (gpf) toilet. They can receive an additional \$50 if the new toilet has a flush volume lower than 1.3 gpf.



3 BASELINE WATER DEMANDS

The Plan water and cost saving calculations are based on projected potable water demands for the City of Flagstaff. This forecast is based on the Arizona Office of Economic Opportunity's 2017 population estimate of 72,961, the City's growth rate of 2.2% over the decade (2000-2010), and a per capita water use estimate of 104 gallons per capita per day (GPCD). The 104 GPCD rate is the City's calculated 5-year average per capita water use across all uses. The baseline demand also includes the estimated 5-year average NRW of 11%. The assumptions that have the most substantial effect on future demands are estimated real water losses and residential and commercial use projections, including water fixture use. This includes estimates of average water use and longevity for fixtures and appliances. Additionally, local, state, and national plumbing codes and appliance standards for toilets, urinals, showers, and clothes washers are modeled by customer category. This yields two potable demand forecasts: one with plumbing code savings and one without plumbing code savings. The demand projection with plumbing code savings assumes that Water Services takes no further water conserving actions, but does benefit from local, state, and federal codes that limit water consumption across fixtures and devices. Since the plumbing code requires purchase of more efficient water fixtures, it is estimated that the City's customers will save 0.40% of their total demand each year as they replace older fixtures with new, more efficient ones.

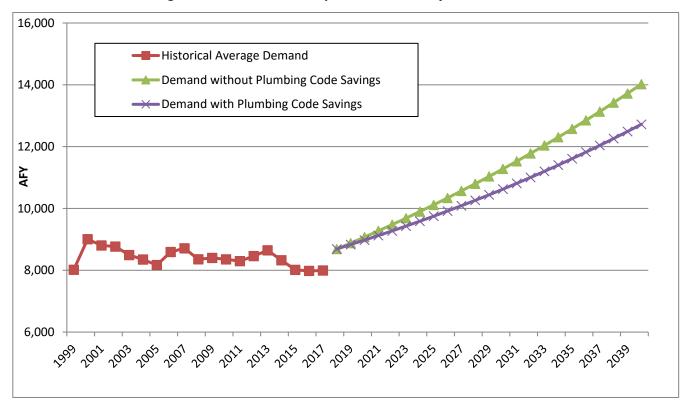


Figure 3-1. Potable Water System Demand Projection to 2040

A more detailed summary of key assumptions used in the City's Potable DSS Model can be found in Appendix A – DSS Model Overview and Assumptions.

4 WATER CONSERVATION IN RESOURCE PLANNING

Water Conservation is regarded as equal to other water supply options in the City of Flagstaff's water resource planning efforts. As an example, beginning in the mid 1990s, the City started transitioning 2,000 AF of potable water a year (1/5 of total annual demand) to reclaimed water. When the City conducts supply and demand forecasting analyses, the estimated water made available through conservation is a part of the supply portfolio. This is evident in the Water Resources Chapter of the City's 2011 Utilities Integrated Master Plan (City of Flagstaff, 2011) and will be included again as a supply in the 2020-2021 update.

4.1 Water Conservation as a Source of Supply

One way the City evaluates conservation as a supply is by comparing water supply needs against different per capita water use scenarios. Figure 4-1 illustrates the City's current water supply strategy. For example, ADWR issued the City a Designation of Adequate Water Supply in 2013. The Designation identified 9,913 AFY (acre-feet per year) of local groundwater (Lake Mary, Woody Mountain and local well fields), 3,585 AFY from Upper Lake Mary, 16,500 AFY from Red Gap Ranch, and 2,212 AFY of reclaimed water as available supplies to meet 100 years of projected water demand. While ADWR does not include scenario planning in the Designation, water demand is based upon a historical population growth projection of 1.44% annually. The City incorporates a gallon-percapita reduction due to conservation against this growth projection to plan for water supplies accordingly. The updated Water Resources Master Plan will be the first to base future supply needs on a robust analysis of water conservation in the community.

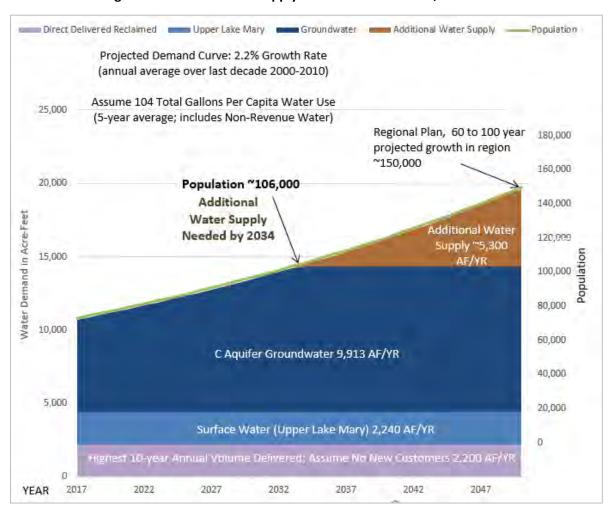


Figure 4-1. Future Water Supply and Demand Forecast, 2020–2050

4.2 Recommendation for Further Study of Flagstaff Water Rates

Water Rate Studies are often performed every two to five years. The City last completed a Water, Sewer and Stormwater Rate Study in 2015. Periodic rate studies ensure that revenue can keep pace with utility costs. If rates are not increased for years at a time, utilities often have to implement large increases to "catch-up" to actual expenses. These large increases are politically challenging, making it best practice to implement small yearly increases rather than no adjustments for several years followed by a large increase.

Looking ahead to the City's next rate study (scheduled to occur in FY21), following the completion of this Water Conservation Strategic Plan, the City should explore rate pricing objectives that include conservation, affordability, equity, simplicity, and revenue stability. Both the future estimates for conserved water and stakeholder feedback on pricing objectives should be used to inform rate structure design. Two requests were made by stakeholders during the strategic planning process for consideration in the City's next rate study:

- 1. Higher rates on water used outdoors (e.g., landscape meters, sewer usage estimates)
- 2. Tiered rates for customer classes outside single family residential

It is important to note that other utilities have found the implementation of tiered rates for non-residential classes challenging due to the non-homogenous needs of non-residential customers. The City should explore these topics with stakeholders to ensure that a future rate design fits the community's desires. Given that the City's leadership and stakeholders have committed to conservation as a critically important future water supply, the next rate study should evaluate pricing models that encourage conservation while keeping in mind social equity.



5 CONSERVATION MEASURE EVALUATION

An important step in updating the City's water conservation program included identification of new measures (or water conserving actions) that could be appropriate for the City of Flagstaff to consider.

5.1 Initial Screening of Conservation Measures

A thorough screening process was necessary to achieve a short enough list of measures for evaluation in the DSS Model. The initial review of the list of 130 measures was conducted by Water Resources and Conservation Section staff using the following qualitative criteria:

- Water Savings Potential emphasis on measure's ability to reduce water use and current level of saturation
 - Higher savings = 5 (e.g., high end use water savings, low saturation), lower savings = 0 (e.g., low end use savings, or very saturated)
- Quantifiable can verify and quantify water savings for dollars spent
 - o Emphasis on measures where water savings can be accurately predicted
- Cost/Benefit can verify and quantify avoided cost of water savings for dollars spent on the conservation program
 - Highly quantifiable/cost-effective = 5 (e.g., substantial evidence exists to demonstrate reliable, accurate conservation savings), measure savings not quantifiable/high cost-to-savings ratio = 0
- Longevity of Measure emphasis on savings lifetime/reliability
 - Permanent = 5 (e.g., codes and technological changes ensure future reliable savings); short, temporary savings/behavioral change = 0
- Community Preference emphasis on willingness to participate, out of pocket expenses, equity/perceived fairness, aesthetics
 - High expected participation = 5, low expected acceptance/reject mandatory participation = 0
- Feasibility emphasis on ability to achieve objectives/staff time/financial ability
 - Fully within City capacity/legally possible = 5, fatally flawed = 0 (e.g., insurmountable obstacle to implementation, not in City's control)
- Additional Benefits emphasis on achieving additional goals including reduction in energy/greenhouse gas emissions and/or reduction in peak season use, providing valuable customer service, or other nonquantifiable benefits (e.g., behavioral change, public awareness)
 - Contributes to City's goals/programs (e.g., Climate Action Plan, Low Impact Development, Water Quality) and/or multiple benefits = 2, singular or very limited benefits = 0

This process allowed staff to narrow down the list to 38 potential measures (including those in the Current Conservation Program) for further input. The second round of measure screening, which was provided by the Advisory Committee, Stakeholder Group and general public input, is detailed in the following section.

5.2 Advisory Committee, Stakeholder Group, and General Public Screening of Conservation Measures

After the City of Flagstaff Water Resources Section staff reduced the measures down to a list of 38, the Advisory Committee, the Stakeholder Group, and members of the general public provided input on which measures were the highest priority to the City of Flagstaff's community. This input was gathered through public surveys and community meetings. Community members were asked to review the list of measures and to indicate their preferences. The end result of these efforts was the reduction of the measure list from 38 to 22. Much of this work was facilitated by the team at Southwest Decision Resources, a local consulting group with expertise in facilitating public input for strategic planning processes. Full details on the public outreach efforts, such as visual aids and survey language, are located in Appendix D – Public Outreach Details.



5.3 Conservation Measures Analyzed

The following is a list of the 22 conservation measures analyzed in the DSS Model, along with brief descriptions of each:

Current Measures

Public outreach and school education

 General public outreach, including tabling, social media, public presentations

Prohibit water waste and practices

Enforcement of the Water
 Conservation Ordinance

♦ Tiered water rates

 Water gets more expensive as usage increases for single-family residential meters

Water efficient landscape rebate

 Customers receive a rebate for converting from lawn to low water landscaping

System water loss control

 Check system for leaks, verify meter accuracy, theft prevention

Rainwater container program

 Barrels and totes provided for free, rebate provided for large installations

Commercial rebates and consultations

 Commercial properties surveyed for efficiency, rebates available for efficiency upgrades

Residential indoor water consultations

Residential properties surveyed for efficiency

High efficiency fixture giveaways

 High efficiency showerheads, aerators, and pre-rinse spray valves provided for free

Hot water recirculation code

 Hot water recirculation required in new construction as of 2020

High efficiency toilet rebate (current)

 Toilet conversion rebates, higher rebates for older toilets

Potential Future Measures

Innovation research and pilot studies

 Pilot project to explore innovative technologies or practices for conservation

SmartMeters

 Implementation of SmartMeters across the system and utilization of the data collected for efficiency

Outdoor water budgeting

 Outdoor water budgeting software for high volume irrigators

Landscape and rainwater retention code

 Improvement of landscape code and plant list for conservation outcomes

WaterSense showerhead and faucet code

 Amend plumbing code to require WaterSense certification in new developments

School retrofits

 Partner with K-12 and higher education institutions to improve water use efficiency

Government building retrofits

 Retrofits of City owned properties to improve water efficiency

Hot water recirculation retrofits

 Provide rebates for existing buildings to add hot water recirculation systems

Low income leak assistance

 Provide financial assistance for low income customers to address leaks

Submetering

Submeter apartments and/or individual businesses in strip malls

High efficiency toilet rebate (new)

Only rebate toilets than exceed the plumbing code standards



5.4 Comparison of Individual Conservation Measures

Presented here are the potential water saved and financial investment required for each conservation measure. Cost and benefit categories in this section are defined as follows:

- Utility Costs those costs that the City as a water utility will incur to operate the measure, including administrative costs.
- Utility Benefits the avoided cost of producing water at a uniquely identified rate for potable and reclaimed water. Information about these values can be found in the Avoided Cost discussion presented in Appendix A, Section A.5.5 Assumptions about Avoided Costs.

Table 5-1 presents a comparison of the different measures and their cost of water saved. The column headings in the table are defined as follows:

- Present Value (PV) of Utility Costs and Benefits (\$) the present value of the 22-year time stream of annual costs or benefits, discounted to the base year. The measures start in the years as specified for each measure shown in Appendix E. Utility costs include administrative costs and staff labor.
- Utility Benefit to Cost Ratio this is the PV of Utility Costs divided by PV of Utility Benefits over 22 years.
- Cumulative Water Savings 2018-2040 (AF) water saved in acre-feet over the analysis period.
- Water Savings in 2040 (AFY) water saved in acre-feet per year. The year 2040 is the selected endpoint of this planning effort.
- Cost of Savings per Volume of Water Saved (\$/AF) this is the PV of Utility Costs over 22 years divided by the 22-year water savings. The analysis period is 2018-2040. This value is compared to the utility's avoided cost of water as one indicator of the cost effectiveness of conservation efforts. It should be noted that this value somewhat minimizes the cost of savings because program costs are discounted to present value, but water benefits are not.

MWM conducted an economic evaluation of each water conservation measure using the DSS Model. Financial savings from reduced water demand was quantified annually and based on avoided costs provided by the City for both potable and reclaimed water sources. While each measure was analyzed independently, it is important to note that very few measures operate independently in the real world. For example, Advanced Metering Infrastructure-based (AMI-based) irrigation and notification may lead to an outdoor survey or low water landscape retrofit. Higher efficiency indoor fixtures go hand-in-hand with indoor surveys and public education. It should also be noted that the water savings from Public Education are not double counted with other conservation measures. As a result, the costs appear significantly higher for Public Education than for other measures due to the minimal water savings estimated for the cost investment. However, other measures certainly would be less effective or possibly infeasible without an active Public Education program. Without Public Education, customers would be unaware of other conservation measures and participation would likely plummet.

¹⁰ Calculations are performed as if the measures were to be implemented on a stand-alone basis (i.e., without interaction or overlap from other measures that might address the same end use or uses). Savings from measures which address the same end use(s) are not additive; the model uses impact factors to avoid double counting when estimating the water savings from programs of measures. This is why a measure like Public Education may show a distorted cost in comparison to water saved. Most, if not all, measures rely on public awareness. However, it is important to note that water savings are more directly attributable to an "active" measure, like a toilet rebate, than a less "active" measure like public education/awareness that simply informs the community of active measures. Since interaction between measures has not been accounted for in this section, it is not appropriate to present totals at this point. However, the values presented do offer a close approximation of the cost effectiveness of each measure.



Additional information about the water reduction methodology, perspectives on benefits and costs, and assumptions about avoided costs, present value parameters, and measure costs and savings can be found in Appendix A – DSS Model Overview and Assumptions.

Table 5-1. Potable Water Conservation Measures – Estimated Water Savings and Financial Costs

Measure	Present Present Water Cumulative Value of Value of Utility Water Savings Water Utility Water Utility Benefit to 2018-2040 Benefits¹ Costs¹ Cost Ratio (AF)²		Water Savings in 2040 (AFY) ²	Cost of Savings per Unit Volume (\$/AF) ³		
Public Outreach and School Education	\$695,000	\$1,997,000	0.3	3 1,140 60		\$1,750
Innovation Research and Pilot Studies	\$92,000	\$65,000	1.4	170	10	\$390
Prohibit Water Waste and Practices	\$106,000	\$129,000	0.8	210	10	\$630
System Water Loss Control	\$2,996,000	\$1,219,000	2.5	6,210	400	\$200
SmartMeters	\$1,793,000	\$1,151,000	1.6	3,200	200	\$360
Water Rates (Pricing)	\$410,000	\$367,000	\$367,000 1.1 7,130		630	\$50
Outdoor Water Budgeting	\$352,000 \$303,000		1.2	780	70	\$390
Water Efficient Landscape Rebate	\$17,000	\$224,000	0.1	40	3	\$6,060
Rainwater Container Rebate	ner \$129,000 \$296,000 0.4		0.4	270	20	\$1,080
Landscape and Rainwater Retention Code	\$956,000	\$147,000	6.5	2,130	210	\$70
Commercial Rebates and Consultations	\$800,000	\$926,000	0.9	1,480	130	\$630
School Retrofits	\$318,000	\$347,000	0.9	620	60	\$560
Government Building Retrofits	\$26,000	\$141,000	\$141,000 0.2 50		4	\$2,850

Measure	Present Value of Water Utility Benefits ¹	Present Value of Water Utility Costs ¹	Water Utility Benefit to Cost Ratio	Cumulative Water Savings 2018-2040 (AF) ²	Water Savings in 2040 (AFY) ²	Cost of Savings per Unit Volume (\$/AF) ³
Residential Indoor Water Consultations	\$61,000	\$33,000	1.8	100	10	\$330
High Efficiency Fixture Giveaway w/ Spray Nozzles	\$524,000	\$118,000	4.5	930	60	\$130
High Efficiency Toilet Rebate (Current)	\$28,000	\$29,000	1.0	40	2	\$690
High Efficiency Toilet Rebate (New)	\$230,000	\$118,000	2.0	420	40	\$280
Hot Water Recirculation Code	\$893,000	\$7,000	126.9	1,620	150	\$4
Hot Water Recirculation Retrofits	\$17,000	\$102,000	0.2	30	3	\$3,240
Showerhead and Faucet WaterSense Code	\$1,334,000	\$197,000	6.8	2,430	230	\$80
Leak Assistance	\$23,000	\$135,000	0.2	40	3	\$3,280
Submetering	\$22,000	\$169,000	0.1	0.1 40		\$4,260

¹ Value is in current dollars of the total avoided costs (benefits) over the model analysis period of 22 years. Values are rounded to the nearest \$1,000.

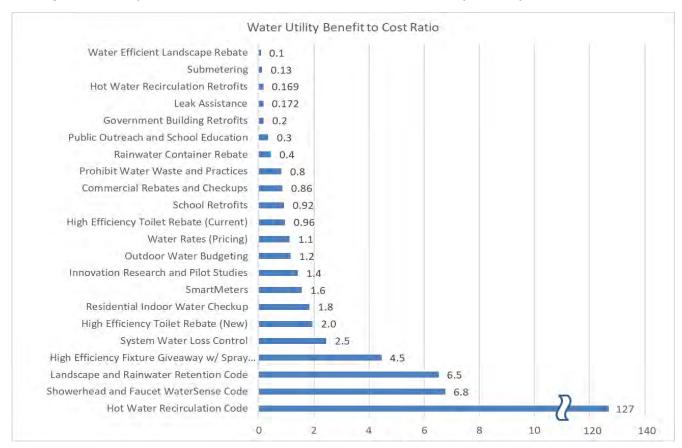


² Values are rounded to the nearest 10 AF.

³ Values are rounded to the nearest \$10/AF except the Hot Water Recirculation Code measure.

Figure 5-1 presents in graphical format the benefit-cost ratio of each Potable Water DSS Model conservation measure.

Figure 5-1. Comparison of Potable Water Conservation Measure Analysis Utility Benefit-Cost Ratios





CONSERVATION PROGRAM EVALUATION

After the conservation measures were evaluated for water savings and financial costs, they were placed together in various configurations, or programs. The programs were designed to illustrate the total costs and savings for the current water conservation program and for a future or "optimized" conservation program that had an improved benefit-cost ratio.

6.1 Selection of Conservation Measures for the Optimized Conservation Program

The following key items were taken into consideration during measure selection for the Optimized Conservation Program:

- Existing conservation measures
- Conservation measures recommended by AWWA, AWE, the United States Bureau of Reclamation (USBR), and others
- New and innovative measures
- Measure equitability among customer categories
- Customer demographics
- Alignment with the voluntary AWWA G480-13 Water Conservation Program Operation and Management Standard (AWWA, 2013)
- Coordination with AWE G-480 leaderboard review process for national recognition¹¹

Using the data gathered, MWM created a list of all potential program concepts that were appropriate for the City's service area to meet future regulatory and conservation compliance mandates. The list included existing program elements and traditional conservation measures as well as concepts that had not been implemented or considered by the City yet. Factors for determining which measure should be in each program included budgeting, feasibility to implement the program, and the time at which each measure would need to be introduced to promote conservation efforts. Programs also needed to address water conservation across all relevant customer categories. The results of the program analysis were reviewed, at which point the City adjusted the program contents to determine which measures would be in either of the two conservation program scenarios. MWM then compiled descriptions and parameters of the programs.

These program scenarios were not intended to be rigid but rather dynamic and used to demonstrate the range in savings that could be generated if selected measures were run at the same time. When programs were analyzed, any overlap in water savings (and benefits) from individual measures was considered to provide a total combined water savings (and benefits).

Both of the modeled conservation programs are described below:¹²

- Current Conservation Program Current conservation program with no changes (except to comply with 2018 International Building Code (IBC) code requiring hot water recirculation on all new development); includes 11 measures.
- Optimized Conservation Program In addition to continuing most existing measures, this program includes measures that will be required by law, are more customer-centric, and are more innovative. For example, this program supports innovation research and pilot studies as well as incentivizing ultra-

¹² An additional program scenario was analyzed that included all measures modeled in this effort for a total of 22 measures. This program scenario is not included in this Plan.



¹¹ G480 Standard and AWE Leaderboard web page: https://www.allianceforwaterefficiency.org/resources/topic/g480- standard-and-awe-leaderboard

high efficiency toilets; includes 16 total measures. It is intended this is optimized program is reviewed annually for new innovative measures and technologies, whereas the City's program moves forward as a dynamic scenario that will evolve over time.

The following table presents the City's potable water system conservation measure program scenarios, indicating which measures were selected and modeled within each program.

Table 6-1. Selected Conservation Program Measures

Measures	Current Conservation Program	Optimized Conservation Program
Public Outreach and School Education	x	Х
Innovation Research and Pilot Studies		Х
Prohibit Water Waste and Practices	Х	X
System Water Loss Control	X	X
SmartMeters		X
Water Rates (Pricing)	Х	X
Outdoor Water Budgeting		X
Water Efficient Landscape Rebate	Х	Х
Rainwater Container Rebate	Х	
Landscape and Rainwater Retention Code		Х
Commercial Rebates and Consultations	X	X
School Retrofits		X
Residential Indoor Water Consultations	Х	X
High Efficiency Fixture Giveaway w/Spray Nozzles	Х	X
High Efficiency Toilet Rebate (Current)	Х	
High Efficiency Toilet Rebate (New)		Х
Hot Water Recirculation Code	Х	Х
Showerhead and Faucet WaterSense Code		Х

6.2 Results of Potable Water System Conservation Program Evaluation

Figure 6-1 presents historical and projected water demand in AFY given multiple demand and conservation scenarios as well as the estimated annual savings in acre-feet per year. Plumbing code elements include current local, state, and federal plumbing code standards for retrofits of items such as toilets, showerheads, faucets, and pre-rinse spray valves. Additional details are presented in Appendix C in five-year increments for plumbing codes only with no active conservation activity and for plumbing codes with the various conservation programs. Also presented in Appendix C are City and customer benefit-cost ratios for each program as well as the present value of water savings and utility costs.



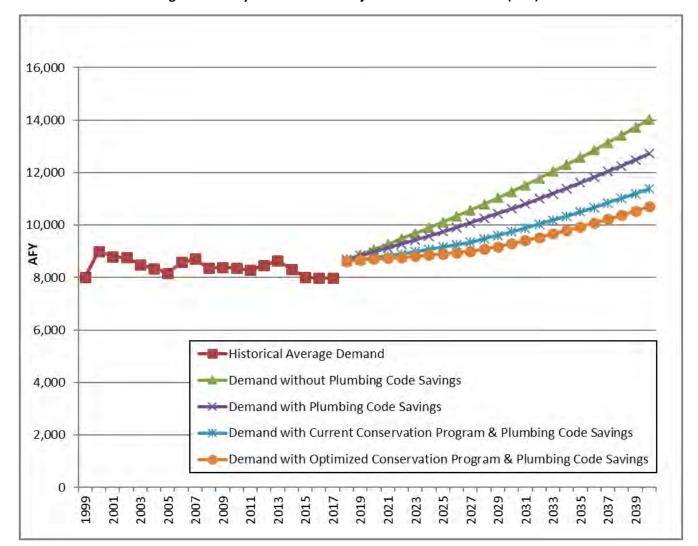
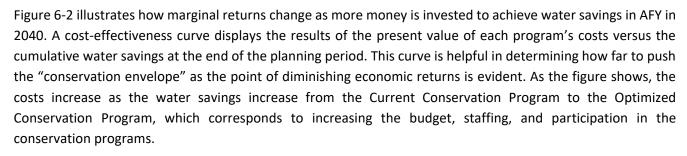


Figure 6-1. City Historical and Projected Potable Demand (AFY)





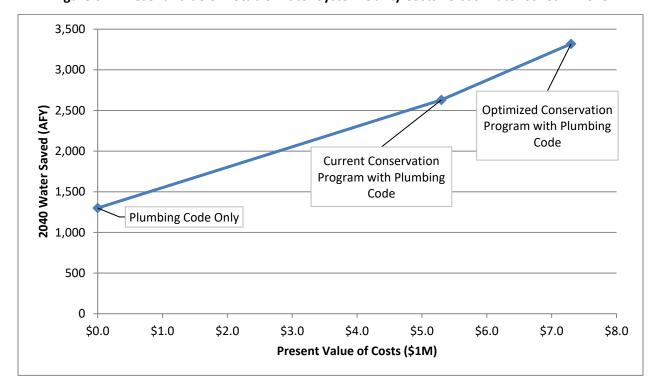


Figure 6-2. Present Value of Potable Water System Utility Costs versus Water Saved in 2040

The following table shows the potable water system demands for the City. Demand is shown in acre-feet in five-year increments over the 20-year modeling period (years 2020-2040). Both the table and the figure include historical demand and demand with and without plumbing code in five-year increments.

Table 6-2. City of Flagstaff Potable Water System Demands for Years 2020-2040, Acre-feet²

	2020	2025	2030	2035	2040
Baseline Demands ¹	9,070	10,120	11,280	12,580	14,020
Plumbing Code Savings	100	370	650	960	1,300
Demands with Plumbing Code Savings	8,980	9,750	10,620	11,610	12,720
Conservation Current Conservation Program Savings	230	590	880	1,100	1,330
Demands with Plumbing Code and Current Conservation Program Savings	8,750	9,160	9,750	10,510	11,390
Optimized Conservation Program Savings	270	840	1,330	1,670	2,020
Demands with Plumbing Code and Optimized Conservation Program Savings	8,710	8,910	9,290	9,940	10,700

Notes:

- 1. Baseline potable demand forecast provided by City staff and based on (a) Office of Economic Opportunity Arizona Data 2017 population (72,961) and the City's higher growth rate of 2.2% over the decade 2000–2010 versus the historical growth rate of 1.35%; and (b) this population projection applied to a per capita water use estimate of 104 gallons per capita per day. The 104 GPCD rate is based on the City's calculated 5-year average per capita water use. Furthermore, baseline demand includes an estimated 5-year average NRW of 11%.
- 2. Values are rounded to the nearest 10 AF.



6.3 Selected Program

The City selected the Optimized Conservation Program as the most beneficial and comprehensive option. The Optimized Conservation Program provides a full range of measures, builds goodwill with institutional partners, and provides benefits for all City customer categories.

Figure 6-1, earlier in this section, illustrates year 2040 conservation program estimated water savings by implementing the Optimized Conservation Program. This program includes measures that are customer-centric and innovative. For example, this program supports innovation research and pilot studies as well as incentivizing partnerships with K-12 schools and higher education institutions.

6.4 Estimated Budget and Staffing Needs

To achieve the programmatic changes in the Optimized Conservation Program, staff moved funds away from some programs (e.g., rainwater harvesting) and asked the City Council for \$45,000 in additional annual funding. Of this additional funding, \$30,000 was required for direct costs and \$15,000 was required for personnel. The total budget for staff time and expenses (e.g., materials, rebates, giveaways, etc.) was developed for each measure by evaluating the level of activity by year. Individual measure costs (including utility, administrative, and customer costs) can be found in the measure input sheets in Appendix E – Individual Conservation Measure Design Inputs and Results.

As part of this planning effort, consideration has been given to program staffing levels. Addressing the initiatives needed to reduce water demand is applicable across many departments for the City's staff and will require a coordinated effort. This includes staff time from different areas of the operation, such as the Distribution Section of Water Services, who contribute significantly to water loss control. It should be noted that, dependent upon position, Water Conservation staff may not spend 100% of their time implementing conservation measures. Administrative tasks such as timesheets, professional development, and broader organizational committees also utilize personnel time without contributing to total water savings.





7 CONSERVATION POTENTIAL FOR RECLAIMED WATER

As technology and water supply issues advance, more water utilities are expanding their conceptual water systems to embrace the One Water for America Policy Framework.¹³ This approach considers the value of water holistically independent of its quality, whether it be potable water, stormwater, wastewater, or reclaimed water. With this lens, the City of Flagstaff team and Maddaus Water Management built a separate model to consider water conservation potential for reclaimed water uses. This tool will be an important component in making decisions about reclaimed water in the coming years, especially as options to treat this water to a higher degree are considered.

7.1 Reclaimed Water System

The City of Flagstaff expanded to a city-wide reclaimed water system in 1996. In 2019, reclaimed water comprised approximately 18% of total water demand. At this time, uses are almost entirely outdoors, including irrigation at municipal parks, athletic fields, golf courses, snowmaking, and municipal beautification efforts such as medians and curbside landscaping. Smaller users include car washes, construction/dust abatement, and single family residences. In the past, there had been significant indoor use from a paper manufacturer, but it has since closed.

The addition of reclaimed water to the City's water portfolio has provided an excellent reduction in potable demand. Expansion of the system is one option for future consideration that will be explored in the Reclaimed Water Master Plan, which will begin in 2020.

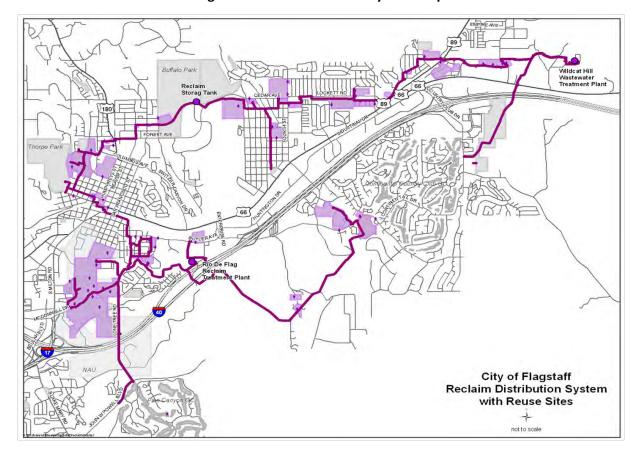


Figure 7-1 Reclaimed Water System Map



¹³ http://uswateralliance.org/one-water

7.2 Total Water Balance – Reclaimed and Potable

The following figure presents how much of the City's total water consumption on average was potable water versus reclaimed water, over the period 2012-2017.

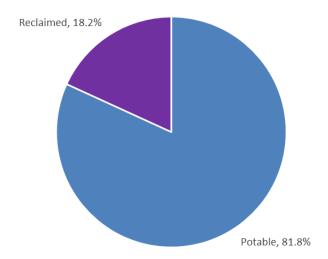


Figure 7-2 Potable and Reclaimed Water Production, 2012–2017

7.3 Reclaimed Measures for Future Consideration

Five of the water conservation measures considered for this Plan could be applied to reclaimed water in the future:

- System water loss control
 - Regular checks for leaks in the reclaimed system; verification of meter accuracy for both production and consumption; theft mitigation efforts such as locking hydrants
- Outdoor water budgeting
 - o Outdoor water budgeting efforts for large irrigated sites such as athletic fields and public parks
- Water efficient landscape rebate
 - o Conversion of lawn to low water landscaping for locations currently utilizing reclaimed water
- Prohibit water waste and practices
 - Extension of the every-other-day watering schedule to reclaimed sites and enforcement of the rules therein
- Innovation research and pilot studies
 - Experimental projects to improve reclaimed efficiency, such as GPS units at golf courses to evaluate which sections of the course are not visited and naturalizing those areas

These measures will be explored as the City's water conservation strategy evolves and as the Water Resources Master Plan and Reclaimed Water Master Plan progress.



8 IMPLEMENTATION AND CONCLUSION

This section provides suggestions for the implementation of this Plan, including an estimated implementation schedule, tracking and monitoring ideas, and potential partnerships with stakeholders.

8.1 Proposed Measure Implementation Schedule of Selected Program

The following figure presents the proposed implementation schedule for all 16 ongoing, planned, potential and analyzed conservation measures in the Optimized Conservation Program.¹⁴

Public Outreach and School Education Innovation Research and Pilot Studies Prohibit Water Waste and Practices System Water Loss Control SmartMeters Water Rates (Pricing) Outdoor Water Budgeting Water Efficient Landscape Rebate Landscape and Rainwater Retention Code Commercial Rebates and Checkups School Retrofits Residential Indoor Water Checkup High Efficiency Fixture Giveaway w/ Spray Nozzles High Efficiency Toilet Rebate (New) Hot Water Recirculation Code Showerhead and Faucet WaterSense Code

Figure 8-1. Optimized Conservation Program Measure Implementation Schedule

8.2 Implementation Tracking and Monitoring Progress

It is recommended that the City continue to monitor progress and track the level of participation and effectiveness for all measures in the conservation program. An expanded tracking database in an Excel spreadsheet could store monthly data collected by the City from each conservation measure. The tracking database could be designed to easily filter data for reporting purposes and be updated monthly to reflect program participation.

The tracking database could incorporate the following data which is already tracked for indoor and outdoor surveys and rebates:

- Customer information name, address, account number, type of business (e.g., CII customers)
- Water Use Efficiency measure or device type (including make and model), quantity, unit water savings, life expectancy
- Cost information rebate amount
- Other documentation or data as appropriate (e.g., survey reports)

Each year a progress update should be used to analyze the momentum being made meeting the Plan's targets. It is imperative to track activities, as well as water demand, to understand the level of progress being made in meeting overall goals.

¹⁴ This may need to be reviewed and adjusted over time as economic conditions change and as state and federal plumbing codes evolve.



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Plan participation by the general public may be evaluated by tracking the following:

- Number of hits on the public information campaign website
- Number of visits and level of interaction with customer portal
- Number of water bills with campaign messaging
- Number of customers reached by water bills with campaign messaging
- Quantity and cost of electronic messaging
- Quantity and cost of radio and television advertising
- Number of impressions generated by radio and television advertising
- Tracking the path taken to get to the City website
- Formulate specific URLs by campaign to determine reach, number of users using that URL
- Number of teachers implementing lesson plans about water and water conservation
- Number and age range of students reached through teacher lesson plans
- Number of contests held to promote water efficiency and number of participants
- Number, cost, and attendance of workshops
- Number and installation costs of demonstration gardens as well as cost of maintenance
- Number of citizen visits or tours of demonstration garden
- Customer surveys indicating satisfaction and/or dissatisfaction with the program

Program participation by individual accounts may be evaluated by tracking the following:

- Number of occupants in the home or business
- Number and types of rebates or other incentives issued, including water saving details for rebates such as efficiency level of sprinkler nozzles installed through incentive program
- Water use before and after documented fixture replacement or other implementation, including behavioral changes from surveys or efficiency of other equipment on-site

To track the success of the City's conservation program, overall water use will be reviewed by customer category sector (single family, multifamily, commercial, etc.) to assess the 13-month moving average extending the information presented in Appendix B. In addition, the City staff will maintain a database of water use records for conservation measure participation with the intention to measure water savings. Water use will be recorded before and after a conservation measure's initiation for participating accounts. In some instances, to the extent feasible, evaluation may be done on an individual site basis. In addition, data may be normalized to account for unusual events that will affect water use, such as the following:

- Abnormal weather
- Recessions and recovery
- Water price increases
- Changes in plumbing and appliance code regulations
- Different visitation trends for rental properties
- Changes in home ownership
- Changes in occupancy or uses of the facility

To address the above factors, 5 to 10 years of monthly pre-program initiation water use data and 2 to 3 years of post-program initiation water use data should be gathered and statistically evaluated by qualified professionals.



8.3 Potential Stakeholder Group Participation

The City has expressed interest in optimizing existing partnerships and creating new partnerships with other public agencies, neighboring water utilities, and regional stakeholder groups that could provide cost-sharing or in-kind program support for the Plan, such as maximizing outreach, customer awareness, and participation. The City also will continue to actively pursue applications for state and federal grants as well as partnering opportunities. The following list contains suggested actions for the City related to stakeholder engagement:

- Look for new or expanded partnerships with local irrigation equipment contractors.
- Strengthen relationships with landscape professional associations and non-profits (e.g., Master Gardeners, etc.) to gain more word-of-mouth exposure to the community that is installing or relandscaping properties. This will help capture the maximum water savings from the point of initial installation.
- Market conservation opportunities through accredited program membership lists as a low-cost means to spread the word to other professionals in the water industry (e.g., Green Plumbers, WaterSense Partners, Irrigation Association Certified Professionals, etc.).
- Form additional partnerships and continue to apply for grants where appropriate.

8.4 Implementation Recommendations

Recommendations to assist with implementation include the following:

- Prioritize measures for implementation, with the highest priority for implementation given to those measures that contribute the most to meeting water savings targets and/or can be implemented with relative ease. To launch implementation of the OCP, the City may consider asking key questions to determine measures, budget, and schedule for the Plan, such as:
 - What level of support will be required from conservation staff to run the selected measures?
 - What other support is needed (e.g., outsourced support or other sources of funding) to run these measures?
 - Which measures contribute the most to meeting per capita use targets and are relatively easy to operate with limited staff?
 - Which measures should be launched initially as pilots?
- Develop analytical tools to track water use by customer class and overall per capita water use, adjusted for weather and external factors.
- Set up a database to store and manage measure participation, cost, and other data to gauge successes and determine areas that need improvement or added attention.
- Plan staffing appropriately so that customer participation is successful. Both the Plan and state mandates are largely driven by voluntary customer changes in equipment and behaviors that need to be permanent (despite drought conditions).
- Seek testimonials of success to help with outreach materials and presentations to garner more customer participation.
- Track upcoming state regulations regarding residential, CII, landscape, and water loss management.
- Consider soliciting and tracking community input and feedback through an online or phone survey or at outreach and education events.
- Consider working with the 100 largest water using customers to seek to maximize water use efficiency.
- Outsource, as needed, to gain enough staff support to administer the expanded program.
- Seek additional new funding sources, such as U.S. Bureau of Reclamation funds to support Plan budget needs. The existing budgets may be used as a cost-share to leverage into funding more activities, especially the less cost-effective measures.



Tasks that should be perfored on an annual basis include:

- Develop an annual work plan for each plan year as soon as the budget is adopted (or in concert with the budget planning process). Perform a data assessment of the previous year's progress to determine priorities for the next year.
- Review Plan inputs and goals in the DSS Model annually and update measure participation, projected water savings, and anticipated per capita water use reductions to ensure the City is on track to meet conservation goals.
- Track and assess water use across all customer categories.

8.5 Recommended Next Steps

Water Conservation Program staff will write an initial implementation plan to cover the first five years of the Plan, with details on important steps for the successful development of each new conservation measure. Staff will also propose initial metrics for evaluating the effectiveness of each measure, utilizing the suggestions provided by MWM. Stakeholders from the strategic planning effort will be kept updated on the Plan's progress and will provide guidance as new measures are developed and executed.

8.6 Conclusion

The implementation of expanded water conservation efforts is a feasible and cost-effective means of improving Flagstaff's sustainability as a community through long-term water resource reliability. Conservation is the least expensive means of meeting future water supply needs for the Flagstaff area. The implementation of these conservation measures should reduce per capita water use and have the potential to defer the need for further costly infrastructure expansion. While the conservation actions identified have a significant cost, the cost of neglecting conservation and having to address increased demands through engineered solutions are even higher. Furthermore, with climate change, long-term drought, and environmental restrictions on the delivery of imported water, additional water supplies may not be available to meet future increases in demands without conservation.



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APPENDIX A - DSS MODEL OVERVIEW AND ASSUMPTIONS

This appendix presents an overview of the DSS Model and the key assumptions made in this analysis.

A.1 DSS Model Overview





Figure A-1 DSS Model Main Page

DSS Model Overview: The Demand Side Management Least Cost Planning Decision Support System Model (DSS Model) as shown in Figure A-1 is used to prepare long-range, detailed demand projections. The purpose of the extra detail is to enable a more accurate assessment of the impact of water efficiency programs on demand and to provide a rigorous and defensible modeling approach necessary for projects subject to regulatory or environmental review.

Originally developed in 1999 and continuously updated, the DSS Model is an "end-use" model that breaks down total water production (water demand in the service area) to specific water end uses, such as plumbing fixtures and appliance uses. The model uses a bottom-up approach that allows for multiple criteria to be considered when estimating future demands, such as the effects of natural fixture replacement, plumbing codes, and conservation efforts. The DSS Model may also use a top-down approach with a utility-prepared water demand forecast.

Demand Forecast Development and Model Calibration: To forecast urban water demands using the DSS Model, customer demand data is obtained from the water agency being modeled. Demand data is reconciled with available demographic data to characterize water usage for each customer category in terms of number of users per account and per capita water use. Data is further analyzed to approximate the split of indoor and outdoor water usage in each customer category. The indoor/outdoor water usage is further divided into typical end uses for each customer category. Published data on average per capita indoor water use and average per capita end use is combined with the number of water users to calibrate the volume of water allocated to specific end uses in each customer category. In other words, the DSS Model checks that social norms from end studies on water use behavior (e.g., flushes per person per day) are not exceeded or drop below reasonable use limits.

<u>Passive Water Savings Calculations:</u> The DSS Model is used to forecast service area water fixture use. Specific end-use type, average water

use, and lifetime are compiled for each fixture. Additionally, state and national plumbing codes and appliance standards are modeled by customer category. These fixtures and plumbing codes can be added to, edited, or



deleted by the user. This process yields two demand forecasts, one with plumbing codes and one without plumbing codes.

Active Conservation Measure Analysis Using Benefit-Cost Analysis: As shown in the following figure, the DSS Model evaluates active conservation measures using benefit-cost analysis with the present value of the cost of water saved (\$/million gallons or \$/acre-feet). Benefits are based on savings in water and wastewater facility operations and maintenance (O&M) and any deferred capital expenditures.

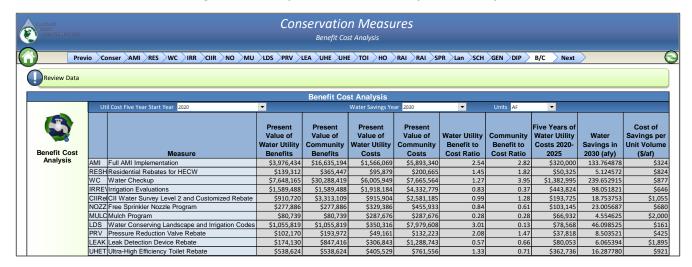


Figure A-2. Sample Benefit-Cost Analysis Summary

<u>Model Use and Validation:</u> As shown in the following figure, the DSS Model has been used for over 20 years for practical applications of conservation planning in over 300 service areas representing 60 million people, including extensive efforts nationally and internationally in Australia, New Zealand, and Canada.



Figure A-3. DSS Model Analysis Locations in the U.S.

The California Urban Water Conservation Council, (now known as the California Water Efficiency Partnership) has peer reviewed and endorsed the model since 2006. It is offered to all CalWEP members for use to estimate water demand, plumbing code, and conservation program savings.

The DSS Model can use one of the following: 1) a statistical approach to forecast demands (e.g., an Econometric Model); 2) a forecasted increase in population and employment; 3) predicted future demands; or 4) a demand projection entered into the model from an outside source. The following figure presents the flow of information in the DSS Model Analysis.

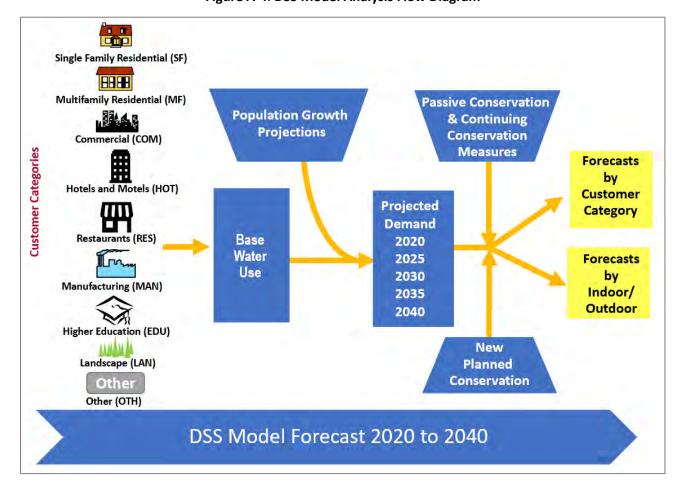


Figure A-4. DSS Model Analysis Flow Diagram

A.2 Passive Savings Modeling Approach using the Plumbing Code

Plumbing code measures are independent of any conservation program; they are based on customers following applicable current local, state and federal laws, building codes, and ordinances. Plumbing code related water savings are considered "passive", reliable, long-term savings and can be counted on over time to help reduce overall system water demand. In contrast, water savings are considered "active" if a specific action unrelated to the implementation of codes and standards is taken by the water agency to accomplish conservation measure savings. The DSS Model incorporates the following items as a "code" meaning that the savings are assumed to occur and are therefore "passive" savings:

- The Federal Energy Policy Act of 1992 (amended in 2005)
- Flagstaff Plumbing Code Amendment Toilets (July 2011)¹⁵

¹⁵ All City of Flagstaff codes are published online: https://www.codepublishing.com/AZ/Flagstaff/



The following figure conceptually describes how The DSS Model incorporates data inputs into the flow of the DSS Model analysis. The demand projections, including plumbing code savings, assumes no active involvement by the water utility, and that the costs of purchasing and installing replacement equipment (and new equipment in new construction) are borne solely by the customers, occurring at no direct utility expense. The inverse of the fixture life is the natural replacement rate, expressed as a percent (i.e., 10 years is a rate of 10% per year).

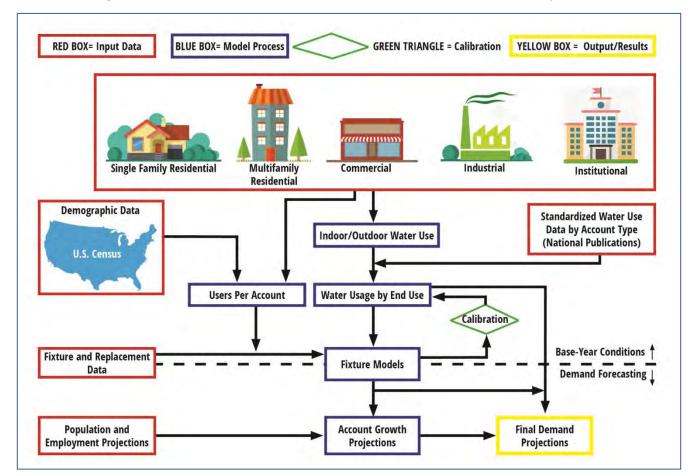


Figure A-5. DSS Model Overview Used to Make Potable Water Demand Projections

A.2 National, State and Local Plumbing Codes

This section describes national plumbing codes and Arizona State Laws and City of Flagstaff Code of Regulations applicable to the City.

A.2.1 National Plumbing Code

The Federal Energy Policy Act of 1992, as amended in 2005, mandates that only fixtures meeting the following standards can be installed in new buildings:

- ♦ Toilet 1.6 gal/flush maximum
- ♦ Urinals 1.0 gal/flush maximum
- ♦ Showerhead 2.5 gal/min at 80 pounds per square inch (psi)
- Residential faucets 2.2 gal/min at 60 psi
- ◆ Public restroom faucets 0.5 gal/min at 60 psi
- ◆ Dishwashing pre-rinse spray valves 1.6 gal/min at 60 psi



Replacement of fixtures in existing buildings is also governed by the Federal Energy Policy Act, which mandates that only devices with the specified level of efficiency (as shown above) can be sold as of 2006. The net result of the plumbing code is that new buildings will have more efficient fixtures and old inefficient fixtures will slowly be replaced with new, more efficient models. The national plumbing code is an important piece of legislation and must be carefully taken into consideration when analyzing the overall water efficiency of a service area.

In addition to the plumbing code, the U.S. Department of Energy regulates appliances, such as residential clothes washers, further reducing indoor water demands. Regulations to make these appliances more energy efficient have driven manufactures to dramatically reduce the amount of water these machines use. Generally, front loading washing machines use 30 to 50% less water than conventional models (which are still available).

In this analysis, the DSS Model forecasts a gradual transition to high efficiency clothes washers (using 12 gallons or less) so that by the year 2025 that will be the only type of machine available for purchase. In addition to the industry becoming more efficient, rebate programs for washers have been successful in encouraging customers to buy more water efficient models. Given that machines last about 10 years, eventually all machines on the market will be the more water efficient models. Energy Star washing machines have a water factor of 6.0 or less – the equivalent of using 3.1 cubic feet (or 23.2 gallons) of water per load. The maximum water factor for

residential clothes washers under current federal standards is 9.5. The water factor equals the number of gallons used per cycle per cubic foot of capacity. Prior to year 2000, the water factor for a typical new residential clothes washer was about 12. In March 2015, the federal standard reduced the maximum water factor for top- and front-loading machines to 8.4 and 4.7, respectively. In 2018, the maximum water factor for top-loading machines was further reduced to 6.5. For commercial washers, the maximum water factors were reduced in 2010 to 8.5 and 5.5 for top- and front-loading machines, respectively. Beginning in 2015, the maximum water factor for Energy Star certified washers was 3.7 for front-loading and 4.3 for top-loading machines. In 2011, the U.S. Environmental Protection Agency estimated that Energy Star washers comprised more than 60% of the residential market and 30% of the commercial market (Energy Star, 2011). A new Energy Star compliant washer uses about two-thirds less water per cycle than washers manufactured in the 1990s.



A.2.2 Arizona State Law

Plumbing codes for toilets, urinals, showerheads, and faucets for the state of Arizona align with federal standards.

A.2.3 City of Flagstaff

Fixture characteristics in the DSS Model are tracked in new accounts, which are subject to the requirements of applicable City building codes. City efficiency standards supersede federal standards for toilets. Per City of Flagstaff 2013 Amendments to the Flagstaff City Code, Title 4, Building Code, Section 403.11,¹⁶ as of July 2011, all newly installed toilets must be "high efficiency toilets (HET) units which have a maximum of 1.3 gallons for solids." This bill requires high efficiency toilets (1.28 gpf) to be exclusively sold in the City.

A.3 Key Baseline Potable Demand Inputs, Passive Savings Assumptions and Resources

Table A-1 presents the key assumptions and references that are used in the DSS Model in determining projected demands with plumbing code savings. The assumptions having the most dramatic effect on future demands are the natural replacement rate of fixtures, how residential or commercial future use is projected, and the percent of estimated real water losses.

¹⁶ All City of Flagstaff codes are published online: https://www.codepublishing.com/AZ/Flagstaff/



Table A-1. List of Key Assumptions and Resources for Potable DSS Model Analysis

Parameter		Model Input V	alue, Assumptions, and K	Cey References		
Model Start Year		2018				
Water Demand Factor Years (Base Years)		2012-2017 when available (excluding 2016 for MF and REST customer categories due to several months of software transition issues)				
		11%				
Non-Revenue Water in St	art Year	Base	d on average 2014-2016 N	IRW.		
Population Source		Office of Economic Opportunity Arizona Data 2017 population used as starting data (72,961). Used higher growth rate of 2.2% over last decade (2000-2010).				
Employment Source		FRED Graph Observations (Federal Reserve Economic Data) https://fred.stlouisfed.org				
			August 2018			
Base Year Water Use Prof	ile					
Customer Categories		Start Year Accounts	Total Water Use Distribution	Demand Factors (gpd/acct)		
Multifamily		2,940	19.5%	458		
Single Family		15,344 36.4%		163		
Commercial		1,380 16.0%		797		
Hotels and Motels		91	8.5%	6,429		
Restaurants		131	2.7%	1,444		
Manufacturing		39	4.2%	7,390		
Higher Education		1	7.9%	546,852		
Landscape		322	3.6%	770		
Other		1	1.2%	84,410		
Total		20,249	100%	N/A		
Parameter	Parameter Resource					
	(DeOreo Research	rence: CA DWR Report <i>Cali</i> , 2011 – Page 28, Figure 3: n Foundation (AWWARF) Re Oreo, 2016).	Comparison of household	end-uses) and AWWA		
Residential End Uses	1980-203 Model In	2-A. Water Consumption by Water-Using Plumbing Products and Appliances – 2012. PERC Phase 1 Report. Plumbing Efficiency Research Coalition. 2012. I Input Values are found in the "End Uses" section of the DSS Model on the kdown" worksheet.				



	Key Reference: AWWARF Report Commercial and Institutional End Uses of Water
	(Dziegielewski, 2000 – Appendix D: Details of Commercial and Industrial Assumptions, by End Use).
Non-Residential End Uses, percent	Santa Clara Valley Water District Water Use Efficiency Unit. SCVWD CII Water Use and Baseline Study. February 2008.
	Model Input Values are found in the "End Uses" section of the DSS Model on the "Breakdown" worksheet.
	U.S. Census, Housing age by type of dwelling plus natural replacement plus rebate program (if any).
	Key Reference: GMP Research, Inc. (2019). 2019 U.S. WaterSense Market Penetration Industry Report.
Efficiency Residential Fixture Current Installation Rates	Key Reference: California Urban Water Conservation Council Potential Best Management Practice Report <i>High Efficiency Plumbing Fixtures – Toilets and Urinals</i> (Koeller, 2005 – Page 42, Table 8 and Table 9: Residential toilet installation rates in California).
	Key Reference: Consortium for Efficient Energy (<u>www.cee1.org</u>).
	Model Input Values are found in the "Codes and Standards" green section of the DSS Model by customer category fixtures.
	Key Reference: AWWARF Report <i>Residential End Uses of Water, Version 2 - 4309</i> (DeOreo, 2016).
Water Savings for Fixtures, gal/capita/day	Key Reference: CA DWR Report <i>California Single Family Water Use Efficiency Study</i> (DeOreo, 2011 – Page 28, Figure 3: Comparison of household end-uses). WCWCD supplied data on costs and savings; professional judgment was made where no published data was available.
	Key Reference: California Energy Commission, Staff Analysis of Toilets, Urinals and Faucets, Report # CEC-400-2014-007-SD, 2014.
	Model Input Values are found in the "Codes and Standards" green section on the "Fixtures" worksheet of the DSS Model.
	Key Reference: 2010 U.S. Census, Housing age by type of dwelling plus natural replacement plus rebate program (if any). Assume commercial establishments built at same rate as housing, plus natural replacement.
Non-Residential Fixture Efficiency Current	California Energy Commission, Staff Analysis of Toilets, Urinals and Faucets, Report # CEC-400-2014-007-SD, 2014.
Installation Rates	Santa Clara Valley Water District Water Use Efficiency Unit. SCVWD CII Water Use and Baseline Study. February 2008.
	Model Input Values are found in the "Codes and Standards" green section of the DSS Model by customer category fixtures.
Residential Frequency of Use Data, Toilets, Showers, Faucets, Washers, Uses/user/day	Key Reference: AWWARF Report Residential End Uses of Water, Version 2 - 4309 (DeOreo, 2016). Summary values can be found in the full report: http://www.waterrf.org/Pages/Projects.aspx?PID=4309



	Key Reference: California Energy Commission, Staff Analysis of Toilets, Urinals and Faucets, Report # CEC-400-2014-007-SD, 2014.
	Key Reference: Alliance for Water Efficiency, The Status of Legislation, Regulation, Codes & Standards on Indoor Plumbing Water Efficiency, January 2016.
	Model Input Values are found in the "Codes and Standards" green section on the "Fixtures" worksheet of the DSS Model and confirmed in each "Service Area Calibration End Use" worksheet by customer category.
	Key References: Estimated based on AWWARF Report <i>Commercial and Institutional End Uses of Water</i> (Dziegielewski, 2000 – Appendix D: Details of Commercial and Industrial Assumptions, by End Use).
Non-Residential	Key Reference: California Energy Commission, <i>Staff Analysis of Toilets, Urinals and Faucets</i> , Report # CEC-400-2014-007-SD, 2014.
Frequency of Use Data,	Fixture uses over a 5-day work week are prorated to 7 days.
Toilets, Urinals, and Faucets, Uses/user/day	Non-residential 0.5 gallons per minute (gpm) faucet standards per Table 2-A. Water Consumption by Water-Using Plumbing Products and Appliances – 1980-2012. PERC Phase 1 Report. Plumbing Efficiency Research Coalition, 2012.
	Model Input Values are found in the "Codes and Standards" green section on the "Fixtures" worksheet of the DSS Model and confirmed in each "Service Area Calibration End Use" worksheet by customer category.
	Toilets 2%-2.5%
	Residential Showers 4% (corresponds to 25-year life of a new fixture)
Natural Replacement	Residential Clothes Washers 10% (based on 10-year washer life).
Rate of Fixtures (percent per year)	Key References: Residential End Uses of Water (DeOreo, 2016) and Bern Clothes Washer Study, Final Report (Oak Ridge National Laboratory, 1998).
	Model Input Value is found in the "Codes and Standards" green section on the "Fixtures" worksheet of the DSS Model.
Future Water Use	Increases Based on Population Growth and Demographic Forecast

There are several aspects of the DSS Model that were not used in this analysis effort, which result in empty spreadsheets within the DSS Model. They remain available in the DSS Model should the City choose to employ them in future efforts.

A.3.1 Fixture Replacement

The DSS Model is capable of modeling multiple types of fixtures, including fixtures with different designs. For example, currently toilets can be purchased that flush at a rate of 0.8 gpf, 1.0 gpf or 1.28 gpf. The 1.6 gpf and higher toilets still exist but can no longer be purchased in the City. Therefore, they cannot be used for replacement or new installation of a toilet. So, the DSS Model utilizes a fixture replacement table to determine what type of fixture should be used for a new install or replacement. The replacement of the fixtures is listed as a percentage. A value of 100% would indicate that all the toilets installed would be of one particular flush volume. A value of 75% means that three out of every four toilets installed would be of that particular flush volume.

The DSS Model provides inputs and analysis of the number, type and replacement rates of fixtures for each customer category (i.e., single family toilets, multifamily toilets, commercial toilets, residential clothes washing



machines, commercial washing machines). For example, the DSS Model incorporates the effects of the 1992 Federal Energy Policy Act and AB 715 on toilet fixtures. A DSS Model feature determines the "saturation" of 1.6 gpf toilets as the 1992 Federal Energy Policy Act was in effect from 1992-2014 for 1.6 gpf toilet replacements. AB 715 now applies for the replacement of toilets at 1.28 gpf. Further consideration and adjustments were made to replacement rates to account for the reduction in fixture use and wear due to lower occupancy and based on field observations.

The DSS Model forecasts service area water fixture use. In the codes and standards part of the DSS Model, specific fixture end-use type (point of use fixture or appliance), average water use, and lifetime are compiled. Additionally, state and national plumbing codes and appliance standards for toilets, urinals, showers, and clothes washers are modeled by customer category. These fixtures and plumbing codes can be added to, edited, or deleted by the user. This yields two demand forecasts: with plumbing codes and without plumbing codes.

A.3.2 Fixture Estimates

Determining the current level of efficient fixtures in a service area is part of the standard process while evaluating the passive savings in the DSS Model and is called "initial fixture proportions." MWM reconciled water efficient fixtures and devices installed within the City's service area and estimated the number of inefficient fixtures outstanding.

MWM used the DSS Model to perform a saturation analysis for each of the following plumbing fixtures: toilets, urinals, showers, faucets, and clothes washers. The process included a review of age of buildings from census data, number of rebates per device, and assumed natural replacement rates. MWM presumed the fixtures that were nearing saturation and worth analysis would include residential toilets and residential clothes washers as both have been included in recommended conservation practices for over two decades.

In late 2014, the Water Research Foundation updated its 1999 Residential End Uses of Water Study (REUWS). Water utilities, industry regulators, and government planning agencies have considered it the industry benchmark for single family home indoor water use. This Plan incorporates the recent study results which reflect the change to the profile of water use in residential homes including the adoption of more water efficient fixtures over the past 15 years (1999 to 2014). The REUWS results were combined with the City's historical rebate and billing data to enhance and verify assumptions made for all customer accounts. This particularly included saturation levels on toilets, urinals, showerheads, clothes washers, and faucets.

The DSS Model presents the estimated current and projected proportions of these fixtures by efficiency level within the City's service area. These proportions were calculated by:

- Using standards in place at the time of building construction;
- Taking the initial proportions of homes by age (corresponding to fixture efficiency levels);
- Adding the net change due to natural replacement; and
- Adding the change due to rebate measure minus the "free rider effect."

Further adjustments were made to initial proportions to account for the reduction is fixture use due to lower occupancy and based on field observations. The projected fixture proportions do <u>not</u> include any future active conservation measures implemented by BBLDWP. More information about the development of initial and projected fixture proportions can be found in the DSS Model "Codes and Standards" section.

It is also important to note that in water conservation program management "free-ridership" occurs when a customer applies for and receives a rebate on a targeted high efficiency fixture that they would have purchased even without a rebate. In this case, the rebate was not the incentive in their purchase but a "bonus." Rebate measures are designed to target those customers needing financial incentive to install the more efficient fixture beyond current codes or standards.



A.4 Key Baseline Reclaimed Demand Inputs and Assumptions

The following table presents a list of key assumptions used in the City's Reclaimed Water System DSS Model.

Table A-2. List of Key Assumptions and Resources for Reclaimed DSS Model Analysis

Parameter	Model Input V	alue, Assumptions, and K	Key References		
Model Start Year	2018				
Water Demand Factor Years (Base Years)	*Excluding 2012 for Construction due to unexplained data; excluding 2012-2017 for Manufacturing due to the paper tissue factory closing and stopping reclaimed water use 2017; and excluding 2012-2013 for Offices/Commercial Retail due to many more accounts, including a large mall, coming online in more recent years.				
Non-Revenue Water in Start Year	7% Based on 2016, 2017 and 2018 historical NRW. This value can be found in the green NRW section of the DSS Model.				
Base Year Water Use Profile					
Customer Categories	Start Year Accounts	Total Water Use Distribution	Demand Factors (gpd/acct)		
Golf Courses - Reclaimed Water	3	64%	325,736		
Winter Recreation - Reclaimed Water	1	11%	163,372		
Higher Education - Reclaimed Water	1	8.4%	128,801		
Parks/Cemeteries - Reclaimed Water	9	6.0%	10,179		
K-12 Schools - Reclaimed Water	10	3.1%	4,772		
Car Washes - Reclaimed Water	2	0.6%	4,948		
Construction - Reclaimed Water	4	5.7%	21,976		
Manufacturing - Reclaimed Water	1	0.1%	1,203		
Offices/Commercial Retail - Reclaimed Water	10	0.93%	1,424		
Residential MF - Reclaimed Water	2	0.5%	3,760		
Residential SF - Reclaimed Water	11	0.28%	398		
Streetscape - Reclaimed Water	8	0.30%	586		



A.5 Key Inputs for the DSS Model Conservation Analysis

The following subsections present information regarding the DSS Model's conservation measure benefit-cost analysis.

A.5.1 Water Reduction Methodology

Each conservation measure targets a particular water use such as indoor single family water use. Targeted water uses are categorized by water user group and by end use. Targeted water user groups include single family residential, multifamily residential, commercial, industrial, and institutional, etc. Measures may apply to more than one water user group. Targeted end uses include indoor and outdoor use. The targeted water use is important to identify because the water savings are generated from reductions in water use for the targeted end use. For example, a residential retrofit conservation measure targets single family and multifamily residential indoor use, and in some cases specifically shower use. When considering the water savings potential generated by a residential retrofit, one considers the water saved by installing low-flow showerheads in single family and multifamily homes.

The market penetration goal for a measure is the extent to which the product or service related to the conservation measure occupies the potential market. Essentially, the market penetration goal identifies how many fixtures, rebates, surveys, and so forth that the wholesale customer would have to offer or conduct over time to reach its water savings goal for that conservation measure. This is often expressed in terms of the number of fixtures, rebates, surveys offered or conducted per year.

The potential for errors in market penetration goal estimates for each measure can be significant because they are based on previous experience, chosen implementation methods, projected utility effort, and funds allocated to implement the measure. The potential error can be corrected through reevaluation of the measure as the implementation of the measure progresses. For example, if the market penetration required to achieve specific water savings turns out to different than predicted, adjustments to the implementation efforts can be made. Larger rebates or additional promotions are often used to increase the market penetration. The process is iterative to reflect actual conditions and helps to ensure that market penetration and needed savings are achieved regardless of future variances between estimates and actual conditions.

In contrast, market penetration for mandatory ordinances can be more predictable with the greatest potential for error occurring in implementing the ordinance change. For example, requiring dedicated irrigation meters for new accounts through an ordinance can assure an almost 100% market penetration for affected properties.

BBLDWP is constantly looking at when a measure might reach saturation. Baseline surveys are the best approach to having the most accurate information on market saturation. This was considered when analyzing individual conservation measures where best estimates were made. MWM was not provided with any baseline surveys for this analysis, but discussions were held with BBLDWP regarding what best estimates were for saturation for its service area.

A.5.2 Perspectives on Benefits and Costs

The determination of the economic feasibility of water conservation programs involves comparing the costs of the programs to the benefits provided. This analysis was performed using the DSS Model developed by MWM. The DSS Model calculates cost effectiveness of conservation measure savings at the end-use level; for example, the model determines the amount of water a toilet rebate program saves in daily toilet use for each single family account.

A.5.3 Present Value Analysis

Present value analysis using present day dollars and a real discount rate of 3.72% is used to discount costs and benefits to the base year. From this analysis, benefit-cost ratios of each measure are computed. When measures are put together in programs, the model is set up to avoid double counting savings from multiple measures that



act on the same end use of water. For example, multiple measures in a program may target toilet replacements. The model includes assumptions to apportion water savings between the multiple measures.

Economic analysis can be performed from several different perspectives, based on which party is affected. For planning water use efficiency programs for utilities, the perspectives most commonly used for benefit-cost analyses are the "utility" perspective and the "community" perspective. The "utility" benefit-cost analysis is based on the benefits and costs to the water provider. The "community" benefit-cost analysis includes the utility benefit and costs together with account owner/customer benefits and costs. These include customer energy and other capital or operating cost benefits plus costs of implementing the measure, beyond what the utility pays.

The utility perspective offers two advantages. First, it considers only the program costs that will be directly borne by the utility. This enables the utility to fairly compare potential investments for saving versus supplying increased quantities of water. Second, revenue shifts are treated as transfer payments, which means program participants will have lower water bills and non-participants will have slightly higher water bills so that the utility's revenue needs continue to be met. Therefore, the analysis is not complicated with uncertainties associated with long-term rate projections and retail rate design assumptions. It should be noted that there is a significant difference between the utility's savings from the avoided cost of procurement and delivery of water and the reduction in retail revenue that results from reduced water sales due to water use efficiency. This budget impact occurs slowly and can be accounted for in water rate planning. Because it is the water provider's role in developing a water use efficiency plan that is vital in this study, the utility perspective was primarily used to evaluate elements of this report.

The community perspective is defined to include the utility and the customer costs and benefits. Costs incurred by customers striving to save water while participating in water use efficiency programs are considered, as well as the benefits received in terms of reduced energy bills (from water heating costs) and wastewater savings, among others. Water bill savings are not a customer benefit in the aggregate for reasons described above. Other factors external to the utility, such as environmental effects, are often difficult to quantify or are not necessarily under the control of the utility. They are therefore frequently excluded from economic analyses, including this one.

The time value of money is explicitly considered. Typically, the costs to save water occur early in the planning period whereas the benefits usually extend to the end of the planning period. A long planning period of over 20 years is often used because costs and benefits that occur beyond year 2040 have very little influence on the total present value of the costs and benefits. The value of all future costs and benefits is discounted to the first year in the DSS Model (the base year), at the real interest rate of 3.72%. The DSS Model calculates this real interest rate, adjusting the current nominal interest rate (assumed to be approximately 6.0%) by the assumed rate of inflation (2.2%). The formula to calculate the real interest rate is: (nominal interest rate – assumed rate of inflation)/ (1 + assumed rate of inflation). Cash flows discounted in this manner are herein referred to as "Present Value" sums.

A.5.4 Measure Cost and Water Savings Assumptions

Appendix E presents the assumptions and inputs used in the City's DSS Model to evaluate each water conservation measure. Assumptions regarding the following variables were made for each measure:

- ◆ Targeted Water User Group End Use Water user group (e.g., single family residential) and end use (e.g., indoor or outdoor water use).
- Utility Unit Cost Cost of rebates, incentives, and contractors hired to implement measures. The assumed dollar values for the measure unit costs were closely reviewed by staff and are found to be adequate for each individual measure. The values in most cases are in the range of what is currently offered by other water utilities in the region.
- Retail Customer Unit Cost Cost for implementing measures that is paid by retail customers (i.e., the remainder of a measure's cost that is not covered by a utility rebate or incentive).



◆ Utility Administration and Marketing Cost – The cost to the utility for administering the measure, including consultant contract administration, marketing, and participant tracking. The mark-up is sufficient (in total) to cover conservation staff time and general expenses and overhead.

Costs are determined for each of the measures based on industry knowledge, past experience and data provided by the City. Costs may include incentive costs, usually determined on a per-participant basis; fixed costs, such as marketing; variable costs, such as the costs to staff the measures and to obtain and maintain equipment; and a one-time set-up cost. The set-up cost is for measure design by staff or consultants, any required pilot testing, and preparation of materials that are used in marketing the measure. Measure costs are estimated each year through 2040. Costs are spread over the time period depending on the length of the implementation period for the measure and estimated voluntary customer participation levels.

Lost revenue due to reduced water sales is not included as a cost because the water use conservation measures evaluated herein generally take effect over a long span of time that is sufficient to enable timely rate adjustments, if necessary, to meet fixed cost obligations and savings on variable costs such as energy and chemicals.

Data necessary to forecast water savings of measures include specific data on water use, demographics, market penetration, and unit water savings. Savings normally develop at a measured and predetermined pace, reaching full maturity after full market penetration is achieved. This may occur three to ten years after the start of implementation, depending upon the implementation schedule.

The unit costs vary according to the type of customer account and implementation method being addressed. For example, a measure might cost a different amount for a residential single family account than for a residential multifamily account, and for a rebate versus an ordinance requirement or a direct installation implementation method. Typically, water utilities have found there are increased costs associated with achieving higher market saturation, such as more surveys per year. The DSS Model calculates the annual costs based on the number of participants each year. The general formula for calculating annual utility costs is:

- Annual Utility Cost = Annual market penetration rate x total accounts in category x unit cost per account x (1+administration and marketing markup percentage)
- ♦ Annual Customer Cost = Annual number of participants x unit customer cost
- Annual Community Cost = Annual utility cost + annual customer cost

Data necessary to forecast water savings of measures include specific data on water use, demographics, market penetration, and unit water savings. Savings normally develop at a measured and predetermined pace, reaching full maturity after full market penetration is achieved. This may occur three to seven years after the start of implementation, depending upon the implementation schedule. For every water use efficiency activity or replacement with more efficient devices, there is a useful life. The useful life is called the "Measure Life" and is defined to be how long water use conservation measures stay in place and continue to save water. It is assumed that measures implemented because of codes, standards or ordinances, like toilets for example, would be "permanent" and not revert to an old inefficient level of water use if the device needed to be replaced. However, some measures that are primarily behavioral based, such as residential surveys, are assumed to need to be repeated on an ongoing basis to retain the water savings (e.g., homeowners move away, and new homeowners may have less efficient water using practices around the home). Surveys typically have a measure life on the order of five years.

A.5.5 Assumptions about Avoided Costs

The City's primary source of water is potable groundwater supplied by natural precipitation. Surface water from Lake Mary and Inner Basin Springs accounts for approximately 25% of the City's water. Costing over \$290 per AF for chemicals, treatment, pumping, moving and compliance testing and permit fees, the City reduces groundwater use when demands are reduced (with conservation) as compared to surface water which costs approximately \$188 per AF. These costs are based on year 2017 volume and expenditures. Additional avoided



costs that are considered when determining the value of water saved due to conservation are the cost savings from deferring the Red Gap Ranch project as a result of passive and active conservation water savings. Without conservation, a future significant water supply expansion project has been estimated to begin its 10-year construction in year 2023, be online by 2032, and have a project capacity volume of 12,000 AF. Life-cycle construction costs are estimated to be \$268 million with annual operational costs of approximately \$1.34 million. Designed to be "triggered" when average demands exceed 12,000 AF per year (in year 2032), it is estimated that passive and active conservation effort savings could delay the project need by more than 15 years to year 2048, deferring both construction and annual maintenance costs. The estimated total cost savings by deferring a future significant water supply expansion project is \$175.4 million for a cost-of-water savings estimate of \$487/AF.

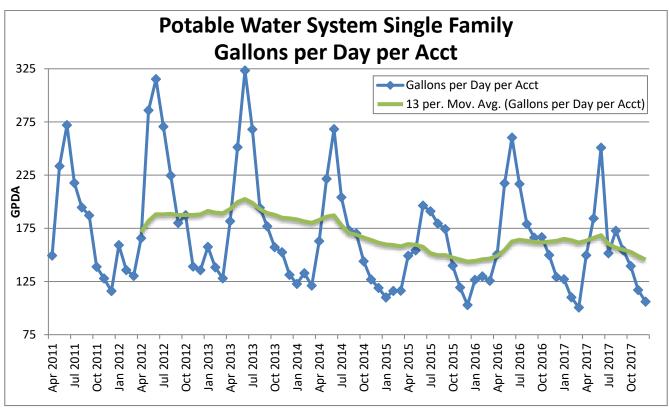
The City's average wastewater cost of approximately \$171/AF is based on 2017 annual chemical/treatment costs and 2017 annual energy costs for pumping/moving the wastewater.

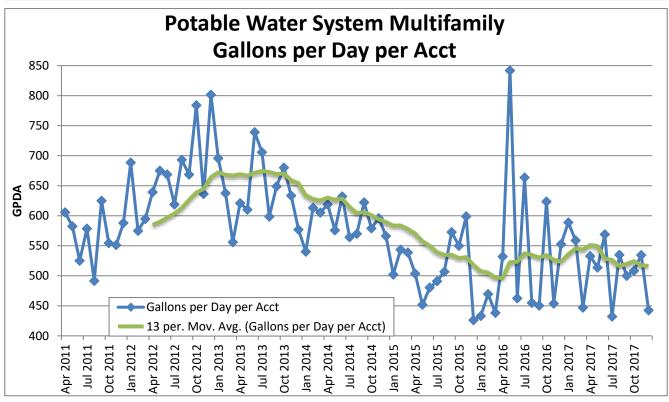
Reclaimed water is estimated to cost approximately \$67 per AF based on 2017 volumes and expenditures for annual chemical/treatment, annual energy costs for pumping and moving the water, and permitting fees.



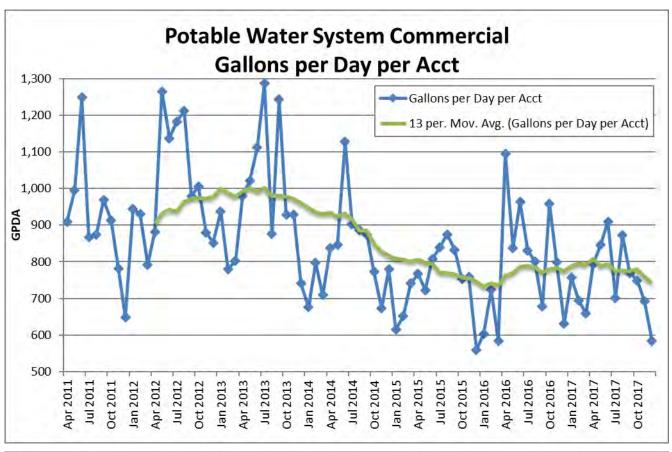


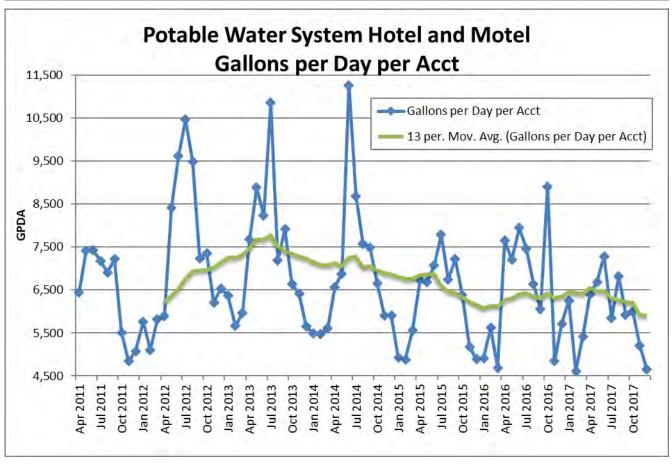
APPENDIX B - HISTORICAL MONTHLY POTABLE WATER USE PER ACCOUNT TYPE



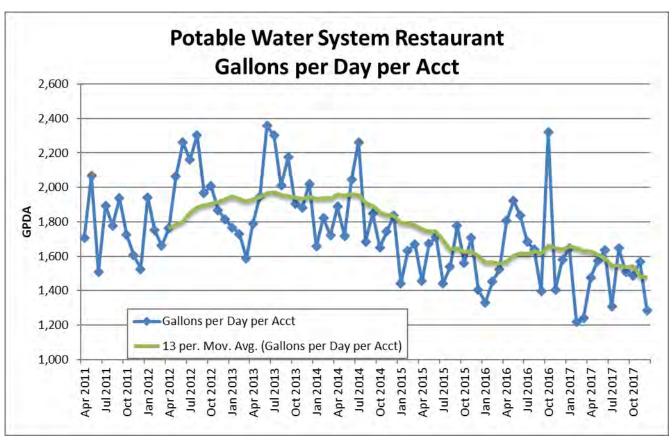


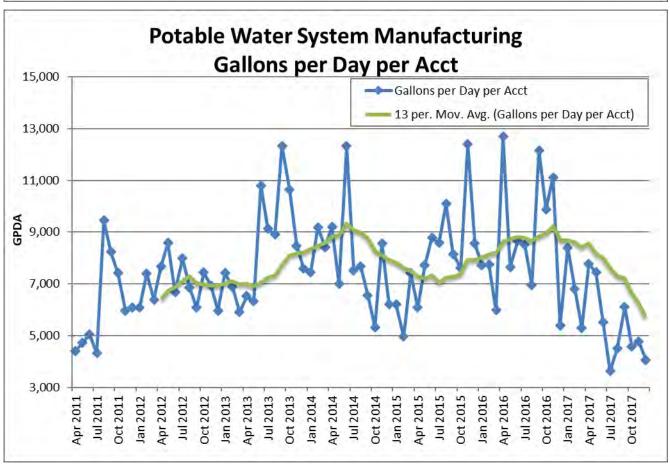




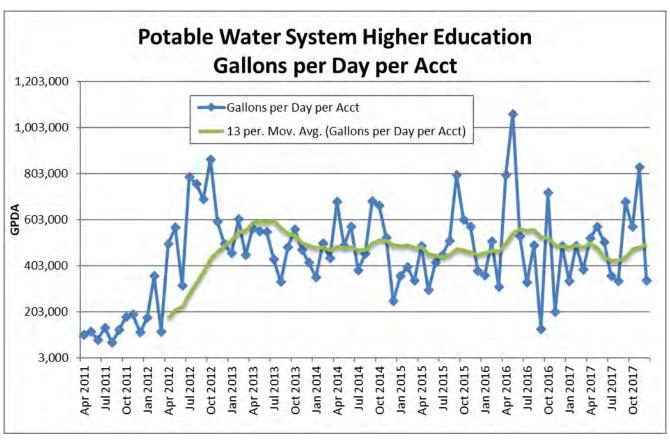


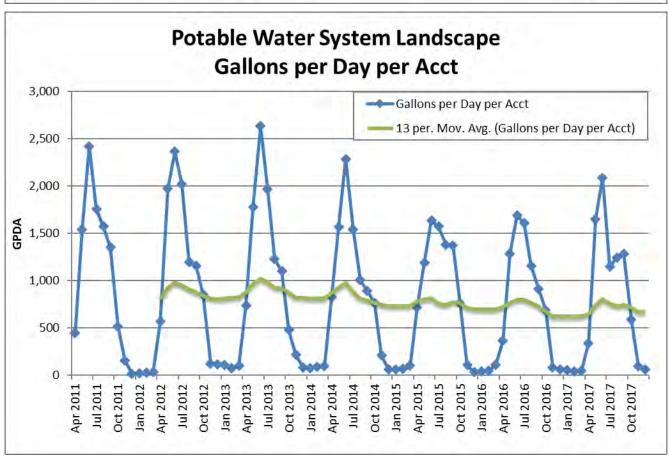




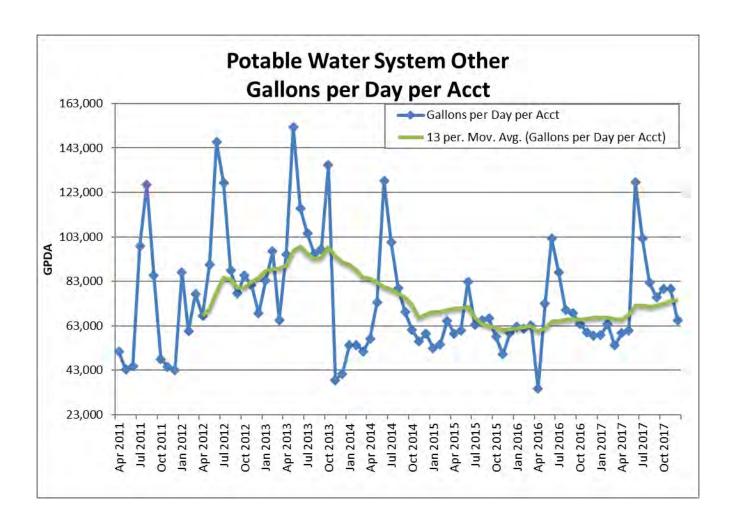














APPENDIX C - CONSERVATION ANALYSIS RESULTS

The following table shows the estimated annual savings in acre-feet per year in five-year increments for plumbing codes only with no active conservation activity and for plumbing codes with the Current and Optimized Conservation Programs. City and customer benefit-cost ratios are presented for each program as well as the present value of water savings and utility costs.

Table C-1. Potable Water System Conservation Program Estimated Costs and Water Savings Comparison

	Water Savings (AFY)			Water	Water Utility	Water Utility	Water Utility		
Conservation Program	2020	2025	2030	2035	2040	Utility Benefit- Cost Ratio	Present	Present Value of Utility Costs	Cost of Water Saved (\$/AF)
Plumbing Code Only	100	370	650	960	1,300	N/A	N/A	N/A	N/A
Current Conservation Program with Plumbing Code	230	590	880	1,100	1,330	1.7	\$8,842,000	\$5,345,000	\$300
Optimized Conservation Program with Plumbing Code	270	840	1,330	1,670	2,020	1.8	\$13,331,000	\$7,347,000	\$280

Notes:

- 1. Costs presented here are directly attributable to the City only.
- 2. Present value costs and savings are rounded to the nearest \$1,000.



APPENDIX D - PUBLIC OUTREACH DETAILS

This Appendix contains details about public outreach efforts conducted over the strategic planning process.

D.1 Open House – Flagstaff Festival of Science 2018

At an open house during the 2018 Flagstaff Festival of Science, members of the public were asked to place dot votes on their favorite measures on a set of posters. The water droplet symbols on the posters indicated current measures. Members of the Water Resources Section were available to answer questions at the event.

Water Used Policies and Government Education & 2 Outside Conservation Outreach Ordinances City of Flagstaff provides water conservation information at 6 City of Flagstaff enforce regulations that address water wasting practices regularly checks the water system for leaks and wasted water Customers can only Water meters can water their lawns every provide water data Demonstration other day based on minute by minute (1) gardens educate the public on the their address rather than monthly Irrigation professionals are required to be certified in water efficiency practices benefits of low water landscapes Rainwater billed at a higher rate than indoor water use Free training is Landscaping design standards for new buildings are more water efficient and climate appropriate provided for landscapers on outdoor water New building plans Stormwater is captured lew developments nust have very water fficient showerheads nd faucets water efficiency conservation opportunities All school buildings City of Flagstaff helps All government customers calculate appropriate water use for a healthy landscape Water from sinks and showers can be reused to flush toilets buildings use water practices and efficient practices fixtures and fixtures Business Water Saving Water Saving Residential 6 6 Conservation Technology Technology Conservation Water conservation Water efficient Water efficient Businesses are staff are available to given rebates to washing machines are eligible for toilets and urinals are eligible for provide in-home improve water vater checkups for efficiency rebates residents Water efficient spray nozzles for dish washing are given to restaurants and commercial kitchens Hotels and motels Cooling towers Low income are targeted to customers can are targeted to improve water efficiency improve water efficiency receive financial water leaks Water conservation staff are available to provide in-person water heckups for Water efficient Water efficient Other ideas? irrigation systems are eligible for aerators are given to the public businesses rebates Hot water recirculators that save water (by delivering hot water instantly to water Individual water meters are installed for each apartment in a building and each business in a strip mall to track water usage taraeted to improve water fixtures) are eligible efficiency

Figure D-1. Open House Dot Vote Posters

D.2 Advisory Committee and Stakeholder Group Meetings

The Advisory Committee met on these dates:

- September 12th, 2018
- November 27th, 2018
- December 18th, 2018
- October 9th, 2019
- February 6th, 2020

The Stakeholder Group met on the following dates:

- February 26th, 2019
- October 23rd, 2019
- March 12th, 2020



D.3 SurveyMonkey Survey

Figure D-2. Image of Survey Open to Public

The City of Flagstaff Water Conservation Program is undergoing a strategic planning process during 2018 and 2019. We're asking you to help us evaluate different water conserving actions we might take in the future. Your responses to this survey are anonymous. If you have questions or feedback, please contact us at savewater@flagstaffaz.gov or (928) 213-2116 * 1. In the future in Flagstaff I want to see ... (please select 20 options) Lawns are replaced with plants that use little to no water Landscaping design standards for new buildings are water efficient and climate appropriate City of Flagstaff helps customers calculate appropriate water use for a healthy landscape New developments must have water efficient showerheads and faucets Customers can only water their lawns every other day based on their Water from sinks and showers can be reused to flush toilets Businesses are given rebates to improve water efficiency Stormwater is captured for outdoor use on new developments Hotels and motels are targeted to improve water efficiency Rainwater harvesting systems are eligible for rebates Water conservation staff are available to provide in-person water City of Flagstaff regularly checks the water system for leaks and wasted checkups for businesses Golf courses are targeted to improve water efficiency Water meters can provide water use data minute by minute instead of Cooling towers are targeted to improve water efficiency Individual water meters are installed for each apartment in a building Outdoor water use is billed at a higher rate than indoor water use and each business in a strip mall to track water usage New building plans are reviewed for water efficiency opportunities Water efficient irrigation systems are eligible for rebates All government buildings use water efficient practices and fixtures Water efficient washing machines are eligible for rebates City of Flagstaff provides water conservation information at community events and online Water efficient toilets and urinals are eligible for rebates Water efficient spray nozzles for dish washing are given to restaurants Demonstration gardens educate the public on the benefits of low water and commercial kitchens Water efficient showerheads and aerators are given to the public Free training is provided for landscapers on outdoor water conservation methods Hot water recirculators that save water (by delivering hot water instantly to water fixtures) are eligible for rebates All school buildings use water efficient practices and fixtures Low income customers can receive financial assistance to fix water City of Flagstaff enforces regulations that address water wasting practices Water conservation staff are available to provide in-home water New developments must have a dedicated water meter for irrigation checkups for residents



Irrigation professionals are required to be certified in water efficiency

practices

Other (please specify)

D.4 Festival of Science 2019

At the 2019 Festival of Science – Science in the Park, staff administered a survey to participants, asking them to select measures to insert into the Optimized Conservation Program.

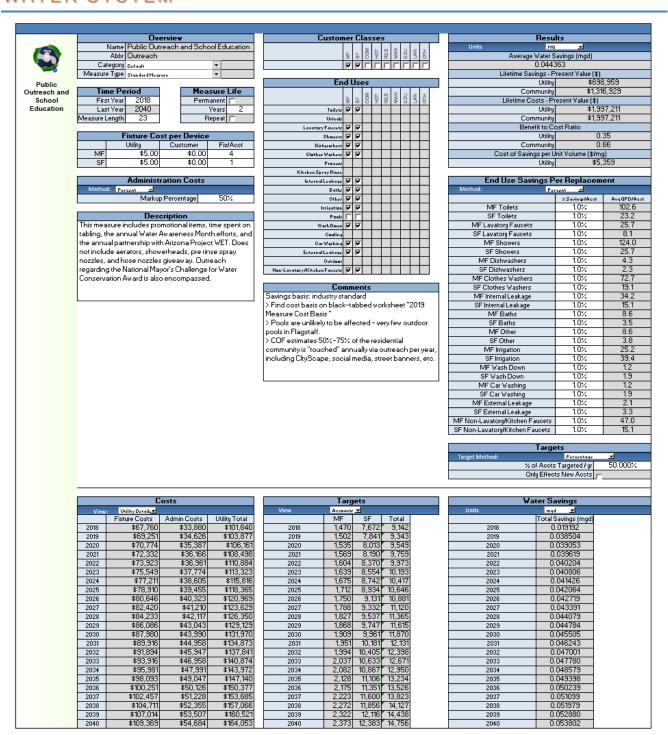
Figure D-3 Public Survey – Measures for Optimized Conservation Program (FRONT)

Water Conserving Actions	Daily Water Savings	Annual Cost	Pick 3
Efficient Toilet Rebates	••	\$\$	
Commercial Rebates and Consultations	••	\$\$\$	
Government Building Retrofits	•	\$	
Leak Assistance for Low Income Customers	•	\$	
Hot Water Recirculation Retrofits	•	\$	
Outdoor Water Budgeting for Large Lawns	••	\$\$	
School Retrofits (K12 and college)	••	\$\$	
Low Water Landscape Rebates	•	\$\$	
Rainwater Container Rebate	••	\$\$	
Submetering	•	\$	
	 0 - 10k gals 10-100k gals 100k+ gals 	\$ 0-10k \$\$ 10-25k \$\$\$ 25k+	

Figure D-4 Public Survey – Measures for Optimized Conservation Program (BACK)

Water Conserving Actions	Daily Water Savings	Annual Cost
Tiered Rates for Residential	•••	\$\$
Check System for Leaks & Repair	•••	\$\$\$
Community Outreach	• •	\$ \$\$
Enforce Watering Code	•	\$
Residential Water Consultations	•	\$
Give Away Efficient Showerheads and Aerators	••	\$
Landscape and Rainwater Retention Code	•••	\$
Efficient Showerhead and Faucet Code	•••	\$
Utilize SmartMeters	•••	\$\$\$
Hot Water Recirculation Code	•••	\$
Innovation and Pilot Projects	•	\$\$
	● 0 - 10k gals	\$ 0-10k
	♦ ♦ 10-100k gals	\$\$ 10-25k
	♦ ♦ ♦ 100k+ gals	\$\$\$ 25k+

APPENDIX E - DSS MODEL INDIVIDUAL CONSERVATION MEASURE DESIGN INPUTS AND RESULTS FOR POTABLE WATER SYSTEM







Overview				
Name	Innovation Research	and Pilot Studies		
Abbr	ResearchStud			
Category	Defoult	*		
easure Type	Standard Massura	+		

Innovation Research and Pilot Studies

Time Po	eriod
First Year	2020
Last Year	2024
leasure Length	5

and the same of the same of	
Measure L	ife
Permanent	P

-	Fixture Cost per Device				
	Utility	Customer	Fis/Acet		
COM	\$5,000,00	\$1,000.00	1		
EDU	\$5,000.00	\$1,000.00	1		

Administration Costs				
Method Fired	2			
	Annual Admin Costs	\$5,000		

DescriptionEstablish an innovation incubator measure, Flagstaff intends to continue its leadership in water stewardship by creating a program that supports innovations in new technologies, customer financing programs, and customer outreach programs. Modest grants would be offered for eligible pilot projects conducted by local businesses and/or collaborations with state and national organizations like Alliance for Water Efficiency, higher education facilities, Water Research Foundation, US Bureau of Reclamation and/or other coalitions of utilitie or research focused organizations.

C	us (On	ier	C	as	se.	s			
	100	1	NDO	200	828	MASS		103	1.85	-10
	г	1	V	г	F	Г	F		г	r

End Uses										
	à	L.	NOO	101	in	MASS		8		×
Tailet			V		H		V	7		
Urinale			r	110	П		r			
Lavatory Faycets			F	115	15		Г		ж	ü
Shouer			r		14		1		Ш,	
Dichwarkers			N				V			
Clather Warkers		H	P	100	Ξ		P	7	ij.	H
Praces	10		V		3				T,	
Kitchen Spray Rines			r				r			
Internal Lookage		H)	Г		36		Γ-	-1		
Bath			T				1			
Other			r		H		r		31	
freigation			V	100			P	-1	ij,	
Pools			110	103						
Warh Down		H	4	100	黑		Г	33,	1	
Caeling			P	Ш			P			
Certifichine				100	110					
ExternalLeakage	17		T		15		r		ij,	H
Outdoor										
Lavetary/Kitchen Foucet			Г		Ŧ		r .	=1	1	

The Innovation Incubator Program identifies and supports entrepreneurs in their development and distribution of innovative learning technologies related to water use efficiency. The program will provide mentorship for products and companies in their efforts to improve water use efficiency and education through the use of software, digital content and related technologies. The Innovation Incubator Program participants will be selected based on key selection criteria, including:

'Ability to positively impact end users of the product

Ability to succeed in the water use efficiency tech market Level of originality and innovation

The Innovation Incubator Program is intended to be a partnership with higher education facilities and local businesses, schools and parks or other large sites that have the willingness to participate. Innovators taking part in the Innovation Incubator Program will have access to City of Flagstaff staff and resources. The budget provided is intended to serve as a grant and may result in minimum water savings at this initial development stage. The goal would be to learn application of new technologies for future potential full-scale conservation measures (i.e., rebates or other types of implementation approaches like education or perhaps new code).

The cost of \$1,000 by the customer is assumed to be donated time with minimized if any expenses for their participation. It would be required that all participants share data and provide a release for participating in outreach materials developed by the City to further promote successful outcomes from the research and/or pilot projects.

Resu	ilts
Marie MG	7
Average Water S	Bavings (mgd)
0.006	474
Lifetime Savings - F	Present Value (\$)
Utility	\$92,296
Community	\$124,012
Lifetime Costs - P	resent Value (\$)
Utility	\$64,896
Community	\$73,549
Benefit to C	ost Ratio
Utility	1.42
Community	1.69
Cost of Savings per l	Jnit Volume (\$/mg)
Utility	\$1,193

End Use Savings Per Replacement								
Mathewa Persons 2								
	%Saviner/Acct	Avg GPD/Acct						
COM Toilets	5.0%	149.3						
EDU Toilets	0.5%	73,279.9						
COM Dishwashers	5.0%	39.5						
EDU Dishwashers	0.5%	21,984.0						
COM Clothes Washers	5.0%	98.7						
EDU Clothes Vashers	0.5%	54,959.9						
COM Process	5.0%	65.8						
COM Irrigation	5.0%	120.2						
EDU Irrigation	0.5%	146,166.9						
COM Cooling	5.0%	9.8						
EDU Cooling	0.5%	12,631.7						

Targets									
Target Method:	Caunt	+							
# of Accts	Targeted / ur	1							

Costs								
View	Utility Datoils		and the second					
	Fixture Costs	Admin Costs	Utility Total					
2018	\$0	.\$0	\$0					
2019	\$0	\$0	\$(
2020	\$10,000	\$5,000	\$15,000					
2021	\$10,000	\$5,000	\$15,000					
2022	\$10,000	\$5,000	\$15,000					
2023	\$10,000	\$5,000	\$15,000					
2024	\$10,000	\$5,000	\$15,000					
2025	\$0	\$0	\$(
2026	\$0	\$0	\$(
2027	\$0	\$0	\$(
2028	\$0	\$0	\$(
2029	\$0	\$0	\$(
2030	\$0	\$0	\$(
2031	\$0	\$0	\$(
2032	\$0	\$0	\$(
2033	\$0	\$0	\$(
2034	\$0	\$0	\$(
2035	\$0	\$0	\$(
2036	\$0	\$0	\$(
2037	\$0	\$0	\$(
2038	\$0	\$0	\$(
2039	\$0	\$0	\$(
2040	\$0	\$0	\$(

Targets									
View	Actuator X								
	COM	EDU	Total						
2018	0	0	0						
2019	0	0	0						
2020	1	-10	2						
2021	1	1	2 2						
2022	1	1	2						
2023	1	1	2						
2024	1	1	2						
2025	0	0	0						
2026	0	0	Ď						
2027	0	0	0						
2028	0	0	0						
2029	0	0	0						
2030	0	0	-0						
2031	0	0	0						
2032	0	0	- 0						
2033	0	0	- 0						
2034	0	.0	0						
2035	0	0	0						
2036	0	0	0						
2037	0	0	0						
2038	0	0	0						
2039	0	.0	- 0						
2040	0	0	0						

	Water Savings
I/Vits	mgd z
	Total Savings (mgd)
2018	0,000000
2019	0.000000
2020	0.001569
2021	0.003137
2022	0,004706
2023	0.006274
2024	0.007841
2025	0.007840
2026	0.007840
2027	0,007839
2028	0.007838
2023	0.007837
2030	0.007837
2031	0.007836
2032	0.007836
2033	0.007835
2034	0.007834
2035	0.007834
2036	0.007833
2037	0.007833
2038	0.007832
2039	0.007832
2040	0.007831





	Overview	
	Prohibit Water Waste and Practices	
Abbr	Enforce	
Category	Dofault	+
asure Type	Standard Moaruro	+
		<u>-</u>

Prohibit Water Waste and Practices

Time Period		Measure L	.ife
First Year 2018	П	Permanent	П
Last Year 2040		Years	2
leasure Length 23		Repeat	Г

	Fi	xture Cos	t per Devi	C
	Utility	Customer	Fix/Acct	Г
MF	\$1.25	\$0.00	1	1
SF	\$1.25	\$0.00	1	1
COM	\$1.25	\$0.00	1	1
HOT	\$1.25		1	
RES	\$1.25	\$0.00	1	1
LAN	\$1.25	\$0.00	1	1

Administration Costs Annual Admin Costs \$7,500

Description

This measure involves assisting oustomers reduce water waste. As part of Strategy Level I Water Awareness when water demand is equal to or less than safe water production capability, this measure includes every other day watering. Odd-numbered addresses may irrigate Tues, Thur, and Sat; even-numbered Wed, Fri, and Sun. No irrigation Mon. No irrigation between 9AM-5PM. Vehicle washing is allowed, spray-control nozzles and buckets are encouraged. Noncompliance could result in a \$25 fee.

Customer Classes										
	MF	SF	COM	НОТ	RES	MAN	EDU	LAN	ОТН	ſ
			┍	┍	┍			$\overline{}$	П	

				_	_	_			
				Е	<u>nd</u>	U	se:	5	
	- aw	all all	00M	FQL	RES	MAN	EDG	N	H
Tailets		П	П	П	П				П
Urinals			П	П	П				
Lavatory Faucotr			П	П					П
Shauers	П	П	П	П					
Dirhuarhors				П					П
Clothor Warhors	П	П	П	П	П				
Process			П						
Kitchon Spray Rinzo			П	П	П				
Intornal Loakago			П	П	П				
Bathr				П					
Other		П	П	П	П				
Irrigation	Þ	₹	┍	┍	₽			₹	
Pools	П	П		П					
Warh Down		П		П	П				
Cooling			П						
CarWarhing		F							
Extornal Loakago	P	$\overline{\Gamma}$	F	┍	┍			┍	
Outdoor									
lan-Lavatary/KitchonFaucotr	П	П	Г	П	П				

Comments

- http://flagstaff.az.gov/104/Watering-Rules
- > Incidental hand watering is allowed daily except between 9 am and 5 pm. Hand watering requires that the conveyance (hose, bucket, etc.) be in hand for the duration of a watering session; hoses running freely or sprinklers attached to hoses are not considered hand watering.
- > Almost entirety of this measure is administrative costs find cost basis on > Malback-tabbed worksheet "2019 Measure Cost Basis" > Measure life of 2 years based on COF experience of significant frequent re-
- engagement with customers on these issues.
- > Target based on 2018 engagement.
- Very few customers are fined, and few have costs to address notifications so there is no customer cost estimated. > Wash down use is only regulated during Stage 2 drought.

	Results			
Units MG	<u>.</u>			
	Average Water Savings (mgd)			
	0.007983			
	Lifetime Savings - Present Value (\$)			
Utility	\$106,665			
Community	\$106,665			
	Lifetime Costs - Present Value (\$)			
Utility	\$128,789			
Community	\$128,789			
	Benefit to Cost Ratio			
Utility	0.83			
Community	0.83			
Cost of Savings per Unit Volume (\$/mg)				
Utility	\$1,920			

End Use Savings Per Replace			ce
Method: Percent	₹		
	%Savingr/Acct	Avg GPD/Acct	
MF Irrigation	10.0%	25.2	
SF Irrigation	10.0%	39.4	
COM Irrigation	10.0%	120.2	
HOT Irrigation	10.0%	1,135.0	
RES Irrigation	10.0%	156.5	
LAN Irrigation	10.0%	716.5	
MF Car Washing	1.0%	1.2	
SF Car Washing	1.0%	1.9	
MF External Leakage	40.0%	2.1	
SF External Leakage	40.0%	3.3	
COM External Leakage	40.0%	9.8	
HOT External Leakage	40.0%	98.1	
RES External Leakage	40.0%	13.5	ı
LAN External Leakage	40.0%	53.9	

Targets				
Target Method:	Porcontago	_		
% of Acets T	argeted / yr		2.000%	
Only Effects	New Accts	Г		

		Со	sts
Vie			
	Fixture Costs	Admin Costs	
2018	\$505		\$8,005
2019	\$516	\$7,500	\$8,016
2020	\$528	\$7,500	\$8,028
2021	\$539		\$8,039
2022	\$551	\$7,500	\$8,051
2023	\$563		\$8,063
2024	\$576		\$8,076
2025	\$588	\$7,500	\$8,088
2026	\$601	\$7,500	\$8,101
2027	\$614	\$7,500	\$8,114
2028	\$628		\$8,128
2029	\$642		\$8,142
2030	\$656	\$7,500	\$8,156
2031	\$670		\$8,170
2032	\$685	\$7,500	\$8,185
2033	\$700	\$7,500	\$8,200
2034	\$716		\$8,216
2035	\$731		\$8,231
2036	\$747	\$7,500	\$8,247
2037	\$764	\$7,500	\$8,264
2038	\$781	\$7,500	\$8,281
2039	\$798	\$7,500	\$8,298
2040	\$815	\$7,500	\$8,315

		I	argets				
View	Accountr <u>*</u>						
	MF	SF	COM	HOT	RES	LAN	Total
2018	59	307	28	2	3	9	404
2019	60	314	28	2	3	7	413
2020	61	321	29	2	3	7	422
2021	63	328	29	2	3	7	431
2022	64	335	30	2	3	7	441
2023	66	342	31	2	3	7	451
2024	67	350	31	2	3	7	461
2025	68	357	32	2	3	7	471
2026	70	365	33	2	3	8	481
2027	72	373	34	2	3	8	492
2028	73	381	34	2	3	8	502
2029	75	390	35	2	3	8	513
2030	76	398	36	2	3	8	525
2031	78	407	37	2	3	9	536
2032	80	416	37	2	4	9	548
2033	81	425	38	3	4	9	560
2034	83	435	39	3	4	9	572
2035	85	444	40	3	4	9	585
2036	87	454	41	3	4	10	598
2037	89	464	42	3	4	10	611
2038	91	474	43	3	4	10	625
2039	93	485	44	3	4	10	638
2040	95	495	45	3	4	10	652

	₩ater Savings		
Units	mgd _		
	Total Savings (mgd)		
2018	0.003197		
2019	0.006463		
2020	0.006606		
2021	0.006751		
2022	0.006899		
2023	0.007051		
2024	0.007206		
2025	0.007365		
2026	0.007527		
2027	0.007693		
2028	0.007862		
2029	0.008035		
2030	0.008211		
2031	0.008392		
2032	0.008577		
2033	0.008765		
2034	0.008958		
2035	0.009155		
2036	0.009357		
2037	0.009563		
2038	0.009773		
2039	0.009988		
2040	0.010208		





System Water Loss Control

Overview Name System Water Loss Control Abbr Loss Category Default ▼ Measure Type Water Loss Measure ▼

Time Perio	od
First Year	2018

Backlog Co	sts
Total Backlog Work Costs	\$1,000,000
Years to Complete Backlog	10

Maintenance	Costs
Annual Maintenance Costs	\$50,000

Target	
Total GPCD Reduction	3.0

Description

The following water loss management elements are included in this measure: annual system water use accounting; annual computation of ILI; system pressure regulation.

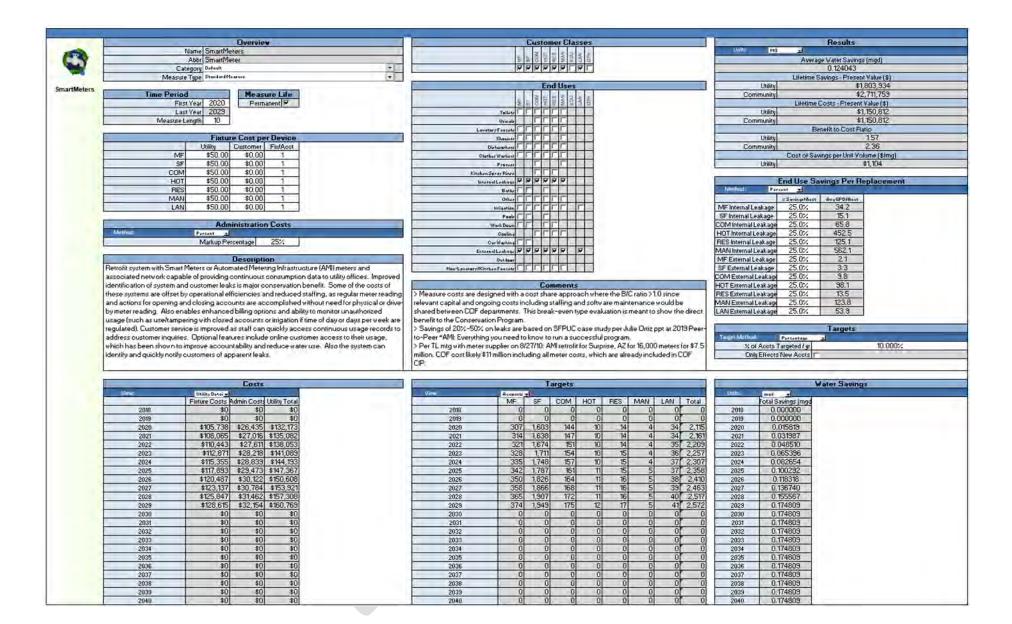
	Results			
Units MG	; <u> </u>			
Averag	e Water Savings (mgd)			
	0.240733			
Lifetime S	Savings - Present Value (\$)			
Utility	\$3,017,691			
Community	\$3,017,691			
Lifetime	Costs - Present Value (\$)			
Utility	\$1,219,003			
Community	\$1,219,003			
Be	enefit to Cost Ratio			
Utility	2.48			
Community	2.48			
Cost of Sav	ings per Unit Volume (\$/mg)			
Utility	\$603			

Comments

- > COF's Leak Detection Program \$30,000/yearoutsourced. Approximately \$25,000 for COF staff repairs. These costs represent the maintenance costs.
- > Backlog Costs are assumed over 10 years at \$1,000,000 attributed to water use efficiency (includes a water loss study)
- > GPCD target assumes a 1% reduction in NRW within 5-10 years.
- > Annual Waterline Replacement. 10 years to reach COF goal of replacing water pipelines every 70 years at a budget of \$250/sq. ft.
- > Customer meter replacement. 50% of meters are beyond useful life. Meter replacement program goal is every 15 years.
- > Hydrant Replacement Program is \$45,000/year. Replacing or repairing hydrants
- \$45,000/year. Replacing or repairing hydrants 50-60 years old. >Ongoing \$4.383 million per year for aging infrastructure between 2030 -2039
- > City Water Meter Calibration Program is funded approx. every 5 years. Assume a \$50,000 study every 5 years
- > Every 5 years, \$75,000 for a water loss control study, followed by \$75,000 for implementation of the results.

Costs		Targets		Water Savings (MG/d)				
	Utility			Projected NRW Percent			Total Savings	
2018	\$100,000		2018	10.9%		2018	0.022370	
2019	\$100,000		2019	10.8%		2019	0.045724	
2020	\$100,000		2020	10.7%		2020	0.070095	
2021	\$100,000		2021	10.6%		2021	0.095516	
2022	\$100,000		2022	10.5%		2022	0.122022	
2023	\$100,000		2023	10.4%		2023	0.149647	
2024	\$100,000		2024	10.3%		2024	0.178429	
2025	\$100,000		2025	10.2%		2025	0.208406	
2026	\$100,000		2026	10.1%		2026	0.239614	
2027	\$100,000		2027	10.0%		2027	0.272094	
2028	\$50,000		2028	10.0%		2028	0.278082	
2029	\$50,000		2029	10.0%		2029	0.284199	
2030	\$50,000		2030	10.0%		2030	0.290451	
2031	\$50,000		2031	10.0%		2031	0.296841	
2032	\$50,000		2032	10.0%		2032	0.303372	
2033	\$50,000		2033	10.0%		2033	0.310047	
2034	\$50,000		2034	10.0%		2034	0.316866	
2035	\$50,000		2035	10.0%		2035	0.323838	
2036	\$50,000		2036	10.0%		2036	0.330963	
2037	\$50,000		2037	10.0%		2037	0.338244	
2038	\$50,000		2038	10.0%		2038	0.345684	
2039	\$50,000		2039	10.0%		2039	0.353289	
2040	\$50,000		2040	10.0%		2040	0.361062	







Water Rates (Pricing)

Overview			
Name Water Rates (Pricing) Abbr Rates			
Category	Default		
Measure Type	Pricing Measure	+	

	Customer Class	- 76
Customer Class	Single Family	7

Description

Time Period		
First Year	2018	

Rates must meet Utility costs, but some features can improve customer accountability by better imposing cost impacts for high water usage. Conservation oriented rate structures generally collect less than 30% of water revenue through base charges. This measure would be informed by existing rate structures. Additional conservation is possible through pricing changes that modify behavior; this assumes fixture and appliance or outdooring watering have water savings accounted for in the hardware equipment changes documented in other measures. This measure requires regular rate studies. Assumes average annual price increase for modeling time period through year 2040. Measure converts price increases to real price increases net of inflation; annual increase must be above user set threshold (such as assuming a 2% inflation) to trigger a demand reduction.

- > Current measure.
- > Annual rate increase based on FY14-FY17 average was 4%, 2016 rate study proposed 4.4% increase annually through 2040.
- > COF has water budget based rates already for
- > Assumptions 2% inflation based on Wanda Noffz email 2/4/19 (personnel increase) and 4.4% rate increase based on recent rate increases. An econometric pricing analysis may be conducted.
- > A conservative industry estimate for 5-year rate studies and price elasticities are assumed. > The pricing measure only addresses SF customers.
- > Assume upcoming 4.4% increase will continue to 2040. This is a conservative assumption, other utilities have done higher increases.

Planned Rate Increases			
Add Rate Increase			
Change Year	Price Incr	Price Incr Adjusting for Inflation	
2018	4.4%	2.4%	Delete
2019	4.4%	2.4%	Delete
2020	4.4%	2.4%	Delete
2021	4,4%	2.4%	Delete
2022	4.4%	2.4%	Delete
2023	4,4%	2.4%	Delete
2024	4.4%	2.4%	Delete
2025	4.4%	2.4%	Delete
2026	4,4%	2.4%	Dofete
2027	4,4%	2.4%	Delete
2028	4.4%	2.4%	Delete
2029	4.4%	2.4%	Delete
2030	4.4%	2.4%	Delete
2031	4.4%	2.4%	Delete
2032	4.4%	2.4%	Delete
2033	4.4%	2.4%	Delete
2034	4.4%	2.4%	Delete
2035	4.4%	2.4%	Delete
2036	4.4%	2.4%	Delete
2037	4.4%	2.4%	Delete
2038	4.4%	2.4%	Delete
2039	4.4%	2.4%	Delete

4.4%

	Results			

Average	Water Savings (mgd)			
	0.276614			
Lifetime Sav	Lifetime Savings - Present Value (\$)			
Utility	\$413,113			
Community	\$413,113			
Lifetime Co	sts - Present Value (\$)			
Utility	\$367,242			
Community	\$367,242			
Ben	efit to Cost Ratio			
Utility	1.12			
Community	1.12			
Cost of Savin	gs per Unit Volume (\$/mg)			
Utility	\$158			

	Price Elasticit	y
Overall	Indoor	Outdoor
-0.30	-0.10	-0.79

Utility Costs		
Rate Study Cost	\$75,000	
Rate Study Frequency (every # yrs)	5	
First Year of Rate Study	2021	
Annual Maintenance Cost	\$10,000	

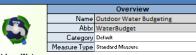
Consumer Price In	dov
First Year Index	
Annual Increase	2%

	Cost	S	
	Utility	Customer	Total (Community)
2018	\$10,000	\$0	\$10,000
2019	\$10,000	\$0	\$10,000
2020	\$10,000	\$0	\$10,000
2021	\$85,000	50	\$85,000
2022	\$10,000	50	\$10,000
2023	\$10,000	\$0	\$10,000
2024	\$10,000	\$0	\$10,000
2025	\$10,000	\$0	\$10,000
2026	\$85,000	50	\$85,000
2027	\$10,000	50	\$10,000
2028	\$10,000	50	\$10,000
2029	\$10,000	\$0	\$10,000
2030	\$10,000	\$0	\$10,000
2031	\$85,000	\$0	\$85,000
2032	\$10,000	50	\$10,000
2033	\$10,000	SO.	\$10,000
2034	\$10,000	\$0	\$10,000
2035	\$10,000	50	\$10,000
2036	\$85,000	\$0	\$85,000
2037	\$10,000	50	\$10,000
2038	\$10,000	50	\$10,000
2039	\$10,000	\$0	\$10,000
2040	\$10,000	50	\$10,000

	Projected Price Index			
	Price Index	Cumulative Index Increase		
2018	100.0	0%		
2019	102.0	2%		
2020	104.0	4%		
2021	106.1	6%		
2022	108.2	8%		
2023	110.4	10%		
2024	112.6	13%		
2025	114.9	15%		
2026	117.2	17%		
2027	119.5	20%		
2028	121.9	22%		
2029	124.3	24%		
2030	126.8	27%		
2031	129.4	29%		
2032	131.9	32%		
2033	134.6	35%		
2034	137.3	37%		
2035	140.0	40%		
2036	142.8	43%		
2037	145.7	46%		
2038	148.6	49%		
2039	151.6	52%		
2040	154.6	55%		

Water Savings						
	Total Savings (mgd)					
2018	0.020292					
2019	0.040924					
2020	0.061892					
2021	0.083203					
2022	0.104866					
2023	0.126891					
2024	0.149287					
2025	0.172063					
2026	0.195228					
2027	0.218791					
2028	0.242764					
2029	0.267155					
2030	0.291974					
2031	0.317231					
2032	0.342937					
2033	0.369104					
2034	0.395743					
2035	0.422865					
2036	0.450483					
2037	0.478609					
2038	0,507253					
2039	0.536429					
2040	0.566148					





Outdoor Water Budgeting

Abbr	Wate	rBud	iget	
Category	Default			
Measure Type	Standar	d Mo	easure	,
Time Peri	od		Measure Life	
FirstYear	2020	П	Permanent 🔽	
LastYear	2040			
and the second	21	1		

rleasure Length 21											
Fixture Cost per Device											
	Utility	Customer	Fix/Acct	Γ							
MF	\$740.00	\$2,000.00	1]							
COM	\$740.00	\$2,000.00	1	1							
HOT	\$740.00	\$2,000.00	1	1							
LAN	\$740.00	\$2,000.00	1	1							

Administration	n Costs	
Method: Fixed 💆		
Annual Admin Costs	\$7,000	

Description
Provide irrigation assessment and water budgeting for
large scale irrigation users.

Customer Classes											
	MF	SF	COM	НОТ	RES	MAN	EDU	IAN	ОТН		
	₽	Г	V	₹			П	₹	П		

End Uses										
	MF	SF	COM	НОТ	RES	MAN	EDU	N	HILO	
Toilets										
Urinals										
Lavatory Faucets	ᅵ									
Showers										
Dishwashers	Ц									
Clothes Washers	Ш									
Process										
Kitchen Spray Rinse										
Internal Leakage										
Baths										
Other										
Irrigation	P		P	P				₹		
Pools	\Box									
Wash Down	ᆫ									
Cooling										
Car Washing										
External Leakage	ш									
Outdoor										
Non-Lavatory/Kitchen Faucets	Г									

	Results						
Units Mo	<u> </u>						
Average Water Savings (mgd)							
0.030084							
Lifeti	ime Savings - Present Value (\$)						
Utility	\$354,262						
Community	\$354,262						
Life	time Costs - Present Value (\$)						
Utility	\$302,675						
Community	\$858,042						
	Benefit to Cost Ratio						
Utility	1.17						
Community	0.41						
Cost o	of Savings per Unit Volume (\$/mg)						
Utility	\$1,198						

End Use Savings Per Replacement									
Method: Percent									
	% Savings/Acct	Avg GPD/Acct							
MF Irrigation	30.0%	25.2							
COM Irrigation	30.0%	120.2							
HOT Irrigation	30.0%	1,135.0							
LAN Irrigation	30.0%	716.5							

	Targ	jets		
Target Method:	Count	_		
# of Acets 1	argeted / ur		5	

Comments
> Estimated based on COF investing in software like Waterfluence
at \$74 per site. Admin costs calculated based on direct cost tab.
Assume about \$11 per site for incidental annual expenses.
Assuming a five-year investment per site, unit cost is set at
\$1,480 per 20 year site monitoring fee - halved to account for
accounts coming online later.
> Admin represents \$5K for staff time and an annual service fee of

> Savings is estimated based on past experience with other
Cities.

		Costs				Targets					Water 9	Savings
Vie	W: Utility Detai			View	Accounts					Units	mqd <u>▼</u>	
	Fixture Costs	Admin Costs	Utility Total		MF	COM	HOT	LAN	Total		Total Savings (mgd)	
2018	\$0	\$0	\$0	2018	0	0	0	0	0	2018	0.000000	
2019	\$0	\$0	\$0	2019	0	0	0	0	0	2019	0.000000	
2020	\$14,800	\$7,000	\$21,800	2020	5	5	5	5	20	2020	0.002995	
2021	\$14,800	\$7,000	\$21,800	2021	5	5	5	5	20	2021	0.005991	
2022	\$14,800	\$7,000	\$21,800	2022	5	5	5	5	20	2022	0.008986	
2023	\$14,800	\$7,000	\$21,800	2023	5	5	5	5	20	2023	0.011982	
2024	\$14,800	\$7,000	\$21,800	2024	5	5	5	5	20	2024	0.014977	
2025	\$14,800	\$7,000	\$21,800	2025	5	5	5	5	20	2025	0.017973	
2026	\$14,800	\$7,000	\$21,800	2026	5	5	5	5	20	2026	0.020968	
2027	\$14,800	\$7,000	\$21,800	2027	5	5	5	5	20	2027	0.023963	
2028	\$14,800	\$7,000	\$21,800	2028	5	5	5	5	20	2028	0.026959	
2029	\$14,800	\$7,000	\$21,800	2029	5	5	5	5	20	2029	0.029954	
2030	\$14,800	\$7,000	\$21,800	2030	5	5	5	5	20	2030	0.032950	
2031	\$14,800	\$7,000	\$21,800	2031	5	5	5	5	20	2031	0.035945	
2032	\$14,800	\$7,000	\$21,800	2032	5	5	5	5	20	2032	0.038940	
2033	\$14,800	\$7,000	\$21,800	2033	5	5	5	5	20	2033	0.041936	
2034	\$14,800	\$7,000	\$21,800	2034	5	5	5	5	20	2034	0.044931	
2035	\$14,800	\$7,000	\$21,800	2035	5	5	5	5	20	2035	0.047927	
2036	\$14,800	\$7,000	\$21,800	2036	5	5	5	5	20	2036	0.050922	
2037	\$14,800	\$7,000	\$21,800	2037	5	5	5	5	20	2037	0.053918	
2038	\$14,800	\$7,000	\$21,800	2038	5	5	5	5	20	2038	0.056913	
2039	\$14,800	\$7,000	\$21,800	2039	5	5	5	5	20	2039	0.059908	
2040	\$14,800	\$7,000	\$21,800	2040	5	5	5	5	20	2040	0.062904	





Water Efficient Landscape Rebate

	Overview	
Name	Water Efficient Lands	cape Reba
Abbr	LWL	
Category	Default	-
Measure Type	Standard Measure	-

Time Perio	od
First Year	2018
Last Year	2040
leasure Length	23

Measure	Life
Permanent	
Years	15
Repeat	

	Fixture Cost per Device							
	Utility	Customer	Fix/Acct					
MF	\$1,500.00	\$8,500.00	1					
SF	\$1,500.00	\$3,500.00	1					
COM	\$1,500.00	\$8,500.00	1					

	Admin	iistratio	n C	osts
Method:	Fixed	_		
/	Annual A	dmin Co	sts	\$5,000

Description Landscape irrigation can be a significant chunk of a customer's water bill during the summer. By removing a grass lawn and switching to a mix of low-water-use plants, mulch, and rainwater gardens, customers can save water, beautify the landscape, retain water that would otherwise run into stormdrains, create important pollinator habitat and save money. City of Flagstaff water customers can contact the Water Conservation office to join the Low Water Landscape Program and schedule a FREE pre removal (i.e. when grass lawn is still intact) inspection of their site to find out if they may qualify for a low water landscape rebate. > At least 50% of the converted lawn must be replaced with low water use plants, which are also ideally native.

> Rock-cover should be kept to 20% of ground cover. The use of wood chip mulch for water retention on the landscape in encouraged. > If irrigation is installed, it must be a drip irrigation system, ideally with a timed controller. No spray irrigation is allowed. > No fountains or other water features may exist on the property

> Applicants must submit a post-lawn removal water consumption calculation estimating the water savings during the establishment period of the plants and the post-establishment period.

> Applicants must submit a site design and a plant list, showing the location of each plant

 Applicant must agree to do an indoor water checkup with Water Conservation Staff at some point during the process.

> Only one low water landscape rebate is allowed per residential site. Large commercial sites may submit up to three (3) rebates if they need to remove the lawn in stages.

Customer Classes										
	MF	SF	COM	HOT	RES	MAN	EDO	NAU.	ОТН	
	₹	₽	₽	П	П	П	П	Г		

End Uses									
	MF	SF	COM	HOT	RES	MAN	EDO	NA	ОТН
Toilets									
Urinals									
Lavatory Faucets		П							
Showers			L						
Dishwashers			Ц						
Clothes Washers			Ц						
Process									
Kitchen Spray Rinse									
Internal Leakage									
Baths									
Other									
Irrigation	P	P	P						
Pools									
Wash Down									
Cooling									
Car Washing	П								
External Leakage	₽	₽	₽						
Outdoor									
on-Lavatory/Kitchen Faucets									

Comments

> Rebate: \$0.25/sq. ft.

> Recent participation is 1 per year. Historically approx. 5,650 sq. ft removed per account. Mostly HOA and COM accounts.

> Current rebate program starts July 1, 2018, and ends on June 30, 2019. Applications are processed on a first-received, first-served basis until funds are depleted.

> All customers eligible.

> Find cost basis on black-tabbed worksheet "2019 Measure Cost Basis "

	Results		
Units MO	ā <u>_</u>		
Average \	Water Savings (mgd)		
	0.001435		
Lifetime Savi	ings - Present Value (\$)		
Utility	\$17,534		
Community	\$17,534		
Lifetime Costs - Present Value (\$)			
Utility	\$224,140		
Community	\$668,344		
Bene	efit to Cost Ratio		
Utility	0.08		
Community	0.03		
Cost of Saving	gs per Unit Volume (\$/mg)		
Utility	\$18,595		

End Use Savings Per Replacement							
Method: Percent ▼							
% Savings/Acct Avg GPD/Acct							
MF Irrigation	50.0%	25.2					
SF Irrigation	50.0%	39.4					
COM Irrigation	50.0%	120.2					
MF External Leakage	50.0%	2.1					
SF External Leakage	50.0%	3.3					
COM External Leakage	50.0%	9.8					

	Targets		
Target Method:	Percentage	₹	
% of Accts T	argeted / yr		0.025%
Only Effects	New Accts	П	

	Costs						
Vie	w: Utility Detai	<u> -</u>					
	Fixture Costs	Admin Costs	Utility Total				
2018	\$7,374	\$5,000	\$12,374				
2019	\$7,536	\$5,000	\$12,536				
2020	\$7,702	\$5,000	\$12,702				
2021	\$7,872	\$5,000	\$12,872				
2022	\$8,045	\$5,000	\$13,045				
2023	\$8,222	\$5,000	\$13,222				
2024	\$8,402	\$5,000	\$13,402				
2025	\$8,587	\$5,000	\$13,587				
2026	\$8,776	\$5,000	\$13,776				
2027	\$8,969	\$5,000	\$13,969				
2028	\$9,167	\$5,000	\$14,167				
2029	\$9,368	\$5,000	\$14,368				
2030	\$9,574	\$5,000	\$14,574				
2031	\$9,785	\$5,000	\$14,785				
2032	\$10,000	\$5,000	\$15,000				
2033	\$10,220	\$5,000	\$15,220				
2034	\$10,445	\$5,000	\$15,445				
2035	\$10,675	\$5,000	\$15,675				
2036	\$10,910	\$5,000	\$15,910				
2037	\$11,150	\$5,000	\$16,150				
2038	\$11,395	\$5,000	\$16,395				
2039	\$11,646	\$5,000	\$16,646				
2040	\$11,902	\$5,000	\$16,902				

Targets							
View	Accounts	-					
	MF	SF	COM	Total			
2018	1	4	0	5			
2019	1	4	0	5			
2020	1	4	0	5			
2021	1	4	0	5			
2022	1	4	0	5			
2023	1	4	0	5			
2024	1	4	0	6			
2025	1	4	0	6			
2026	1	5	0	6			
2027	1	5	0	6			
2028	1	5	0	6			
2029	1	5	0	6			
2030	1	5	0	6			
2031	1	5	0	7			
2032	1	5	0	7			
2033	1	5	0	7			
2034	1	5	0	7			
2035	1	6	0	7			
2036	1	6	1	7			
2037	1	6	1	7			
2038	1	6	1	8			
2039	1	6	1	8			
2040	1	6	1	Q			

Water Savings		
Units	mqd <u>▼</u>	
	Total Savings (mgd)	
2018	0.000114	
2019	0.000231	
2020	0.000351	
2021	0.000473	
2022	0.000598	
2023	0.000726	
2024	0.000856	
2025	0.000990	
2026	0.001126	
2027	0.001265	
2028	0.001407	
2029	0.001553	
2030	0.001702	
2031	0.001853	
2032	0.002009	
2033	0.002053	
2034	0.002098	
2035	0.002144	
2036	0.002191	
2037	0.002240	
2038	0.002289	
2039	0.002339	
2040	0.002391	





Rainwater Container Rebate

	Overview	
Name	Rainwater Container	Rebate
Abbr	Rainwater	
Category	Default	-
Measure Type	Standard Measure	-

Years

Time Period		Mea
First Year	2018	Per
Last Year	2040	
Measure Length	23	

	Fixture Cost	per Device	
	Utility	Customer	Fix/Acct
MF	\$35.00	\$10.00	1
SF	\$35.00	\$10.00	1

	Administration Costs	
Method:	Percent -	
	Markup Percentage	88%

Description

City of Flagstaff customers can apply for a one time \$100 credit on their utility bill by installing new rainwater harvesting tank(s) that have at least a 1,000-gallon capacity. This measure has not seen much participation in recent years. COF is also providing repurposed barrels that were used in the water treatment process or in the production of Joy Cone products. Additionally, COF is giving away retrofitted totes - plastic 270-gallon cubes that used to contain a polymer used in the water treatment process. A hole is drilled in the tops and the lower side of the barrels and totes for a spigot. Spigots/bibs are installed in each so they can be hooked up to a hose and used to water gardens with collected rainwater.

Custo	me	r C	las	se	s					
	MF	SF	COM	HOT	RES	MAN	EDO	LAN	ОТН	
	V	P		Г	~	F	Г	Г	Г	

E	nd	Us	es						
	MF	SF	COM	HOT	RES	MAN	EDO	LAN	OTH
Toilets	Г	r		Ш				21	
Urinals									
Lavatory Faucets	Г	Г							
Showers	Г	Г							
Dishwashers	Г								
Clothes Washers	г	Г						911	
Process									
Kitchen Spray Rinse									
Internal Leakage	Г	Г		111					
Baths	Г	Г		H					
Other	Г	Г		H					
Irrigation	V	P							
Pools	Г	Г							
Wash Down	Г	Г							П
Cooling			W.	Щ					
Car Washing	г	Г							
External Leakage	г	Г							
Outdoor		Oil							
Lavatory/Kitchen Faucets	Г	Г							

Comments

- > Find cost basis on black-tabbed worksheet "2019 Measure Cost Basis "
- > Free 55-gallon and 270-gal rain barrel available. > Assume SF are mostly 50 gal and 270 gal
- giveaways at \$35 per repurposing effort to include time and spigot, etc. > Savings based on 50 gal container and rainfall
- like 2013-2017.

 > Historically, COF customers participating in this measure have not installed a 1K cistern to receive the \$100 credit. Utility costs reflect barrels only.

	Results
Units MG	<u>-</u>
Average V	Vater Savings (mgd)
	0.010640
Lifetime Savi	ngs - Present Value (5)
Utility	\$130,020
Community	\$130,020
Lifetime Cos	ts - Present Value (\$)
Utility	\$295,506
Community	\$340,416
Bene	fit to Cost Ratio
Utility	0.44
Community	0.38
Cost of Saving	s per Unit Volume (\$/mg)
Utility	\$3,306

End Use S	avings Per Re	placement
Method: Pe	rcent 💌	
	% Savings/Acct	Avg GPD/Acct
MF Irrigation	10.0%	25.2
SF Irrigation	10.0%	39.4

	Targets	
Target Method:	Percentage	_
% of Accts 1	Targeted / yr	1.250%
Only Effects	New Accts I	1000000

	Co	sts	
Vie	W: Utility Deta	ile <u>*</u>	
	Fixture Costs	Admin Costs	Utility Total
2018	57,999	57,039	\$15,039
2019	\$8,175	57,194	\$15,370
2020	\$8,355	\$7,352	\$15,708
2021	\$8,539	\$7,514	\$16,053
2022	\$8,727	\$7,680	\$16,406
2023	\$8,919	57,848	\$16,767
2024	\$9,115	58,021	\$17,136
2025	\$9,316	\$8,198	\$17,513
2026	\$9,520	\$8,378	\$17,898
2027	\$9,730	\$8,562	\$18,292
2028	\$9,944		\$18,695
2029	\$10,163	\$8,943	\$19,106
2030	510,386	\$9,140	\$19,526
2031	\$10,615	\$9,341	\$19,956
2032	\$10,848	\$9,547	\$20,395
2033	511,087	\$9,757	520,844
2034	\$11,331	\$9,971	\$21,302
2035	\$11,580	510,191	\$21,773
2036	511,835	\$10,415	\$22,250
2037	512,095	\$10,644	\$22,739
2038	\$12,361		\$23,239
2039	\$12,633		\$23,753
2040	512 911	511 362	\$24.27

	Targ	ets	
View	Accounts		
	MF	SF	Total
2018	37	192	229
2019	38	196	234
2020	38	200	239
2021	39	205	244
2022	40	209	249
2023	41	214	255
2024	42	219	260
2025	43	223	266
2026	44	228	272
2027	45	233	278
2028	46	238	284
2029	47	244	290
2030	48	249	297
2031	49	255	303
2032	50	260	310
2033	51	266	317
2034	52	272	324
2035	53	278	331
2036	54	284	338
2037	56	290	346
2038	57	296	353
2039	58	303	361
2040	59	310	369

		Vater Sa	aving
Units	mqd		
	Total Sa	avings (m	ngd)
2018	0.	000849	
2019	0.	001717	
2020	0.0	002603	
2021	0.0	003510	
2022	0.0	004436	
2023	0.0	005382	
2024	0.0	006350	
2025	0.0	007338	
2026	0.0	008349	
2027	0.	009382	
2028	0.0	010437	
2029	0.0	011516	
2030	0.1	012618	
2031	0.0	013744	
2032	0.0	014896	
2033	0.0	015223	
2034	0.0	015558	
2035	0.	015901	
2036	0.0	016250	
2037	0.0	016608	
2038	0.0	016973	
2039	0.0	017347	
2040	0.0	017728	





Landscape and Rainwater Retention Code

Overview						
Name Landscape and Rainwater Retention Code						
Abbr	LandscRain					
Category	Dofault	Ŧ				
Measure Type	Standard Moururo	•				

Time P	eriod		Meas
First Year	2020		Perr
Last Year	2040	1	
Measure Length	21	1	

Measure Life Permanent **F**

		Fixture C	ost per De
	Utility	Customer	Fix/Acet
ME	\$1.00		1
SF	\$1.00	\$750.00	1
COM	\$1.00	\$2,000.00	1
HOT	\$1.00	\$2,000.00	1
RES	\$1.00	\$2,000.00	1
MAN	\$1.00	\$2,000.00	1
LAN	\$1.00	\$2,000.00	1

Administration Costs

Method: Fixed
Annual Admin Costs \$10,000

Description

Measure would require more strict landscape design standards (including increased passive and active rainwater absorption) as well as the removal of problematic plants from the current landscape design plant list.

Customer Classes										
	48	SF	MOO	HOT	RES	MAN	EDU	LAN	OTH	
	F	┍	P	F	F	P		F		
						E	nd	Us	es	
	MB	SF	MOO	НОТ	RES	EI	nd ng	Us N	es H	
Tailots	_	- SF	M00 L	тон Г	T RES		nd nas	Us	es HLO	
Tailot Urinalr	_	- A8	MOO LL	TOH L	T RES		nd nas	Us NY	es HLO	

Tailetr								
Urinalr			ᆜ	Г		Г		
Lavatory Faucotr								
Shauerz								
Dirhuarhers	Г	Γ	ᆜ	Г	Г	Г		
Clather Warkers								
Process								Г
Kitchon Spray Rinzo			ᆜ	Г	Г			
Internal Leakage								
Bathr								Г
Other	Г			Г		Г		
Irrigation	P	F	P	P	F	P	ব	
Pools								Г
Warh Down		Г			Г			Г
Cooling				Г		Г		
Car Warhing								Г
Extornal Loakago	Г	г	Г	Г	Г	Г	Г	П

Non-Lavatory/Kitchon Faucotr | | | | | | | | | |

Comments

Costs and water savings estimates based on Big Bear Lake Department of Water and Power. Did not include administrative costs at this time. COF spent \$114k in one year to fully update from 2009 codes to 2018 codes.

	Results
Units MG	<u>.</u>
	Average Water Savings (mgd)
	0.082676
	Lifetime Savings - Present Value (\$)
Utility	\$962,930
Community	\$962,930
	Lifetime Costs - Present Value (\$)
Utility	\$146,541
Community	\$8,251,114
	Benefit to Cost Ratio
Utility	6.57
Community	0.12
	Cost of Savings per Unit Volume (\$/mg)
Utility	\$211

End Use Savings Per F							
Method: Percent							
%Savingr/Acct	Avq GPD/Acct						
	25.2						
	39.4						
25.0%	120.2						
25.0%	1,135.0						
25.0%	156.5						
	1,521.5						
25.0%	716.5						
	25.0% 25.0% 25.0% 25.0% 25.0% 25.0% 25.0% 25.0%						

	Targets
Target Method: Percentage	<u>.</u>
% of Accts Targeted / yr	100.000%
Only Effects New Accts	

	Costs							
View	W: Utility Details							
	Fixture Costs	Admin Costs						
2018	\$0	\$0	\$0					
2019	\$0	\$0	\$0					
2020	\$455	\$10,000	\$10,455					
2021	\$465	\$10,000	\$10,465					
2022	\$475	\$10,000	\$10,475					
2023	\$486	\$10,000	\$10,486					
2024	\$497		\$10,497					
2025	\$508	\$10,000	\$10,508					
2026	\$519	\$10,000	\$10,519					
2027	\$530	\$10,000	\$10,530					
2028	\$542	\$10,000	\$10,542					
2029	\$554	\$10,000	\$10,554					
2030	\$566	\$10,000	\$10,566					
2031	\$578	\$10,000	\$10,578					
2032	\$591		\$10,591					
2033	\$604	\$10,000	\$10,604					
2034	\$617	\$10,000	\$10,617					
2035	\$631	\$10,000	\$10,631					
2036	\$645	\$10,000	\$10,645					
2037	\$659	\$10,000	\$10,659					
2038	\$673	\$10,000	\$10,673					
2039	\$688	\$10,000	\$10,688					
2040	\$704	\$10,000	\$10,704					

l argets								
View	Accountr	_						
	MF	SF	COM	HOT	RES	MAN	LAN	Total
2018	0	0	0	0	0	0	0	0
2019	0	0	0	0	0	0	0	0
2020	66	345	31	2	3	1	7	455
2021	68	353	32	2	3	1	7	465
2022	69	360	32	2	3	1	8	475
2023	71	368	33	2	3	1	8	486
2024	72	376	34	2	3	1	8	497
2025	74	385	35	2	3	1	8	508
2026	75	393	35	2	3	1	8	519
2027	77	402	36	2	3	1	8	530
2028	79	411	37	2	4	1	9	542
2029	80	420	38	2	4	1	9	554
2030	82	429	39	3	4	1	9	566
2031	84	438	39	3	4	1	9	578
2032	86	448	40	3	4	1	9	591
2033	88	458	41	3	4	1	10	604
2034	90	468	42	3	4	1	10	617
2035	92	478	43	3	4	1	10	631
2036	94	489	44	3	4	1	10	645
2037	96	499	45	3	4	1	10	659
2038	98	510	46	3	4	1	11	673
2039	100	522	47	3	4	1	11	688
2040	102	533	48	3	5	1	11	704

	1			Water Savings
		Units	mad _	
ı			Total Savings (mgd)	
0	1	2018	0.000000	
0	1	2019	0.000000	
35 35 75	1	2020	0.007074	
35	1	2021	0.014309	
75	1	2022	0.021700	
36 37 38 19	1	2023	0.029251	
37	1	2024	0.036971	
08	1	2025	0.044864	
19	1	2026	0.052926	
30	1	2027	0.061165	
12	1	2028	0.069590	
54	1	2029	0.078196	
30 42 54 56 78	1	2030	0.086993	
78	1	2031	0.095983	
91	1	2032	0.105172	
04 17	1	2033	0.114564	
17	1	2034	0.124158	
31	1	2035	0.133967	
45	1	2036	0.143992	
31 45 59 73		2037	0.154236	
73	1	2038	0.164704	
38		2039	0.175404	
14	1	2040	0.186340	





Overview						
	Commercial Rebates and Checkups					
Abbr	ComReb					
Category	Dofault	Ŧ	П			
Measure Type	Standard Mo aruro	•				

 Time Period

 First Year
 2018

 Last Year
 2040

 Measure Length
 23

Measure Life
Permanent

✓

Fixture Cost per Device						
	Utility	Customer	Fix/Acct			
MF	\$5,000.00	\$5,000.00	2	1		
COM	\$5,000.00	\$5,250.00	2	1		
HOT	\$5,000.00	\$5,250.00	1	1		
RES	\$1,000.00	\$5,250.00	1	1		

Administration Costs
Fixed
Annual Admin Costs \$7,500

Description

Measure to provide rebates and/or checkups for commercial customers. Rebates include a standard list of water efficient equipment such as aerators, showerheads, spray valves, and toilets. Custom options could include x-ray machines, icemakers, air-cooled lice machines, steamers, washers, efficient dishwashers, replace once through cooling, and/or adding a conductivity controller on cooling towers.

Customer Classes										
	- an	SF	MOO	HOT	RES	MAN	EDU	LAN	ОТН	
	V	Г	V	₹	₹	Г	П	Г	П	

End Uses									
	- AM	SF	MOO	HOT	RES	MAN	EDU	LAN	HIS
Tailetr	₹		₹	F	₹				
Urinals			₹	V	₹				
Lavatory Faucotr	F		┍	F	₹				
Shauerz	P		₽	P					
Dirhuarhors	₹		₹	P	₹				
Clathor Warhors	₹		₹	F	₹				
Process		П	┍						
Kitchen Spray Rinze		П	┍	F	F				П
Intornal Loakago	F		┍	F	┍				П
Bathr				F					
Other	₹		₹	F	₹				
Irrigation	F	П	┍	F	┍				
Pools	F	П		F					П
Wark Down	F			P	₹				
Cooling			₹	P	₹				
Car Warhing	F								
Extornal Loakago			┍	⊽	┍				
Outdoor									
lan-Lavatary/Kitchon Faucotr	┍		ᄝ	F	₹				

Comments

> Find cost basis on black-t-abbed worksheet "2019 Measure Cost Basis"
> Savings is targeting 20% overall savings per account use.
> Assume 40% savings for a 1.6 to a 1.0 gpf toilet replacement for each property for each account. Assume 0.5 to. 125 gpf urinal retroff ber account per site, showerheads assume 2.5 down to 1.8 gpm WaterSense, MF toilets assume 1.6 to 1.0 toilet gpf, assume 25% for all other uses.

F	Results					
Units MG	<u> </u>					
Average W	/ater Savings (mgd)					
0	0.057477					
Lifetime Savir	ngs - Present Value (\$)					
Utility	\$805,170					
Community	\$1,202,738					
Lifetime Cos	Lifetime Costs - Present Value (\$)					
Utility	\$800,476					
Community	\$1,619,986					
Benefi	it to Cost Ratio					
Utility	1.01					
Community	0.74					
Cost of Savings per Unit Volume (\$/mg)						
Utility	\$1,658					
	·					

Method: Por	gs rei nepia ront 🗾	cement
	%Savingr/Acct	Avq GPD/Acct
COM Toilets	40.0%	149.3
HOT Toilets	40.0%	1,181.6
RES Toilets	40.0%	250.2
COM Urinals	75.0%	39.5
HOT Urinals	75.0%	301.7
RES Urinals	75.0%	75.0
COM Lavatory Faucets	20.0%	49.7
HOT Lavatory Faucets	20.0%	380.1
RES Lavatory Faucets	20.0%	125.1
COM Showers	25.0%	59.2
HOT Showers	25.0%	905.1
COM Dishwashers	20.0%	39.5
HOT Dishwashers	20.0%	301.7
RES Dishwashers	20.0%	125.1
COM Clothes Washers	20.0%	98.7
HOT Clothes Washers	20.0%	754.2
RES Clothes Washers	20.0%	187.6
COM Process	20.0%	65.8
COM Kitchen Spray Rinse	20.0%	32.9
HOT Kitchen Spray Rinse	20.0%	251.4
RES Kitchen Spray Rinse	20.0%	95.1
	20.0%	65.8
COM Internal Leakage		
HOT Internal Leakage	20.0%	452.5
RES Internal Leakage	20.0%	125.1
HOT Baths	20.0%	130.7
COM Other	20.0%	15.1
HOT Other	20.0%	45.3
RES Other	20.0%	75.0
COM Irrigation	20.0%	120.2
HOT Irrigation	20.0%	1,135.0
RES Irrigation	20.0%	156.5
HOT Pools	20.0%	42.0
HOT Wash Down	20.0%	28.0
RES Wash Down	20.0%	9.7
COM Cooling	20.0%	9.8
HOT Cooling	20.0%	98.1
RES Cooling	20.0%	13.5
COM External Leakage	20.0%	9.8
HOT External Leakage	20.0%	98.1
RES External Leakage	20.0%	13.5
COM Non-Lavatory/Kitchen Faucets	20.0%	42.4
HOT Non-Lavatory/Kitchen Faucets	20.0%	323.8
RES Non-Lavatory/Kitchen Faucets	20.0%	193.1
MF Toilets	40.0%	102.6
MF Lavatory Faucets	25.0%	25.7
MF Showers	25.0%	124.0
MF Dishwashers	25.0%	4.3
MF Clothes Washers	25.0%	72.7
MF Internal Leakage	25.0%	34.2
MF Baths	25.0%	8.6
MF Other	25.0%	8.6
MF Irrigation	25.0%	25.2
MF Pools	25.0%	0.6
MF Wash Down	25.0%	1.2
MF Car Washing	25.0%	1.2
MF External Leakage	25.0%	2.1
MF Non-Lavatory/Kitchen Faucets		47.0
IMP Non-Lavatory/Kitchen Faucets	25.0/•	47.0

Targets					
Target Method:	Dotailed <u></u>				
Enter Annual Targets Below					

	Costs						
Viev							
	Fixture Costs						
2018	\$20,000	\$7,500	\$27,500				
2019	\$20,000	\$7,500	\$27,500				
2020	\$36,000	\$7,500	\$43,500				
2021	\$47,000	\$7,500	\$54,500				
2022	\$47,000	\$7,500	\$54,500				
2023	\$47,000	\$7,500	\$54,500				
2024	\$47,000	\$7,500	\$54,500				
2025	\$47,000	\$7,500	\$54,500				
2026	\$47,000	\$7,500	\$54,500				
2027	\$47,000	\$7,500	\$54,500				
2028	\$47,000	\$7,500	\$54,500				
2029	\$47,000	\$7,500	\$54,500				
2030	\$47,000	\$7,500	\$54,500				
2031	\$47,000	\$7,500	\$54,500				
2032	\$47,000	\$7,500	\$54,500				
2033	\$47,000	\$7,500	\$54,500				
2034	\$47,000	\$7,500	\$54,500				
2035	\$47,000	\$7,500	\$54,500				
2036	\$47,000	\$7,500	\$54,500				
2037	\$47,000	\$7,500	\$54,500				
2038	\$47,000	\$7,500	\$54,500				
2039	\$47,000	\$7,500	\$54,500				
2040	\$47,000	\$7,500	\$54,500				

		-			
		Targets	5	_	
View	Accountr		LIGH	555	
****	MF	COM	HOT	RES	Total
2018	2	0	0	0	
2019	2	0	0	0	2 2 6 8
2020	1	1	3	1	6
2021	1	2	3	2	8
2022	1	2	3	2	8
2023	1	2	3	2	8
2024	1	2	3	2	00
2025	1	2	3	2	8
2026	1	2	3	2	8
2027	1	2	3	2	8
2028	1	2	3	2	8
2029	1	2	3	2	8
2030	1	2	ω	2	8
2031	1	2	3	2	8
2032	1		3	2	8
2033	1	2	3	2	8
2034	1	2	3	2	8
2035	1	2	3	2	ω ∞
2036	1	2	3	2	8
2037	1	2	3	2	8
2038	1	2	3	2	8
2039	1	2	3	2	8
2040	1	2	3	2	8

	₩ater Savin	gs
Units	mqd 💌	
	Total Savings (mgd)	
2018	0.000260	
2019	0.000514	
2020	0.006319	
2021	0.012600	
2022	0.018767	
2023	0.024822	
2024	0.030766	
2025	0.036602	
2026	0.042332	
2027	0.047966	
2028	0.053510	
2029	0.058969	
2030	0.064346	
2031	0.069646	
2032	0.074873	
2033	0.080031	
2034	0.085125	
2035	0.090156	
2036	0.095128	
2037	0.100048	
2038	0.104919	
2039	0.109744	
2040	0.114526	





School Retrofits

Overview				
Name	School Retrofits			
Abbr	SchoolRetro			
Category	Default	•		
Measure Type	Standard Measure	•		

Time Period				
First Year	2020			
Last Year	2040			
Measure Length	21			

Measure Li	ife
Permanent	✓

Fixture Cost per Device						
	Utility	Customer	Fix/Acct			
COM	\$10,000.00	\$0.00	1			
EDU	\$10,000.00	\$10,000.00	1			

Administration Costs					
Method:	Percent 👤				
	Markup Percentage	25%			

Description

Provide WaterSense fixtures for one K-12 school and one higher education building annually. There is no financial match required by K-12 schools, but for higher education facilities, a match is required.

Customer Classes										
	MF	SF	COM	нот	RES	MAN	EDU	LAN	ОТН	
	\Box	Г		Г	Г	Г	굣	Г		

	End Uses									
	MF	SF	COM	НОТ	RES	MAN	EDU	NA.	ОТН	
Toilets							4			
Urinals			1				7			
Lavatory Faucets			7				₹			
Showers							₹			
Dishwashers			<u><</u>				₹			
Clothes Washers										
Process										
itchen Spray Rinse			~				₹			
Internal Leakage			V				₹			
Baths										
Other										
Irrigation			V				₹			
Pools										
Wash Down										
Cooling			4				₹			
Car Washing										
External Leakage							7			
Outdoor										
ry/Kitchen Faucets			7				7			

Costs and savings based on Big Bear Lake Dept. of Water and Power.

> Overall, COF will invest \$10K per year in higher education facilities to achieve an overall 10% reduction per water so approximately 0.5% per year.

	Results				
Units MG	. <u> </u>				
Averag	e Water Savings (mgd)				
	0.023893				
Lifetime S	avings - Present Value (\$)				
Utility \$319,974					
Community	\$456,520				
Lifetime	Costs - Present Value (\$)				
Utility	\$347,104				
Community	\$485,946				
Be	enefit to Cost Ratio				
Utility	0.92				
Community 0.94					
Cost of Sav	ings per Unit Volume (\$/mg)				
Utility	\$1,729				

End Use Savings Per Replacement					
Method: Per	rcent 🗾				
	% Savings/Acct	Avg GPD/Acct			
COM Toilets	15.0%	149.3			
EDU Toilets	0.5%	73,279.9			
COM Urinals	15.0%	39.5			
EDU Urinals	0.5%	21,984.0			
M Lavatory Fauc	15.0%	49.7			
U Lavatory Fauc	0.5%	27,699.8			
EDU Showers	0.5%	65,951.9			
OM Dishwasher	15.0%	39.5			
DU Dishwasher	0.5%	21,984.0			
Kitchen Spray R	15.0%	32.9			
Kitchen Spray R	0.5%	18,320.0			
M Internal Leaka	15.0%	65.8			
U Internal Leaka	0.5%	36,639.9			
COM Irrigation	15.0%	120.2			
EDU Irrigation	0.5%	146,166.9			
COM Cooling	15.0%	9.8			
EDU Cooling	0.5%	12,631.7			
M External Leak	15.0%	9.8			
U External Leaka	0.5%	12,631.7			
-Lavatory/Kitchei	15.0%	42.4			
-Lavatory/Kitchei	0.5%	23,596.1			

Targets						
Target Method:	Detailed	<u>*</u>				
Enter	Annual Tar	gets Below				

	C	osts				
Vie	w: Utility Detai	ls <u>▼</u>				
	Fixture Costs	Admin Costs	Util Total			
2018	\$0	\$0	\$0			
2019	\$0	\$0	\$0			
2020	\$20,000	\$5,000	\$25,000			
2021	\$20,000	\$5,000	\$25,000			
2022	\$20,000	\$5,000	\$25,000			
2023	\$20,000	\$5,000	\$25,000			
2024	\$20,000	\$5,000	\$25,000			
2025	\$20,000	\$5,000	\$25,000			
2026	\$20,000	\$5,000	\$25,000			
2027	\$20,000	\$5,000	\$25,000			
2028	\$20,000	\$5,000	\$25,000			
2029	\$20,000	\$5,000	\$25,000			
2030	\$20,000	\$5,000	\$25,000			
2031	\$20,000	\$5,000	\$25,000			
2032	\$20,000	\$5,000	\$25,000			
2033	\$20,000	\$5,000	\$25,000			
2034	\$20,000	\$5,000	\$25,000			
2035	\$20,000	\$5,000	\$25,000			
2036	\$20,000	\$5,000	\$25,000			
2037	\$20,000	\$5,000	\$25,000			
2038	\$20,000	\$5,000	\$25,000			
2039	\$20,000	\$5,000	\$25,000			
2040	\$20,000	\$5,000	\$25,000			

Targets						
View	Accounts	.				
	COM	EDU	Total			
2018	0	0	0			
2019	0	0	0			
2020	1	1	2			
2021	1	1	2			
2022	1	1	2			
2023	1	1	2			
2024	1	1	2			
2025	1	1				
2026	1	1	2			
2027	1	1	2			
2028	1	1	2			
2029	1	1	2			
2030	1	1	2			
2031	1	1	2			
2032	1	1				
2033	1	1	2			
2034	1	1	2			
2035	1	1	2			
2036	1	1	2			
2037	1	1	2			
2038	1	1	2			
2039	1	1	2			
2040	1	1	2			

Water Savi				
Units		v		
	Total S	avings	(mgd)	
2018	0.	.000000)	
2019	0.	.000000)	
2020	0.	.002387	7	
2021	0.	.004772	2	
2022	0.	.007156	5	
2023	0.	.009539)	
2024	0.	.011921	L	
2025	0.	.014301	L	
2026	0.	.016680)	
2027	0.	.019058	3	
2028	0.	.021435	5	
2029	0.	.023811	L	
2030	0.	.026185	5	
2031	0.	.028560)	
2032	0.	.030933	3	
2033	0.	.033305	5	
2034	0.	.035677	7	
2035	0.	.038048	3	
2036	0.	.040418	3	
2037	0.	.042788	3	
2038	0.	.045157	7	
2039	0.	.047525	5	
2040	0.	.049893	3	





Overview				
e Government Building Retrofits				
GovtBuild				
Default	•			
Standard Measure	-			
	Government Building R GovtBuild Default			

Time Period		
FirstYear	2020	
LastYear	2040	
Measure Length	21	

Measure Life
Permanent

	Fixture Co	st per Devi	ce
	Utility	Customer	Fix/Acct
COM	\$10,000.00	\$1,000.00	1

		tration Co	osts
Method:	Percent		
	Markup P	ercentage	5%

Government buildings retrofit - this measure would bring all buildings owned by City of Flagstaff up to WaterSense specifications, including housing authority (section 8).

Customer Classes										
	MF	SF	COM	HOT	RES	MAN	EDU	LAN	ОТН	
	П	Ц	₽			Г	Г	ᆫ	Г	

End Uses									
	MF	S.	COM	НОТ	RES	MAN	nga	NVI	ОТН
Toilets			₽						
Urinals			Þ						
Lavatory Faucets			Þ						
Showers			Þ						
Dishwashers			7						
Clothes Washers			Þ						
Process			니						
Kitchen Spray Rinse			Ш						
Internal Leakage			<u> </u>						
Baths									
Other			Ц						
Irrigation			7						
Pools									
Wash Down									
Cooling									
Car Washing									
External Leakage			4						
Outdoor									
Non-Lavatory/Kitchen Faucets			₽						

Comments

Potential measure. Assumed utility would fully cover cost of retrofits (i.e. would not bill other departments for fixtures, only installation up to \$10,000 in expenses). Assumed Water Conservation would budget \$10k annually to retrofit one building at a time.

Resu	ults
Units Mo	G
Average Water S	Savings (mgd)
0.001	917
Lifetime Savings - F	Present Value (\$)
Utility	\$26,414
Community	\$37,725
Lifetime Costs - Pi	Present Value (\$)
Utility	\$141,081
Community	\$154,517
Benefit to C	Cost Ratio
Utility	0.19
Community	0.24
Cost of Savings per l	Unit Volume (\$/mg)
Utility	\$8,761

End Use Savings F	End Use Savings Per Replacement				
Method: Pe	rcent 💌				
	% Savings/Acct	Avg GPD/Acct			
COM Toilets	40.0%	149.3			
COM Urinals	40.0%	39.5			
COM Lavatory Faucets	20.0%	49.7			
COM Showers	20.0%	59.2			
COM Dishwashers	20.0%	39.5			
COM Clothes Washers	40.0%	98.7			
COM Internal Leakage	20.0%	65.8			
COM Irrigation	40.0%	120.2			
COM External Leakage	20.0%	9.8			
COM Non-Lavatory/Kitchen Faucet	20.0%	42.4			

	Targe	ts		
Target Method:		Detailed	_	
	Enter Annual Ta	rgets Belov	,	

Costs				
Vie	W: Utility Deta	il: <u> </u>		
	Fixture Costs	Admin Costs	Utility Total	
2018	\$0	\$0	\$0	
2019	\$0	\$0	\$0	
2020	\$10,000	\$500	\$10,500	
2021	\$10,000	\$500	\$10,500	
2022	\$10,000	\$500	\$10,500	
2023	\$10,000	\$500	\$10,500	
2024	\$10,000	\$500	\$10,500	
2025	\$10,000	\$500	\$10,500	
2026	\$10,000	\$500	\$10,500	
2027	\$10,000	\$500	\$10,500	
2028	\$10,000	\$500	\$10,500	
2029	\$10,000	\$500	\$10,500	
2030	\$10,000	\$500	\$10,500	
2031	\$10,000	\$500	\$10,500	
2032	\$10,000	\$500	\$10,500	
2033	\$10,000	\$500	\$10,500	
2034	\$10,000	\$500	\$10,500	
2035	\$10,000	\$500	\$10,500	
2036	\$10,000	\$500	\$10,500	
2037	\$10,000	\$500	\$10,500	
2038	\$10,000	\$500	\$10,500	
2039	\$10,000	\$500	\$10,500	
2040	\$0	\$0	\$0	

	Targ	gets	
View	Accounts	▼	
	COM	Total	
2018	0	0	
2019	0	0	
2020	1	1	
2021	1	1	
2022	1	1	
2023	1	1	
2024	1	1	
2025	1	1	
2026	1	1	
2027	1	1	
2028	1	1	
2029	1	1	
2030	1	1	
2031	1	1	
2032	1	1	
2033	1	1	
2034	1	1	
2035	1	1	
2036	1	1	
2037	1	1	
2038	1	1	
2039	1	1	
2040	0	0	

Wa	ter Savings
Units	mqd 💌
	Total Savings (mgd)
2018	0.000000
2019	0.000000
2020	0.000213
2021	0.000421
2022	0.000626
2023	0.000828
2024	0.001026
2025	0.001221
2026	0.001413
2027	0.001602
2028	0.001788
2029	0.001971
2030	0.002152
2031	0.002331
2032	0.002507
2033	0.002681
2034	0.002853
2035	0.003024
2036	0.003192
2037	0.003359
2038	0.003524
2039	0.003688
2040	0.003667
·	·





Residential Indoor Water Checkup

	Overview	
Name	Residential Indoor Water Ched	kuj
Abbr	ResCheck	
Category	Default	-
Measure Type	Standard Measure	-

Time Perio	od	Measur
FirstYear	2018	Perman
Last Year	2040	Ye
Aeasure Length	23	Rep

Fixture Cost per Device							
	Utility	Customer	Fix/Acct				
SF	\$6.00	\$30.00	1				

Administration Costs				
Method: P	ercent 👤			
P	1arkup Percentage	630%		

Customers can call or email to schedule a free inhome water check up. COF will assess fixtures for leaks, and tell how much water each fixture uses per minute. COF also offers free fixture replacements: water efficient aerators for sinks, water efficient showerheads, and advice about toilet retrofits.

Customer Classes										
	MF	SF	COM	НОТ	RES	MAN	EDU	LAN	ОТН	
		₽	П	П	П	П		П		

End Uses									
	MF	SF	COM	НОТ	RES	MAN	EDU	LAN	НЦО
Toilets		₽							
Urinals									
Lavatory Faucets		P							
Showers		₽							
Dishwashers		₽							
Clothes Washers		Þ							
Process									
Kitchen Spray Rinse									
Internal Leakage		₽							
Baths		₽							
Other		Þ							
Irrigation									
Pools									
Wash Down									
Cooling									
Car Washing									
External Leakage									
Outdoor									
Non-Lavatory/Kitchen Faucets		₹							

Results							
Units M	ig 🚽						
Average Wate	er Savings (mgd)						
0.00	0.003835						
Lifetime Savings	: - Present Value (\$)						
Utility	y \$61,215						
Community	y \$126,289						
Lifetime Costs - Present Value (\$)							
Utility	y \$33,015						
Community	y \$55,628						
Benefit to Cost Ratio							
Utility	y 1.85						
Community	y 2.27						
Cost of Savings pe	er Unit Volume (\$/mg)						
Utility	y \$1,025						
•	•						
End Use Savings	s Per Replacement						

End Use Savings Per Replacement						
Method: Percent ▼						
	% Savings/Acct	Avg GPD/Acct				
SF Toilets	5.0%	23.2				
SF Lavatory Faucets	30.0%	8.1				
SF Showers	20.0%	25.7				
SF Dishwashers	5.0%	2.3				
SF Clothes Washers	5.0%	19.1				
SF Internal Leakage	50.0%	15.1				
SF Baths	5.0%	3.5				
SF Other	5.0%	3.8				
SF Non-Lavatory/Kitchen Faucets	5.0%	15.1				

Targets				
Target Method:	Percentage	<u>_</u>		
	% of Accts Targeted / yr	0.250%		
	Only Effects New Accts			

Comments

> Find cost basis on black-tabbed worksheet "2019 Measure Cost Basis "

> Assume surveys identify and reduce leaks (primarily in toilets).

In the future, this measure could include or become an online self-audit/screening measure to identify if a site visit is warranted.

> Utility direct cost per visit is minimal (typically give away 1-2 aerators and maybe a showerhead, and therefore covered in efficient fixture giveaway measure. Majority of cost is administrative (hourly pay for personnel).
> Customer cost represents average cost to implement

survey suggestions.
> Assume all surveyed accounts receive 1.5 gpm
showerhead and 1.0 gpm bathroom aerators; and 50% are
installed. Assume 2.5 gpm showerheads and 2.2 gpm
aerators are being replaced.

>Targeted accounts annually based on past annual surveys completed (year 2018).

	С	osts	
Viev	w: Utility Detail	s 	
	Fixture Costs	Admin Costs	Utility Total
2018	\$230	\$1,450	\$1,680
2019	\$235	\$1,482	\$1,717
2020	\$240	\$1,515	\$1,759
2021	\$246	\$1,548	\$1,794
2022	\$251	\$1,582	\$1,833
2023	\$257	\$1,617	\$1,873
2024	\$262	\$1,652	\$1,919
2025	\$268	\$1,689	\$1,957
2026	\$274	\$1,726	\$2,000
2027	\$280	\$1,764	\$2,044
2028	\$286	\$1,803	\$2,089
2029	\$292	\$1,842	\$2,139
2030	\$299	\$1,883	\$2,182
2031	\$305	\$1,924	\$2,230
2032	\$312	\$1,966	\$2,279
2033	\$319	\$2,010	\$2,329
2034	\$326	\$2,054	\$2,380
2035	\$333	\$2,099	\$2,432
2036	\$341	\$2,145	\$2,486

\$356 \$363 \$2,192

\$2,241

\$2,541

\$2,596 \$2,654

2037

2038 2039

	Ta	rgets
View	Accounts 💌	goto
	SF	Total
2018	38	38
2019	39	39
2020	40	40
2021	4:	41
2022	42	42
2023	43	43
2024	44	44
2025	45	45
2026	46	46
2027	47	47
2028	48	48
2029	49	49
2030	50	50
2031	5:	51
2032	52	52
2033	53	53
2034	54	54
2035	56	56
2036	57	57
2037	58	58
2038	55	59
2039	6:	61
2040	61	62

١	Vater Savings	
Units	mqd 👤	
	Total Savings (mgd)	
2018	0.000709	
2019	0.001426	
2020	0.002152	
2021	0.002887	
2022	0.003631	
2023	0.003693	
2024	0.003756	
2025	0.003821	
2026	0.003888	
2027	0.003955	
2028	0.004025	
2029	0.004095	
2030	0.004167	
2031	0.004241	
2032	0.004316	
2033	0.004393	
2034	0.004471	
2035	0.004552	
2036	0.004634	
2037	0.004718	
2038	0.004803	
2039	0.004891	
2040	0.004980	





Overview				
Name	High Efficiency Fixture Giveaway w/ Spray Nozzles			
Abbr	Fixtures			
Category	Dofault ▼			
Measure Type	Standard Measure			

Giveaway w/ Spray Nozzles

Time P	'eriod	ш	Measure L	.ife
First Year	2018		Permanent	П
Last Year	2040		Years	15
leasure Length	23		Repeat	Г

	Fiztur	e Cost pe	r Device	
	Utility	Customer	Fix/Acct	Г
MF	\$10.00	\$0.00	4	
SF	\$10.00	\$0.00	1	
COM	\$200.00	\$50.00	1	
HOT	\$200.00	\$50.00	1	
RES	\$25.00	\$50.00	2	

Administration Costs					
Method: Percent					
Markup Percentage	0%				

Description

City of Flagstaff buys high efficiency fistures, like showerheads, faucet aerators, spray nozzles and pre-rinse spray valves in bulk and gives them away at Utility offices and community events. Admin costs are included in the Public Outreach measure.

Customer Classes									
	WF	u.S	MOO	HOT	RES	MAN	EDU	LAN	ДН
	┍	┍	┍	┍	┍	Г	Г	Г	Г

C	n	m	m	•	n	ts

> In recent years, approx. 500 showerheads were distributed per year. > Find cost basis on black-tabbed worksheet "2019 Measure Cost

Basis "
> Assume each participating dwelling unit gets either: a hose shut-off nozzle, 15 gpm showerhead, leak detection tablets, or 2 bathroom faucet aerators (10 gpm).
> Assume 25 gpm showerheads and 2.2 gpm aerators are replaced. Assume 50% installed so halve savings.
> Assume 10 gets pre-rinse spray nozzles only with 100% installation rates and 1.15 gpm replacing 2.5 gpm. Customer cost reflects cost/time to install. Approx. 1.5 nozzles can be found per CII account per Tso & Koeller 2005 report "Pre-rinse Spray Valve Programs: How are they really doing?"
> Accounts targeted preyear backed-into based on costs for annual fistures handed out.
> Admin time for this measure is included in survey and outreach measures.

measures.

Results					
Units MG					
A	verage Water Savings (mgd)				
	0.036049				
Lifet	time Savings - Present Value (\$)				
Utility	\$527,126				
Community	\$1,266,329				
Lifetime Costs - Present Value (\$)					
Utility	\$117,636				
Community	\$134,838				
	Benefit to Cost Ratio				
Utility	4.48				
Community 9.39					
Cost of Savings per Unit Volume (\$/mg)					
Utility	\$388				

End Use Savings Per Replacement					
Method: Po	rcent <u>r</u>				
	%Savingr/Acct	Avg GPD/Acct			
MF Lavatory Faucets	30.0%	25.7			
SF Lavatory Faucets	30.0%	8.1			
MF Showers	20.0%	124.0			
SF Showers	20.0%	25.7			
MF Internal Leakage	5.0%	34.2			
SF Internal Leakage	5.0%	15.1			
MF Irrigation	5.0%	25.2			
SF Irrigation	5.0%	39.4			
MF Wash Down	5.0%	1.2			
SF Wash Down	5.0%	1.9			
COM Kitchen Spray Rinse	40.0%	32.9			
HOT Kitchen Spray Rinse	40.0%	251.4			
RES Kitchen Spray Rinse	40.0%	95.1			

	Targe	ets	
Target Method:	Porcontago	크	
% of Ac	cts Targeted / yr	1.050%	
Oslu F	ffects New Accts	Г	

Costs							
Viev	V: Utility Dota 🗹						
	Fixture Costs	Admin Costs	Utility Total				
2018	\$5,987	\$0	\$5,987				
2019	\$6,118	\$0	\$6,118				
2020	\$6,253	\$0	\$6,253				
2021	\$6,391	\$0	\$6,391				
2022	\$6,531	\$0	\$6,531				
2023	\$6,675	\$0	\$6,675				
2024	\$6,822	\$0	\$6,822				
2025	\$6,972	\$0	\$6,972				
2026	\$7,125	\$0	\$7,125				
2027	\$7,282	\$0	\$7,282				
2028	\$7,442	\$0	\$7,442				
2029	\$7,606	\$0	\$7,606				
2030	\$7,773	\$0	\$7,773				
2031	\$7,944	\$0	\$7,944				
2032	\$8,119	\$0	\$8,119				
2033	\$8,297	\$0	\$8,297				
2034	\$8,480	\$0	\$8,480				
2035	\$8,667	\$0	\$8,667				
2036	\$8,857	\$0	\$8,857				
2037	\$9,052	\$0	\$9,052				
2038	\$9,251	\$0	\$9,251				
2039	\$9,455	\$0	\$9,455				
2040	\$9,663	\$0	\$9,663				

		Tare	qets					₩ater 9	avings
View	Fixtures _						Units	mqd <u>z</u>	
	MF	SF	COM	HOT	RES	Total		Total Savings (mgd)	
2018	123	161	14	1	2	302	2018	0.003112	
2019	126	165	15	1	2	309	2019	0.006262	
2020	129	168	15	1	2	316	2020	0.009448	
2021	132	172	15	1	2	322	2021	0.012665	
2022	135	176	16	1	2	330	2022	0.015917	
2023	138	180	16	1	2	337	2023	0.019206	
2024	141	184	17	1	2	344	2024	0.022531	
2025	144	188	17	1	2	352	2025	0.025894	
2026	147	192	17	1	2	360	2026	0.029294	
2027	150	196	18	1	3	367	2027	0.032734	
2028	153	200	18	1	3	376	2028	0.036212	
2029	157	205	18	1	3	384	2029	0.039731	
2030	160	209	19	1	3	392	2030	0.043290	
2031	164	214	19	1	3	401	2031	0.046891	
2032	167	218	20	1	3	410	2032	0.050536	
2033	171	223	20	1	3	419	2033	0.051363	
2034	175	228	21	1	3	428	2034	0.052206	
2035	179	233	21	1	3	437	2035	0.053065	
2036	183	238	21	1	3	447	2036	0.053940	
2037	187	244	22	1	3	457	2037	0.054832	
2038	191	249	22	1	3	467	2038	0.055739	
2039	195	254	23	2	3	477	2039	0.056664	
2040	199	260	23	2	3	488	2040	0.057605	





Efficiency Toilet Rebate (Current)

	Overview					
Name	High Efficiency Toilet Reba	te				
Abbr	ToiletsCurr					
Category	Default	•				
Measure Type	Standard Measure	Ŧ				

Time Period						
First Year	2018					
Last Year	2019					
Measure Length	2					

Measure L	ife
Permanent	₹

Fixture Cost per Device							
	Utility	Customer	Fix/Acct				
MF	\$69.25	\$200.00	4				
SF	\$69.25	\$200.00	2				

Administration Costs					
Method: Percent <u>▼</u>					
Markup Percentage 50%					

Description

Provide a rebate for the installation of a high efficiency toilet (HET). HETs are toilets flushing 1.28 gpf or less. Single-flush toilets must use 1.28 gallons or less per flush; dual-flush toilets can use 1.0/1.1 to 1.6 gallons per flush. All devices must be EPA WaterSense® labeled. Toilets must have been purchased on or after June 1, 2016. New toilets must replace an existing toilet; and only homes built before 2009 (as noted in the Coconino County Assessor's parcel database) are eligible since the City code required high-efficiency toilets after that date. Commercial sites built before 2011 are also eligible. > Replace 5 gallon/flush (gpf) toilet (pre-1980) with 1.28 gpf toilet. Rebate: \$100. > Replace 3.5 gpf toilet (1981-1994) with

- 1.28 gpf. Rebate: \$75. > Replace 1.6 gpf toilet (1995-2008) with 1.28 gpf. Rebate: \$25.
- > FY20 pilot proposal: all toilets = \$50, if code 1.28 gpf is exceeded, an additional \$50 is offered - COF will provide advice on toilet MAP scores and advise re: liability on plumbing.

Custor	me	rС	las	se	S					
	MF	SF	COM	HOT	RES	MAN	EDU	R	ОТН	
	₹	P								

Ei	nd	Us	es						
	MF	SF	COM	HOT	RES	MAN	EDU	Z	ОТН
Toilets	₽	₽							
Urinals									
Lavatory Faucets									
Showers									
Dishwashers									
Clothes Washers									
Process									
Kitchen Spray Rinse									
Internal Leakage									
Baths									
Other									
Irrigation									
Pools									
Wash Down									
Cooling									
Car Washing									
External Leakage									
Outdoor									
Jon-Lavatory/Kitchen Faucets									

Comments

- > Current measure > Find cost (including admin) basis on black-
- tabbed worksheet "2019 Measure Cost Basis" > Targets based on FY15-FY17 participation per account type. In FY 2017: 136 SF, 1 COM, and 4 MF toilets were rebated.
- >Three year average rebate amount for replaced toilets = average utility cost of \$68 per fixture > Costs and savings based on the last three years include 1.28 gpf toilets are replacing: 25% 5 gpf, 51% 3.5 gpf, 24% 1.6 gpf.
- > Admin percentage is based on recent staff time.

	Results							
Units MO	· _							
Averag	ge Water Savings (mgd)							
	0.001646							
Lifetime S	avings - Present Value (\$)							
Utility	\$28,194							
Community	\$28,194							
Lifetime	Costs - Present Value (\$)							
Utility	\$29,165							
Community	\$85,318							
В	enefit to Cost Ratio							
Utility	0.97							
Community 0.33								
Cost of Sav	rings per Unit Volume (\$/mg)							
Utility	\$2,109							

End Use Savings Per Replacement								
Method: Percent <u>▼</u>								
	% Savings/Acct	Avg GPD/Acct						
MF Toilets	55.7%	102.6						
SF Toilets	55.7%	23.2						

Targets					
		_			
Target Method:	Detailed	▼			
Enter Annual Targets Below					

	Costs						
Vie	View: Utilitų Details <u>▼</u>						
	Fixture Costs	Admin Costs	Utility Total				
2018	\$9,695	\$4,848	\$14,543				
2019	\$10,111	\$5,055	\$15,166				
2020	\$0	\$0	\$0				
2021	\$0	\$0	\$0				
2022	\$0	\$0	\$0				
2023	\$0	\$0	\$0				
2024	\$0	\$0	\$0				
2025	\$0	\$0	\$0				
2026	\$0	\$0	\$0				
2027	\$0	\$0	\$0				
2028	\$0	\$0	\$0				
2029	\$0	\$0	\$0				
2030	\$0	\$0	\$0				
2031	\$0	\$0	\$0				
2032	\$0	\$0	\$0				
2033	\$0	\$0	\$0				
2034	\$0	\$0	\$0				
2035	\$0	\$0	\$0				
2036	\$0	\$0	\$0				
2037	\$0	\$0	\$0				
2038	\$0	\$0	\$0				
2039	\$0	\$0	\$0				
2040	\$0	\$0	\$0				

MF SF Total	rurgeta					
2018 1 68 69 2019 2 69 71 2020 0 0 0 2021 0 0 0 2022 0 0 0 2023 0 0 0 2024 0 0 0 2025 0 0 0 2026 0 0 0 2027 0 0 0 2028 0 0 0 2039 0 0 0 2031 0 0 0 2031 0 0 0 2032 0 0 0 2033 0 0 0 2034 0 0 0 2035 0 0 0 2036 0 0 0 2038 0 0 0 2039 0 0 <td< th=""><th>View</th><th>Accounts</th><th><u>-</u></th><th></th><th></th></td<>	View	Accounts	<u>-</u>			
2019 2 69 71 2020 0 0 0 2021 0 0 0 2022 0 0 0 2023 0 0 0 2024 0 0 0 2025 0 0 0 2026 0 0 0 2027 0 0 0 2028 0 0 0 2029 0 0 0 2030 0 0 0 2031 0 0 0 2032 0 0 0 2033 0 0 0 2034 0 0 0 2035 0 0 0 2037 0 0 0 2038 0 0 0 2039 0 0 0		MF	SF	Total		
2020 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2018	1	68	69		
2021 0 0 0 0 2022 0 0 0 0 0 2023 0 0 0 0 0 2025 0 0 0 0 0 2026 0 0 0 0 0 2026 0 0 0 0 0	2019	2	69	71		
2022	2020	0	0			
2023	2021	0	0			
2024 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2022	0	0	0		
2025 0 0 0 0 0 2026 0 0 0 0 0 0 0 0 0 0 0 0	2023	0	0	0	1	
2026 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2024	0	0			
2027 0 0 0 0 0 2028 0 0 0 0 0 0 0 0 0 0 0 0	2025	0	0	0		
2028 0 0 0 0 0 2029 0 0 0 0 0 0 0 0 0 0 0 0	2026	0	0			
2029 0 0 0 0 2030 0 0 0 0 0 0 0 0 0 0 0 0 0	2027	0	0			
2030 0 0 0 0 0 2031 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2028	0	0	0		
2031 0 0 0 0 0 2032 0 0 0 0 0 2033 0 0 0 0 0	2029	0	0	0		
2032 0 0 0 0 2032 0 0 0 0 0 0 0 0 0 0 0	2030	0	0	0		
2033 0 0 0 0 0 2034 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2031	0	0	0		
2034 0 0 0 0 0 2035 0 0 0 0 0 2037 0 0 0 0 2038 0 0 0 0 0 2039 0 0 0 0	2032	0	0			
2035 0 0 0 0 0 2036 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2033	0	0	0	1	
2036 0 0 0 2037 0 0 0 2038 0 0 0 2039 0 0 0	2034	0	0	0	1	
2037 0 0 0 2038 0 0 0 2039 0 0 0	2035	0	0	0	1	
2038 0 0 0 2039 0 0 0	2036	0	0	0	1	
2039 0 0 0	2037	0	0	0		
	2038	0	0	0		
2012	2039	0	0	0		
2040 0 0 0	2040	0	0	0		

	Water Sav					
Units	mgd	▼				
	Total Sav	rings (mgd)				
2018	0.00	00936				
2019	0.00	1916				
2020	0.00	1890				
2021	0.00	1864				
2022	0.00	1839				
2023	0.00	1814				
2024	0.00	1790				
2025	0.00	1767				
2026	0.00	1744				
2027	0.00	1722				
2028	0.00	1700				
2029	0.00	1678				
2030	0.00	1658				
2031	0.00	1637				
2032	0.00	1617				
2033	0.00	1598				
2034	0.00	1579				
2035	0.00	1561				
2036	0.00	1543				
2037	0.00	1526				
2038	0.00	1509				
2039	0.00	1492				
2040	0.00	1476				





	Overview				
Name	High Efficiency Toile	t Rebate (New)			
Abbr	ToiletsNew				
Category	Default	*			
Measure Type	Standard Measure 🔻				

Time Perio	od
First Year	2020
Last Year	2040
Measure Length	21

Measure Life	9
Permanent	P

	Fixture C	ost per Device	
	Utility	Customer	Fix/Acct
MF	\$75.00	\$200.00	1
SF	\$75.00	\$200.00	1

Administration Costs				
Method:	Percent •			
	Markup Percentage	25%		

Description

Provide a rebate for the installation of a ultrahigh efficiency toilet (UHET). UHETs are toilets flushing 1.0 gpf or less. All devices must be EPA WaterSense® labeled. Toilets must have been purchased on or after June 1, 2016. New toilets must replace an existing toilet; and only homes built before 2009 (as noted in the Coconino County Assessor's parcel database) are eligible since the City code required high-efficiency toilets after that date. Commercial sites built before 2011 are also eligible. All eligible toilets can receive a \$100 rebate. COF will provide advice on toilet MAP scores and advise re: liability on plumbing.

Custor	Customer Classes								
	MF	SF	COM	HOT	RES	MAN	EDO	LAN	OTH
	V	P	Г	Г	Г	Г	Г		Г

E	br	Us	25						
	MF	SF	COM	HOT	RES	MAN	EDU	NA	ОТН
Toilets	P	P							
Urinals									
Lavatory Faucets	Г	Г							
Showers	Г	Г							
Dishwashers	Г	Г							
Clothes Washers		Г							H
Process									
Kitchen Spray Rinse									
Internal Leakage	Г	Г	117						
Baths	Г	Г	100						
Other	г	Г							A
Irrigation	Г	r							
Pools	Г	Г	1			10			Į.
Wash Down	Г	Г				i			
Cooling									1
Car Washing	г	Г							
External Leakage	Г	Г							
Outdoor			17						
Von-Lavatory/Kitchen Faucets	г	Г							

~		•		
	m	m	en	ts

> New measure

- > Find cost (including admin) basis on black-tabbed worksheet "2019 Measure Cost Basis"
- > Targets based on FY15-FY17 recent participation per account type. In FY 2017: 136 SF, 1 COM, and 4 MF toilets were rebated.
- > Savings based on the last three years include the following types of toilets being replaced by <1.0 gpf: 25% 5 gpf, 51% 3.5 gpf, 24% 1.6 gpf.
- > Admin percentage is based on recent staff time spent.

R	esults
Units MG	*
Average Wa	iter Savings (mgd)
0.	016282
Lifetime Saving	s - Present Value (\$)
Utility	\$230,905
Community	\$230,905
Lifetime Costs	- Present Value (\$)
Utility	\$117,602
Community	\$368,485
Benefit	to Cost Ratio
Utility	1.96
Community	0.63
Cost of Savings	per Unit Volume (\$/mg)
Utility	\$860

End Use 5	Savings Per Rej	placement
Method: P	ercent 👤	
	% Savings/Acct	Avg GPD/Acct
MF Toilets	72.3%	102.6
SF Toilets	72.3%	23.2

T-1-1-1	Targets		
Target Method:	Detailed	*	
Enter	Annual Targ	ets Below	

-		Costs	
Vit	W. Utility Details:	-	
	Fixture Costs	Admin Costs	Utility Total
2018	50	\$0	50
2019	\$0	\$0	\$0
2020	\$5,475	\$1,369	\$6,844
2021	\$5,625	\$1,406	57,031
2022	\$5,775	\$1,444	\$7,219
2023	\$5,925	\$1,481	\$7,406
2024	\$6,075	\$1,519	\$7,594
2025	\$6,225	\$1,556	57,781
2026	\$6,375	\$1,594	\$7,969
2027	\$6,525	\$1,631	\$8,156
2028	\$6,675	\$1,669	\$8,344
2029	\$6,825	\$1,706	\$8,531
2030	\$6,975	\$1,744	\$8,719
2031	57,125	\$1,781	\$8,906
2032	57,275	\$1,819	\$9,094
2033	\$7,425	\$1,856	\$9,281
2034	\$7,575	\$1,894	\$9,469
2035	\$7,725	\$1,931	\$9,656
2036	\$7,875	\$1,969	\$9,844
2037	\$8,025	\$2,006	\$10,031
2038	\$8,175	\$2,044	\$10,219
2039	\$8,325	\$2,081	\$10,406
2040	\$8,475	\$2,119	\$10,594

Targets					
View	Accounts				
	ME	SF	Total		
2018	0	0	0		
2019	0	0	0		
2020	3	70	73		
2021	4	71	75		
2022	5	72	77.		
2023	6	73	79		
2024	7	74	81		
2025	8	75	83		
2026	9	76	85		
2027	10	77	87		
2028	11	78	89		
2029	12	79	91		
2030	13	80	93		
2031	14	81	95		
2032	15	82	97		
2033	16	83	99		
2034	17	84	101		
2035	18	85	103		
2036	19	86	105		
2037	20	87	107		
2038	21	88	109		
2039	22	89	111		
2040	23	90	113		

	V	Nater S	aving
Units	mgd	•	
	Total Sa	avings (n	ngd)
2018	0.	000000	
2019	0.	000000	
2020	0.	001358	
2021	0.	002765	
2022	0.	004218	
2023	0.	005716	
2024	0.	007256	
2025	0.	008836	
2026	0.	010454	
2027	0.	012108	
2028	0.0	013796	
2029	0.	015517	
2030	0.	017269	
2031	0.	019049	
2032	0,1	020860	
2033	0,	022699	
2034	0.	024565	
2035	0.	026458	
2036	0.	028377	
2037	0.	030321	
2038	0.	032289	
2039	0.	034280	
2040	0.	036294	





Recirculation Code

	Overview
Name	Hot Water Recirculation Code
Abbr	HotRecircCode
Category	Default Plumbing Code ▼
Measure Type	Standard Measure 🔻

Time Period							
FirstYear	2020						
LastYear	2040						
leasure Length	21						

e Peri	od		Measure Li	fe
stYear	2020		Permanent	∢
ist Year	2040	'		
L II-	24			

Fixture Cost per Device							
	Utility	Customer	Fix/Acct				
MF	\$0.01	\$500.00	3				
SF	\$0.01	\$500.00	1				

Administration Costs					
Method: Fixed <u>▼</u>					
Annual Admin Costs \$500					

Description
The 2018 International Building Code (IBC)
requires hot water recirculation on all new
development.

Customer Classes										
	MF	SF	COM	HOT	RES	MAN	EDU	LAN	ОТН	
	₽	P	ᆫ			Ц	П	Ц	П	

End Uses										
	MF	SF	COM	НОТ	RES	MAN	EDU	LAN	OTH	
Toilets	Г	Г								
Urinals										
Lavatory Faucets	₹	₹								
Showers		F								
Dishwashers	₹	₹								
Clothes Washers	₹	₹								
Process										
Kitchen Spray Rinse										
Internal Leakage										
Baths										
Other										
Irrigation										
Pools										
Wash Down		Г								
Cooling										
Car Washing		Г								
External Leakage		Г								
Outdoor										
Non-Lavatory/Kitchen Faucets	V	P								

Comments

> Water savings based on Jim Lutz paper and information from Gary Klein and David Grieshop. See spreadsheet titled "Hot Water On Demand Water Savings Estimate_2013" includes 1750 sq. ft house saves 1571 gallons per year or 4.3 gpd/acct and a total of 99.5 gpd per SF home, equates to ~4.3% savings per home. Based on a SF indoor water use this results in an equivalent savings of approximately 7-8 gpd/acct savings (7.06 gpd) or approx. 14.5% on shower and faucet end uses. More information for example system by ACT on www.gothotwater.com. > Customer costs represent new development

installation and device (less than existing retrofit costs).

> Utility costs represent time to monitor mplementation.

Results								
Units MG	<u> </u>							
Average Water	Savings (mgd)							
0.06	2919							
Lifetime Savings -	Present Value (\$)							
Utility	\$898,226							
Community	\$2,284,515							
Lifetime Costs - f	Present Value (\$)							
Utility	\$7,034							
Community	\$4,601,172							
Benefit to Cost Ratio								
Utility	127.70							
Community	0.50							
Cost of Savings per Unit Volume (\$/mg)								
Utility	\$13							

End Use Savings Per Replacement						
Method: Percent 💌						
	% Savings/Acct	Avg GPD/Acct				
SF Lavatory Faucets	14.5%	8.1				
SF Showers	14.5%	25.7				
SF Dishwashers	14.5%	2.3				
SF Clothes Washers	14.5%	19.1				
F Non-Lavatory/Kitchen Faucet	14.5%	15.1				
MF Lavatory Faucets	14.5%	25.7				
MF Showers	14.5%	124.0				
MF Dishwashers	14.5%	4.3				
MF Clothes Washers	14.5%	72.7				
1F Non-Lavatory/Kitchen Faucet	14.5%	47.0				

Targets						
Target Method:	Percentage	<u>_</u>				
	% of Accts Targeted / yr	100.000%				
	Only Effects New Accts	모				

Costs						
Vie						
	Fixture Costs	Admin Costs	Utility Total			
2018	\$0	\$0	\$0			
2019	\$0	\$0	\$0			
2020	\$5	\$500	\$505			
2021	\$6	\$500	\$506			
2022	\$6	\$500	\$506			
2023	\$6	\$500	\$506			
2024	\$6	\$500	\$506			
2025	\$6	\$500	\$506			
2026	\$6	\$500	\$506			
2027	\$6	\$500	\$506			
2028	\$6	\$500	\$506			
2029	\$7	\$500	\$507			
2030	\$7	\$500	\$507			
2031	\$7	\$500	\$507			
2032	\$7	\$500	\$507			
2033	\$7	\$500	\$507			
2034	\$7	\$500	\$507			
2035	\$8	\$500	\$508			
2036	\$8	\$500	\$508			
2037	\$8	\$500	\$508			
2038	\$8	\$500	\$508			
2039	\$8	\$500	\$508			
2040	\$8	\$500	\$508			

Targets								
View	Accounts	Ŧ						
	MF	SF	Total					
2018	0	0	0					
2019	0	0	0					
2020	66	345	411					
2021	68	353	420					
2022	69	360	429					
2023	71	368	439					
2024	72	376	448					
2025	74	385	459					
2026	75	393	468					
2027	77	402	479					
2028	79	411	489					
2029	80	420	500					
2030	82	429	511					
2031	84	438	522					
2032	86	448	534					
2033	88	458	546					
2034	90	468	557					
2035	92	478	570					
2036	94	489	582					
2037	96	499	595					
2038	98	510	608					
2039	100	522	622					
2040	102	533	635					

	Water Savings					
Units						
	Total Savings (mgd)					
2018	0.000000					
2019	0.000000					
2020	0.006013					
2021	0.012041					
2022	0.018084					
2023	0.024152					
2024	0.030253					
2025	0.036393					
2026	0.042571					
2027	0.048793					
2028	0.055068					
2029	0.061391					
2030	0.067769					
2031	0.074203					
2032	0.080710					
2033	0.087294					
2034	0.093954					
2035	0.100700					
2036	0.107531					
2037	0.114449					
2038	0.121457					
2039	0.128560					
2040	0.135758					





Overview								
Name Hot Water Recirculation Retr								
Abbr	HotRecircRetro							
Category	Default ▼							
Measure Type	Standard Measure 🔻							

Time Period						
First Year	2020					
LastYear	2040					
Measure Length	21					

Measure L	ife
Permanent	₹

Fixture Cost per Device								
	Utility	Customer	Fix/Acct					
SE	\$200.00	\$600.00	- 1					

Administration Co	osts
Method: Percent	
Markup Percentage	25%

Provide a rebate to equip existing homes with efficient hot water on demand systems. These systems use a pump placed under the sink to recirculate water sitting in the hot water pipes to reduce hot water waiting times by having an on-demand pump on a recirculation line. Can be installed on kitchen sink or master bath, wherever hot water waiting times are more than 1/2 minute. Requires an electrical outlet

under the sink, which is not common on older home bathrooms but is on kitchen sinks.

Customer Classes									
	MF	SF	COM	НОТ	RES	MAN	EDU	LAN	ОТН
		P		Г		Г			Г

End Uses									
	MF	SF	COM	HOT	RES	MAN	EDO	LAN	ОТН
Toilets									
Urinals									
Lavatory Faucets		₽							
Showers		₹							
Dishwashers									
Clothes Washers									
Process									
Kitchen Spray Rinse									
Internal Leakage									
Baths									
Other									
Irrigation									
Pools									
Wash Down									
Cooling									
Car Washing									
External Leakage									
Outdoor									
Non-Lavatory/Kitchen Faucets		₽							

Comments

Rebate program. Water savings based on Jim Lutz paper and information from Gary Klein and David Grieshop. See spreadsheet titled "Hot Water On Demand Water Savings Estimate _2013" includes 1750 sq. ft house saves 1571 gallons per year or 4.3 gpd/acct and a total of 99.5 gpd per SF home, equates to "4.3% savings per home. Based on a SF indoor water use this results in an equivalent savings of approximately 7-8 gpd/acct savings (7.06 gpd) or approx. 14.5% on shower and faucet end uses. More information for example system by ACT on www.gothotwater.com.

> Customer cost based on typical cost to install per

Res	ults
Units M0	.
Average Water	· Savings (mgd)
0.00	1216
Lifetime Savings -	Present Value (\$)
Utility	\$17,328
Community	\$40,314
Lifetime Costs - F	Present Value (\$)
Utility	\$101,641
Community	\$264,268
Benefit to	Cost Ratio
Utility	0.17
Community	0.15
Cost of Savings per	Unit Volume (\$/mg)
Utility	\$9,953

End Use Savings Per Replacement									
Method: Percent ▼									
% Savings/Acct Avg GPD/Acct									
SF Lavatory Faucets	SF Lavatory Faucets 14.5%								
SF Showers	25.7								
BF Non-Lavatory/Kitchen Faucet	14.5%	15.1							

	Targets	
Target Method:	Percentage	<u>_</u>
	% of Accts Targeted / yr	0.100%
	Only Effects New Acots	

Costs							
Viev							
	Fixture Costs	Admin Costs	Utility Total				
2018	\$0	\$0	\$0				
2019	\$0	\$0	\$0				
2020	\$4,808	\$1,202	\$6,010				
2021	\$4,914	\$1,228	\$6,142				
2022	\$5,022	\$1,255	\$6,277				
2023	\$5,132	\$1,283	\$6,415				
2024	\$5,245	\$1,311	\$6,557				
2025	\$5,361	\$1,340	\$6,701				
2026	\$5,479	\$1,370	\$6,848				
2027	\$5,599	\$1,400	\$6,999				
2028	\$5,722	\$1,431	\$7,153				
2029	\$5,848	\$1,462	\$7,310				
2030	\$5,977	\$1,494	\$7,471				
2031	\$6,108	\$1,527	\$7,635				
2032	\$6,243	\$1,561	\$7,803				
2033	\$6,380	\$1,595	\$7,975				
2034	\$6,520	\$1,630	\$8,150				
2035	\$6,664	\$1,666	\$8,330				
2036	\$6,810	\$1,703	\$8,513				
2037	\$6,960	\$1,740	\$8,700				
2038	\$7,113	\$1,778	\$8,892				
2039	\$7,270	\$1,817	\$9,087				
2040	\$7,430	\$1,857	\$9,287				

	Targ	ets	
View	Accounts		
	SF	Total	
2018	0	0	
2019	0	0	
2020	16	16	
2021	16	16	
2022	17	17	
2023	17	17	
2024	17	17	1
2025	18	18	1
2026	18	18	1
2027	19	19	1
2028	19	19	1
2029	19	19	1
2030	20	20	1
2031	20	20	1
2032	21	21	1
2033	21	21	1
2034	22	22	1
2035	22	22	
2036	23	23	1
2037	23	23	1
2038	24	24	1
2039	24	24	1
2040	25	25	1

W	ater Savings	
Units	mqd 👤	
	Total Savings (mgd)	
2018	0.000000	
2019	0.000000	
2020	0.000113	
2021	0.000226	
2022	0.000341	
2023	0.000457	
2024	0.000574	
2025	0.000693	
2026	0.000813	
2027	0.000934	
2028	0.001056	
2029	0.001180	
2030	0.001305	
2031	0.001432	
2032	0.001560	
2033	0.001689	
2034	0.001820	
2035	0.001953	
2036	0.002087	
2037	0.002223	
2038	0.002361	
2039	0.002501	
2040	0.002642	





	Overview	
	Showerhead and Faucet WaterSense Code	
Abbr	ShowFauc	
Category	Dofault Plumbing Codo	¥
Measure Type	Standard Moazuro	¥

Time Peri	od
First Year	2020
Last Year	2040
leasure Length	21

Measure Life Permanent ₽

		Fixture C	ost per De	v
	Utility	Customer	Fix/Acct	Г
MF	\$1.00	\$10.00	20	
SF	\$1.00	\$10.00	4	
COM	\$1.00	\$10.00	20	
HOT	\$1.00	\$10.00	50	
RES	\$1.00	\$10.00	5	
MAN	\$1.00	\$10.00	20	

Method: Fixed -	
Annual Admin Costs \$10,000	

Description
Future code change to require all flatures in new development meet
WaterSense specifications. Recommended in concert with a conservation

		Cı	ıst	οш	ıer	CI	as	se:	5
SM	35	MOO	HOT	RES	MAN	CDU	LAN	ОТН	
$\overline{\Gamma}$	$\overline{}$	┍	$\overline{}$		┍				

		End Uses							
	MP	SP	MOO	НОТ	RES	MAN	EDU	LAN	HID
Tailetr	П	П	П	П	П	П			
Urinalr			П		П	П			
Lavatory Faucotr	$\overline{\Gamma}$	┍	굣	$\overline{\Gamma}$	₹	굣			
Shauerz	┍	┍	┍	$\overline{}$		┍			
Dirhuarhers	П	П			П				
Clather Warhers									
Process									
Kitchon Spray Rinzo			П	П	П				
Internal Leakage		П	П	П	П	П			
Bathr	П	П		П					
Other		П							
Irrigation		П							
Pools	П	П							
Wark Down	Г	П		Г	П				
Cooling			П	П	П	П			
Car Warhing	Г								
Extornal Loakago	Г			Г					
Outdoor									
ın-Lavatory/Kitchon Faucotr	┍	┍	₽	┍	┍	₽			

Comments

Savings based on code changing from 2.2 to 1.8 for kitchen, 2.2 to 1.5 for residential lavatory, and 2.5 to 2.0 for showerheads. Recommend in concert with conservation

plan review.

Utility costs include increased code enforcement. Approximately \$5k annually (via COF Building Official)

Units MG	Results						
0.094324 Lifetime Savings - Present Value (\$) Utility \$1,342,491 Community \$2,874,957							
Lifetime Savings - Present Value (\$) Utility \$1,342,491 Community \$2,874,957							
Utility \$1,342,491 Community \$2,874,957							
Community \$2,874,957							
Lifetime Costs - Present Value (\$)							
Lifetime Costs - Present Value (\$)							
Utility \$197,309							
Community \$781,980							
Benefit to Cost Ratio							
Utility 6.80							
Community 3.68							
Cost of Savings per Unit Volume (\$/mg)							
Utility \$249							

End Use Savings Per Replacement								
Method: Percent -								
	%Savingr/Acct	Avg GPD/Acct						
MF Lavatory Faucets	31.8%	25.7						
SF Lavatory Faucets	31.8%	8.1						
HOT Lavatory Faucets	31.8%	380.1						
MF Showers	20.0%	124.0						
SF Showers	20.0%	25.7						
HOT Showers	20.0%	905.1						
MF Non-Lavatory/Kitchen Faucet	18.2%	47.0						
BF Non-Lavatory/Kitchen Faucet	18.2%	15.1						
IOT Non-Lavatory/Kitchen Fauce	18.2%	323.8						
COM Lavatory Faucets	31.8%	49.7						
RES Lavatory Faucets	31.8%	125.1						
MAN Lavatory Faucets	31.8%	425.0						
COM Showers	20.0%	59.2						
MAN Showers	20.0%	168.6						
OM Non-Lavatory/Kitchen Fauce	18.2%	42.4						
ES Non-Lavatory/Kitchen Faucel	18.2%	193.1						
IAN Non-Lavatory/Kitchen Fauce	18.2%	362.0						

Targets						
Target Method:	Porcontago	<u> </u>				
	% of Accts Targeted / yr	100.000%				
	Only Effects New Accts	P				

Costs							
Viev	Utility Date	ni <u>z</u>					
	Fixture Cost:	Admin Costs	Utility Total				
2018	\$0	\$0	\$0				
2019	\$0	\$0	\$0				
2020	\$3,456	\$10,000	\$13,456				
2021	\$3,534	\$10,000	\$13,534				
2022	\$3,611	\$10,000	\$13,611				
2023	\$3,689	\$10,000	\$13,689				
2024	\$3,772	\$10,000	\$13,772				
2025	\$3,856	\$10,000	\$13,856				
2026	\$3,939	\$10,000	\$13,939				
2027	\$4,025	\$10,000	\$14,025				
2028	\$4,116	\$10,000	\$14,116				
2029	\$4,205	\$10,000	\$14,205				
2030	\$4,297	\$10,000	\$14,297				
2031	\$4,392	\$10,000	\$14,392				
2032	\$4,489	\$10,000	\$14,489				
2033	\$4,588	\$10,000	\$14,588				
2034	\$4,687	\$10,000	\$14,687				
2035	\$4,792	\$10,000	\$14,792				
2036	\$4,897	\$10,000	\$14,897				
2037	\$5,005	\$10,000	\$15,005				
2038	\$5,114	\$10,000	\$15,114				
2039	\$5,227	\$10,000	\$15,227				
2040	\$5,343	\$10,000	\$15,343				

Targets								
View	Accountr	-						
	MF	SF	COM	HOT	RES	MAN	Total	
2018	0	0	0	0	0	0	0	
2019	0	0	0	0	0	0	0	
2020	66	345	31	2	3	1	448	
2021	68	353	32	2	3	1	458	
2022	69	360	32	2	3	1	468	
2023	71	368	33	2	3	1	478	
2024	72	376	34	2	3	1	489	
2025	74	385	35	2	3	1	500	
2026	75	393	35	2	3	1	510	
2027	77	402	36	2	3	1	522	
2028	79	411	37	2	4	1	533	
2029	80	420	38	2	4	1	545	
2030	82	429	39	3	4	1	557	
2031	84	438	39	3	4	1	569	
2032	86	448	40	3	4	1	582	
2033	88	458	41	3	4	1	595	
2034	90	468	42	3	4	1	607	
2035	92	478	43	3	4	1	621	
2036	94	489	44	3	4	1	635	
2037	96	499	45	3	4	1	649	
2038	98	510	46	3	4	1	663	
2039	100	522	47	3	4	1	677	
2040	102	533	48	3	5	1	692	

	Water	Savings
Units	mad _	ourings
	Total Savings (mgd	
2018	0.000000	
2019	0.000000	
2020	0.008550	
2021	0.017220	
2022	0.026002	
2023	0.034899	
2024	0.043920	
2025	0.053068	
2026	0.062336	
2027	0.071732	
2028	0.081263	
2029	0.090923	
2030	0.100719	
2031	0.110653	
2032	0.120734	
2033	0.130965	
2034	0.141344	
2035	0.151884	
2036	0.162584	
2037	0.173447	
2038	0.184474	
2039	0.195674	
2040	0.207050	





Leak Assistance

Overview							
Name	Leak Assistance						
Abbr	LeakAssist						
Category	Default	•					
Measure Type	Standard Measure	•					

Time Period							
2020	l						
2040	l						
21	l						
	2020 2040 21						

Measure L	ife
Permanent	Г
Years	10
Repeat	<u> </u>

Fixture Cost per Device								
	Utility Customer Fix/Acc							
MF	\$200.00	\$0.00	2					
SF	\$200.00	\$0.00	1					

Administration Costs							
Method: F	ercent 🗾						
M	arkup Percentage	100%					

Description
Leak assistance for qualifying low income
customers. Only owner occupied
residences/accounts are eligible. Would
partner with plumbers to fix basic leaks at
a flat rate.

Customer Classes										
	MF	SF	COM	HOT	RES	MAN	EDU	LAN	ОТН	
	굣	┍	П	П	Г	Г	Г	Г	Г	

End Uses										
	MF	SF	COM	HOT	RES	MAN	EDU	NAU	ОТН	
Toilets	Г	Г								
Urinals										
Lavatory Faucets										
Showers										
Dishwashers										
Clothes Washers	Г									
Process										
Kitchen Spray Rinse										
Internal Leakage		2								
Baths	П									
Other										
Irrigation	Г	П								
Pools		П								
Wash Down	Г	П								
Cooling										
Car Washing										
External Leakage	┍	V								
Outdoor										
on-Lavatory/Kitchen Faucets	Г	Г								
-										

_				
		m		

> Assume 1 leak per SF, 2 leaks per MF (typically duplex owners), as these programs typically are for owner-occupied residences

> Might model after SAWS Plumbers for People.

Results Units MG →								
G <u>▼</u>								
Average Water Savings (mgd)								
0.001594								
ings - Pres	ent Value (\$)							
	\$23,279							
	\$37,446							
Lifetime Costs - Present Value (\$)								
	\$134,770							
	\$134,770							
efit to Cost	Ratio							
	0.17							
	0.28							
gs per Unit	Volume (\$/mg)							
	\$10,066							
	Water Savi 0.001594 ings - Pres sts - Prese							

End Use Savings Per Replacement									
Method: Percent <u></u> ✓									
% Savings/Acct Avg GPD/Acct									
MF Internal Leakage	50.0%	34.2							
SF Internal Leakage	50.0%	15.1							
MF External Leakage	50.0%	2.1							
SE External Leakage	50.0%	3.3							

	Targets									
	Target Method:	Percentage	_							
	% of Accts	0.100%								
ı	Only Efforts	Now Apoto	Г							

Costs							
View: Utility Details▼							
	Fixture Costs	Admin Costs	Utility Total				
2018	\$0	\$0	\$0				
2019	\$0	\$0	\$0				
2020	\$4,434	\$4,434	\$8,867				
2021	\$4,531	\$4,531	\$9,062				
2022	\$4,631	\$4,631	\$9,262				
2023	\$4,733	\$4,733	\$9,465				
2024	\$4,837	\$4,837	\$9,674				
2025	\$4,943	\$4,943	\$9,887				
2026	\$5,052	\$5,052	\$10,104				
2027	\$5,163	\$5,163	\$10,326				
2028	\$5,277	\$5,277	\$10,554				
2029	\$5,393	\$5,393	\$10,786				
2030	\$4,434	\$4,434	\$8,867				
2031	\$4,531	\$4,531	\$9,062				
2032	\$4,631	\$4,631	\$9,262				
2033	\$4,733	\$4,733	\$9,465				
2034	\$4,837	\$4,837	\$9,674				
2035	\$4,943	\$4,943	\$9,887				
2036	\$5,052	\$5,052	\$10,104				
2037	\$5,163	\$5,163	\$10,326				
2038	\$5,277	\$5,277	\$10,554				
2039	\$5,393	\$5,393	\$10,786				
2040	\$4,434	\$4,434	\$8,867				

rargets								
View Accounts▼								
	MF	SF	Total					
2018	0	0	0					
2019	0	0	0					
2020	3	16	19					
2021	3	16	20					
2022	3	17	20					
2023	3	17	20					
2024	3	17	21					
2025	3	18	21					
2026	3	18	22					
2027	4	19	22					
2028	4	19	23					
2029	4	19	23					
2030	3	16	19					
2031	3	16	20					
2032	3	17	20					
2033	3	17	20					
2034	3	17	21					
2035	3	18	21					
2036	3	18	22					
2037	4	19	22					
2038	4	19	23					
2039	4	19	23					
2040	3	16	19					

	Water Savings	3
Units	mqd <u>▼</u>	
	Total Savings (mgd)	
2018	0.000000	
2019	0.000000	
2020	0.000203	
2021	0.000411	
2022	0.000623	
2023	0.000840	
2024	0.001062	
2025	0.001289	
2026	0.001520	
2027	0.001757	
2028	0.001999	
2029	0.002246	
2030	0.002246	
2031	0.002246	
2032	0.002246	
2033	0.002246	
2034	0.002246	
2035	0.002246	
2036	0.002246	
2037	0.002246	
2038	0.002246	
2039	0.002246	
2040	0.002246	





Submetering

Overview							
Name	Submetering						
Abbr Submeters							
Category	Default	•					
Measure Type	Standard Measure	•					

Time Perio		
FirstYear	2020	
LastYear	2039	"
scure Length	20	

Measure Life

Fixture Cost per Device								
	Utility	Customer	Fix/Acet					
MF	\$100.00	\$100.00	110					
COM	\$100.00	\$100.00	10					

Administration Costs							
Method: Percent							
Markup Percentage	5%						

Description

Provide submeters (point leak detection devices like Flume offers) for all apartments in an apartment complex or all businesses in a strip mall.

Customer Classes										
	MF	SF	COM	HOT	RES	MAN	EDU	LAN	ОТН	
	ightharpoons	Г	₽		Г	Г		Ш	Г	

E	nd	Us	es						
	MF	SF	COM	НОТ	RES	MAN	EDU	LAN	HEO
Toilets	V		P						
Urinals			P						
Lavatory Faucets	P		2						
Showers	P		P						
Dishwashers			7						
Clothes Washers	V		P						
Process									
Kitchen Spray Rinse			P						
Internal Leakage	₹		7						
Baths									
Other									
Irrigation	V		4						
Pools									
Wash Down									
Cooling									
Car Washing									
External Leakage	V		P						
Outdoor									
Non-Lavatory/Kitchen Faucets	R		V						

Comments
Savings based on estimated metering retrofit projects
and education measure estimated savings. Leak
savings are higher since submetering should make
leaks easier to identify and locate. Costs based on
Flume retail rates. Markup percentage is based on
estimated installation.

Flume devices retail at \$200. > Restaurant accounts have already received a "submeter". Some restaurants may be included in commercial account strip malls.

Resi	ults
Units Mo	—
Average Water	Savings (mgd)
0.001	1541
Lifetime Savings -	Present Value (\$)
Utility	\$21,643
Community	\$38,096
Lifetime Costs - F	resent Value (\$)
Utility	\$169,297
Community	\$330,532
Benefit to I	Cost Ratio
Utility	0.13
Community	0.12
Cost of Savings per	Unit Volume (\$/mg)
Utility	\$13,077

End Use Savings I	Per Replaceme	ent
Method: Per	cent 👤	
	% Savings/Acct	Avg GPD/Acct
MF Toilets	15.0%	102.6
COM Toilets	15.0%	149.3
COM Urinals	15.0%	39.5
MF Lavatory Faucets	15.0%	25.7
COM Lavatory Faucets	15.0%	49.7
MF Showers	15.0%	124.0
COM Showers	15.0%	59.2
MF Dishwashers	15.0%	4.3
COM Dishwashers	15.0%	39.5
MF Clothes Washers	15.0%	72.7
COM Clothes Washers	15.0%	98.7
COM Kitchen Spray Rinse	15.0%	32.9
MF Internal Leakage	15.0%	34.2
COM Internal Leakage	15.0%	65.8
MF Irrigation	15.0%	25.2
COM Irrigation	15.0%	120.2
MF External Leakage	15.0%	2.1
COM External Leakage	15.0%	9.8
MF Non-Lavatory/Kitchen Faucets	15.0%	47.0
:OM Non-Lavatory/Kitchen Fauce	15.0%	42.4

	Targets	
Target Method:	Count	_
	# of Accts Targeted / yr	1

	С	osts			
View: Utility Detail:▼					
	Fixture Costs	Admin Costs	Utility Total		
2018	\$0	\$0	\$0		
2019	\$0	\$0	\$0		
2020	\$12,000	\$600	\$12,600		
2021	\$12,000	\$600	\$12,600		
2022	\$12,000	\$600	\$12,600		
2023	\$12,000	\$600	\$12,600		
2024	\$12,000	\$600	\$12,600		
2025	\$12,000	\$600	\$12,600		
2026	\$12,000	\$600	\$12,600		
2027	\$12,000	\$600	\$12,600		
2028	\$12,000	\$600	\$12,600		
2029	\$12,000	\$600	\$12,600		
2030	\$12,000	\$600	\$12,600		
2031	\$12,000	\$600	\$12,600		
2032	\$12,000	\$600	\$12,600		
2033	\$12,000	\$600	\$12,600		
2034	\$12,000	\$600	\$12,600		
2035	\$12,000	\$600	\$12,600		
2036	\$12,000	\$600	\$12,600		
2037	\$12,000	\$600	\$12,600		
2038	\$12,000	\$600	\$12,600		
2039	\$12,000	\$600	\$12,600		
2040	\$0	\$0	\$0		

	-		
		gets	
View	Accounts		
	MF	COM	Total
2018	0	0	0
2019	0	0	0
2020	1	1	2
2021	1	1	2
2022	1	1	2
2023	1	1	2
2024	1	1	2
2025	1	1	2
2026	1	1	2
2027	1	1	2
2028	1	1	2
2029	1	1	2
2030	1	1	2
2031	1	1	2
2032	1	1	2
2033	1	1	2
2034	1	1	2
2035	1	1	2
2036	1	1	2
2037	1	1	2
2038	1	1	2
2039	1	1	2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
2040	0	0	0

W	ater Savings
Units	mqd 💌
	Total Savings (mgd)
2018	0.000000
2019	0.000000
2020	0.000169
2021	0.000335
2022	0.000499
2023	0.000660
2024	0.000818
2025	0.000975
2026	0.001129
2027	0.001281
2028	0.001431
2029	0.001580
2030	0.001726
2031	0.001871
2032	0.002014
2033	0.002156
2034	0.002296
2035	0.002435
2036	0.002573
2037	0.002709
2038	0.002845
2039	0.002979
2040	0.002964
20,0	0.002301

